

FIG. 1A

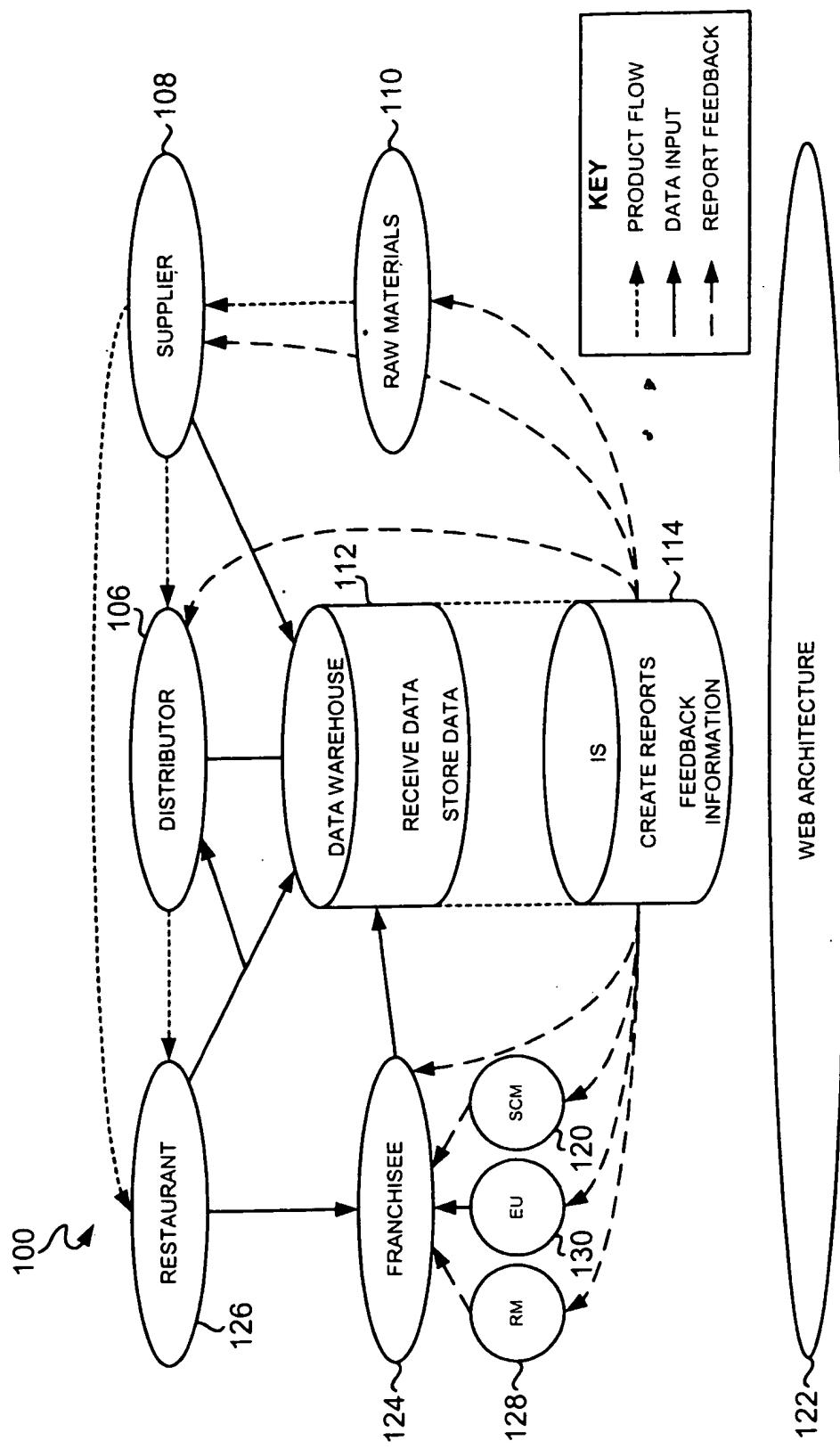


FIG. 1B

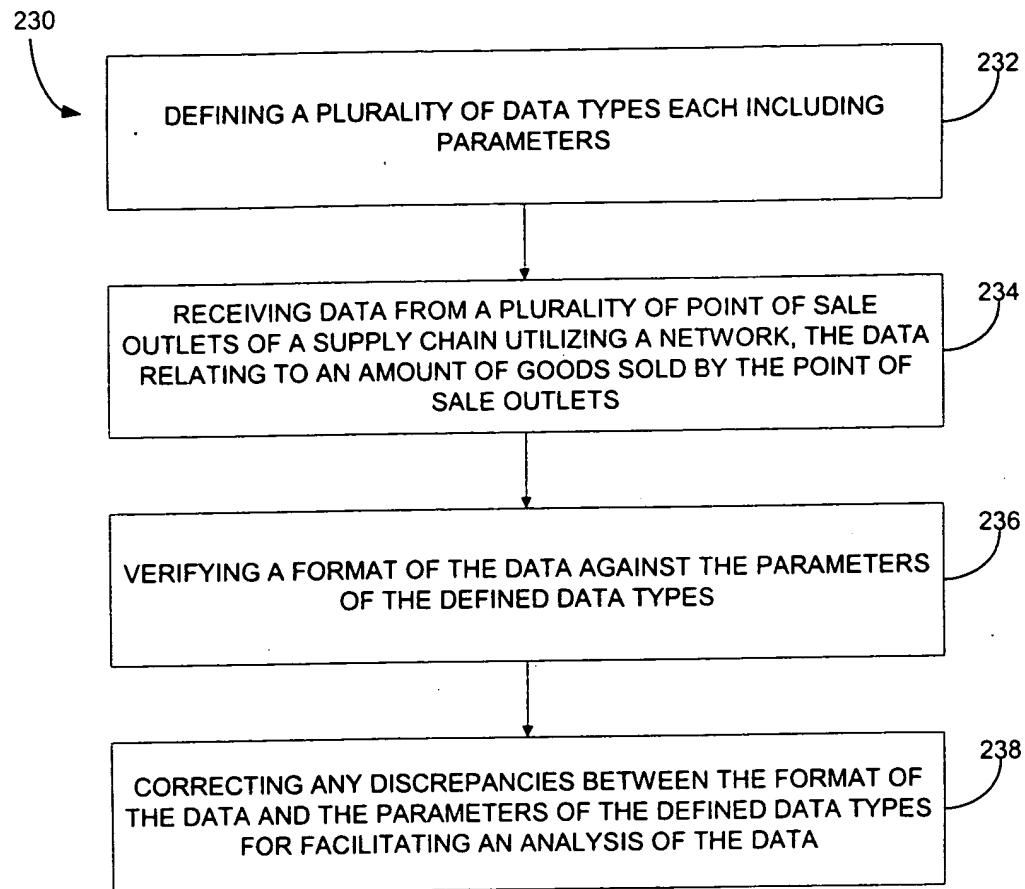


FIG. 2

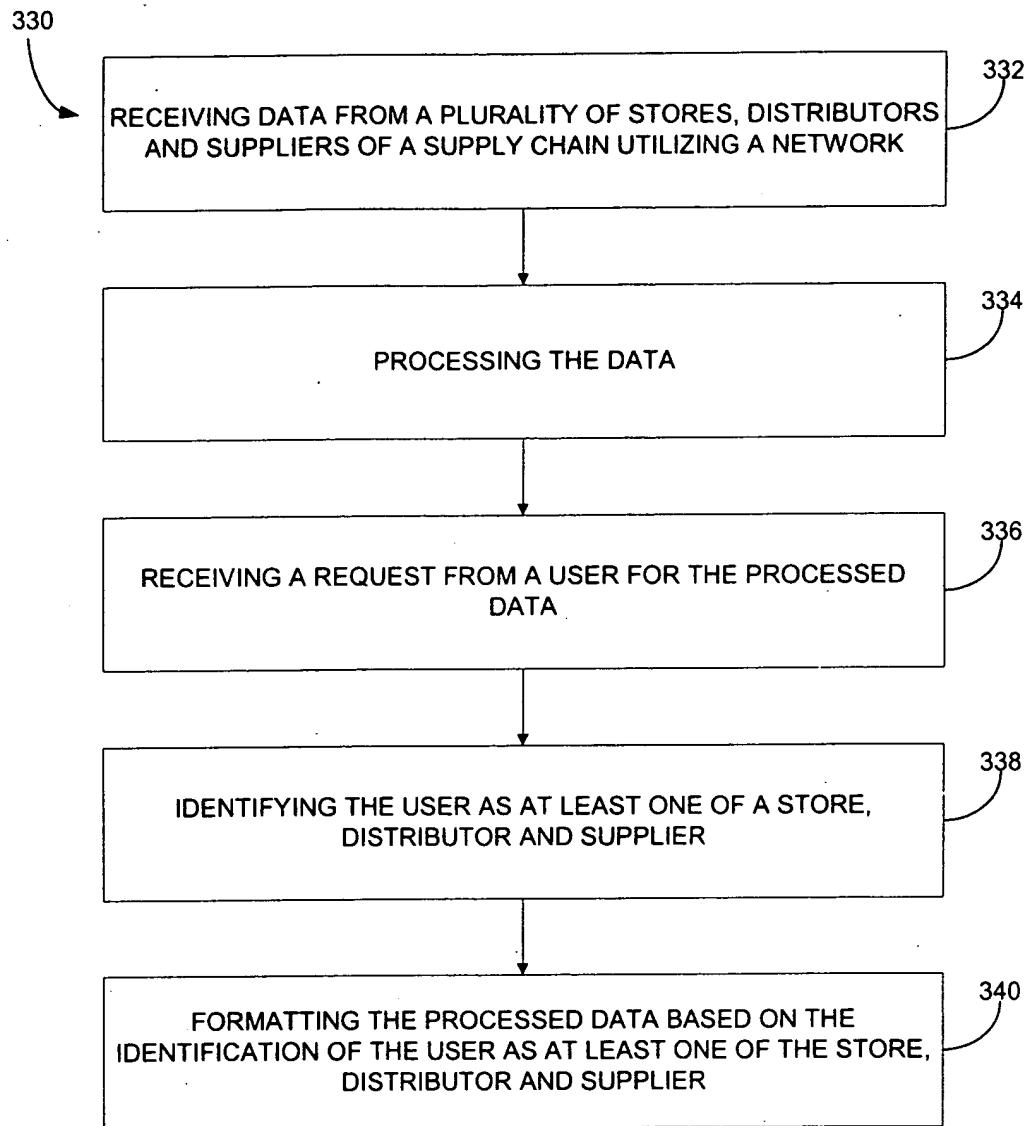


FIG. 3

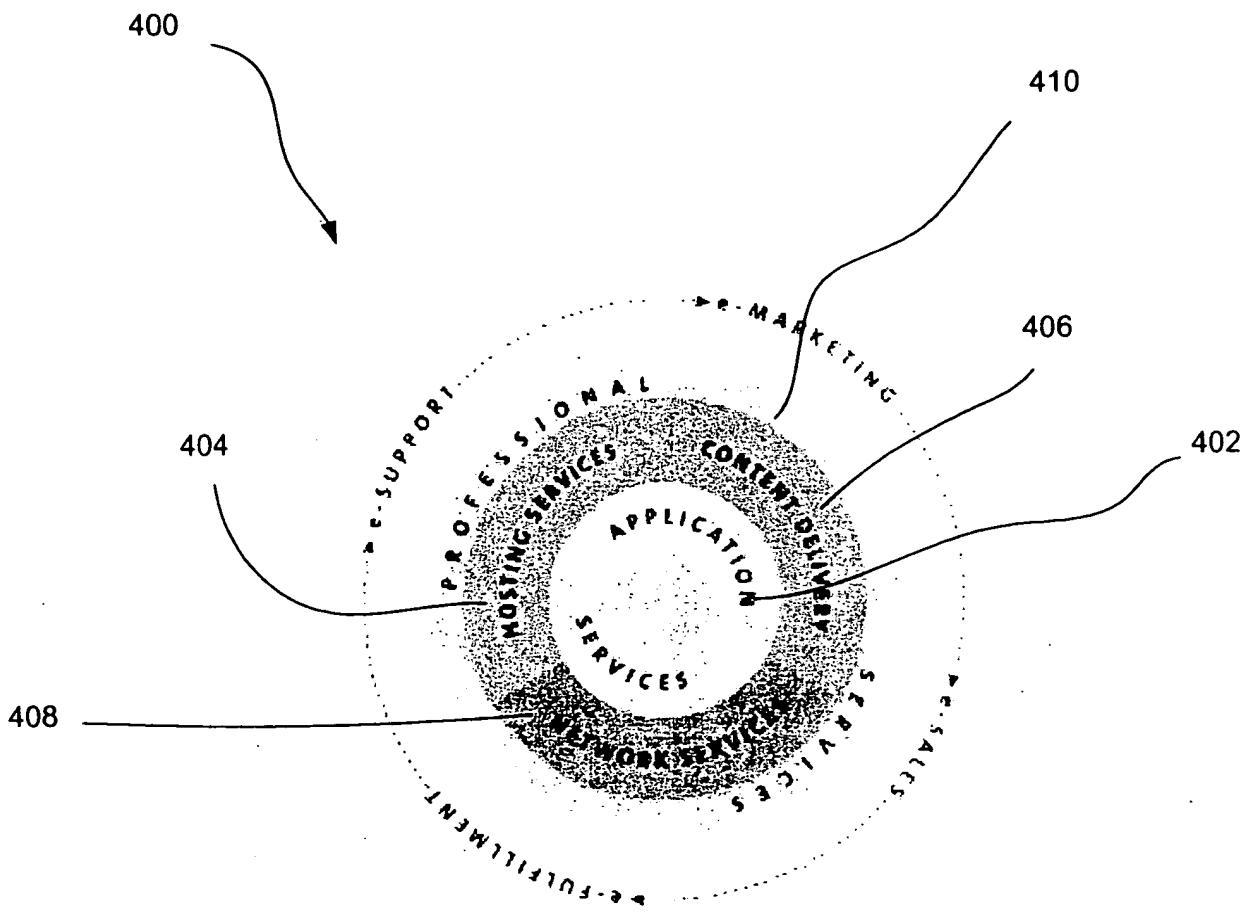


Fig. 4

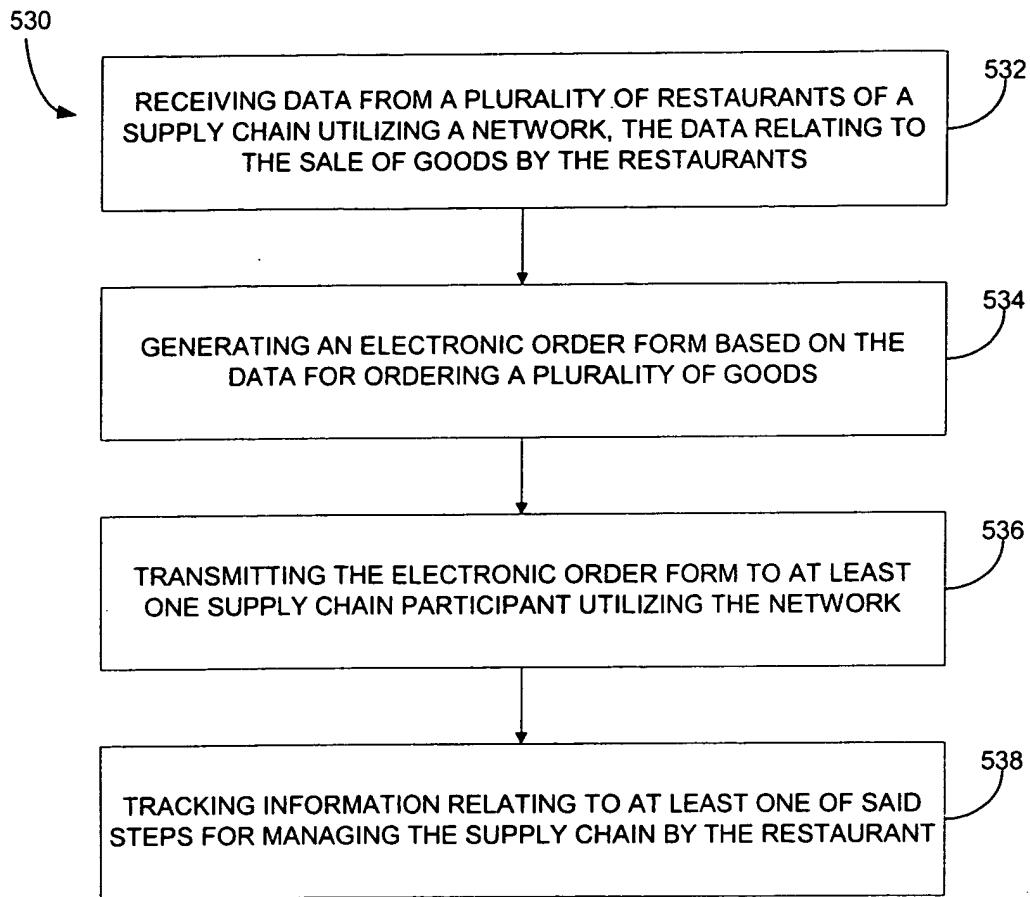


FIG. 5

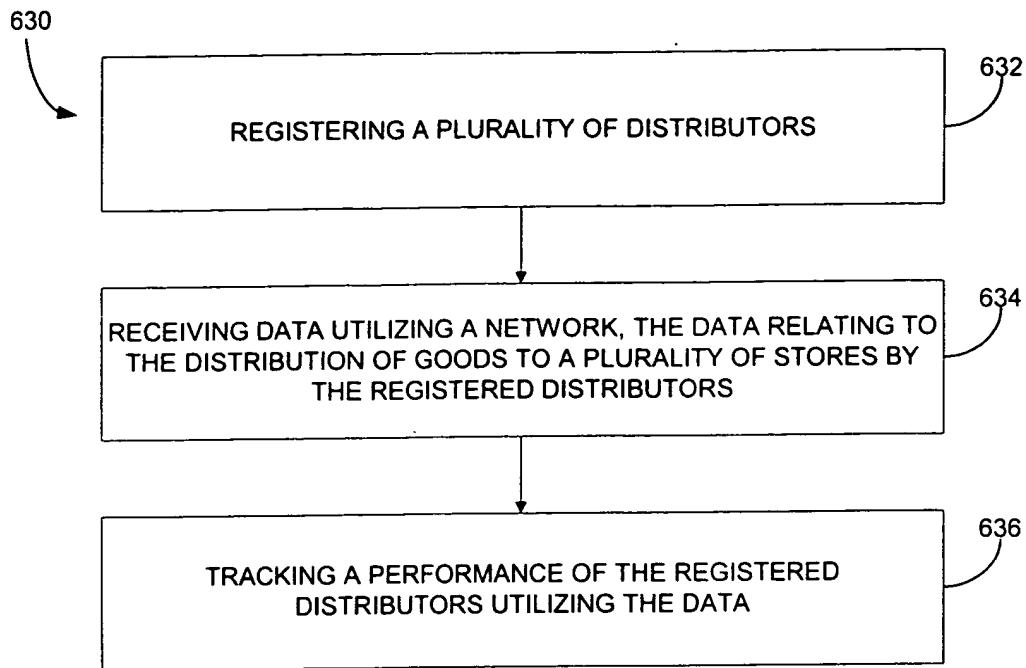


FIG. 6

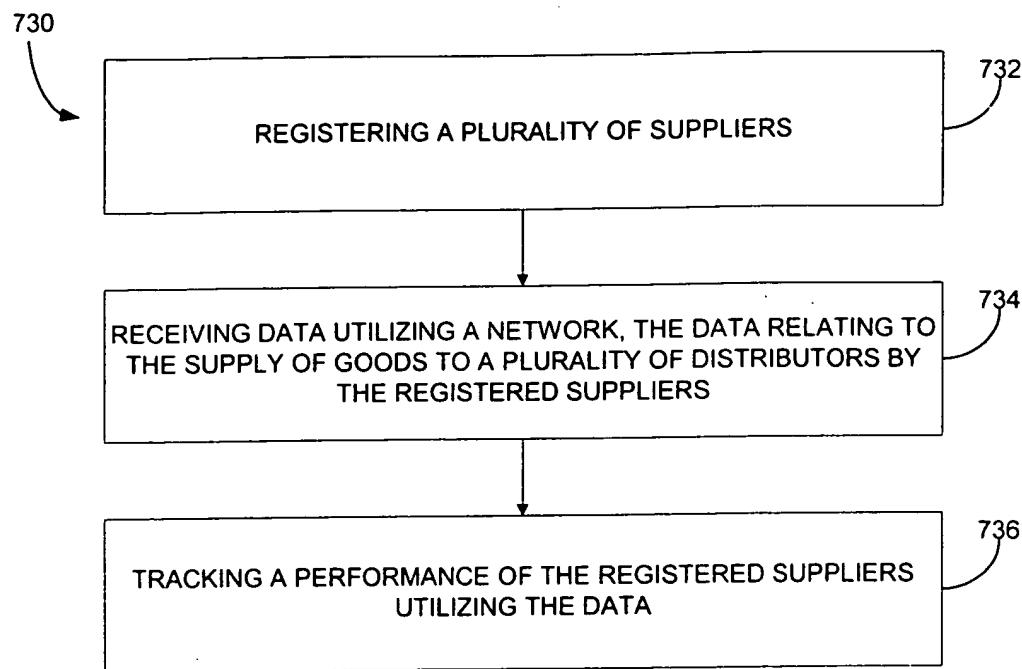


FIG. 7

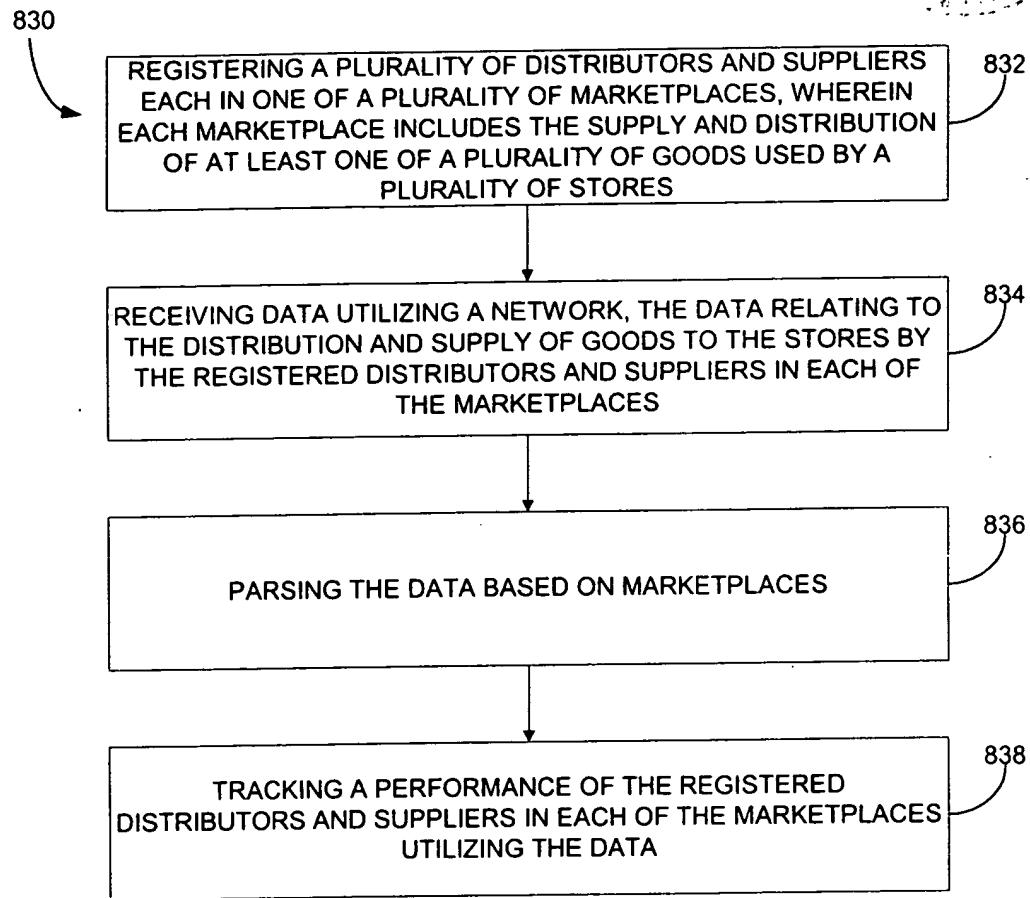


FIG. 8

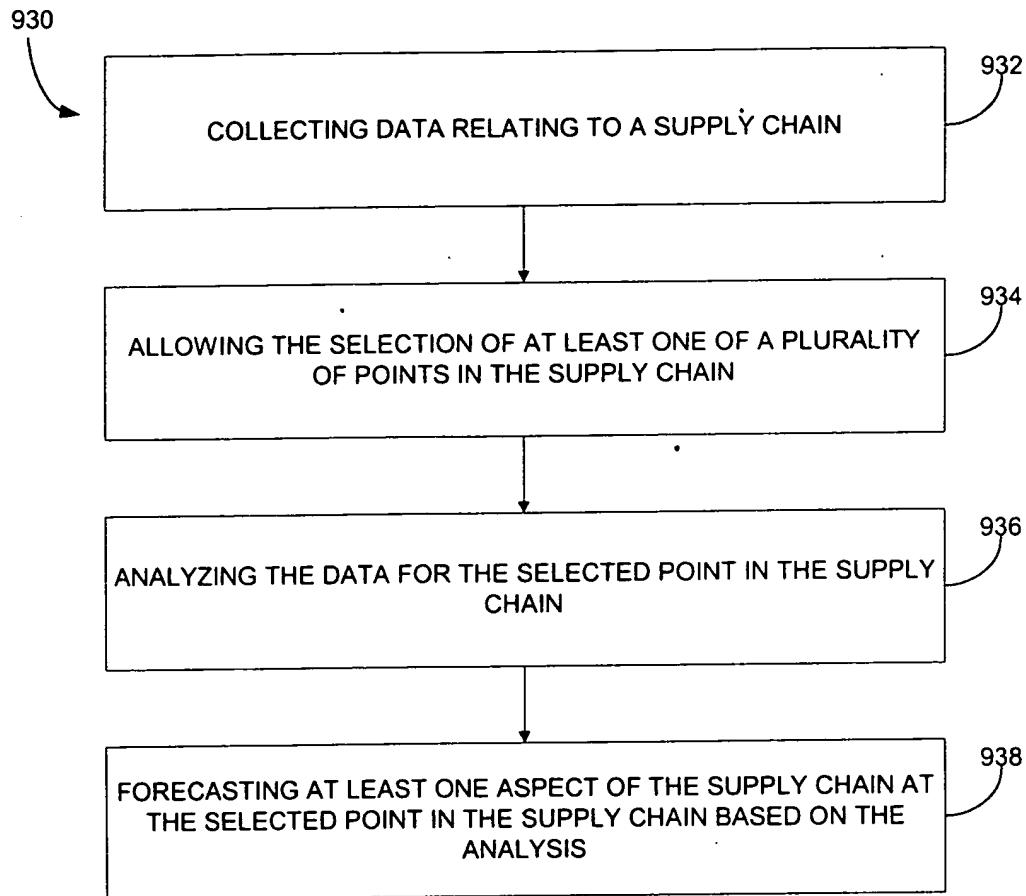


FIG. 9

00046630 - 000604

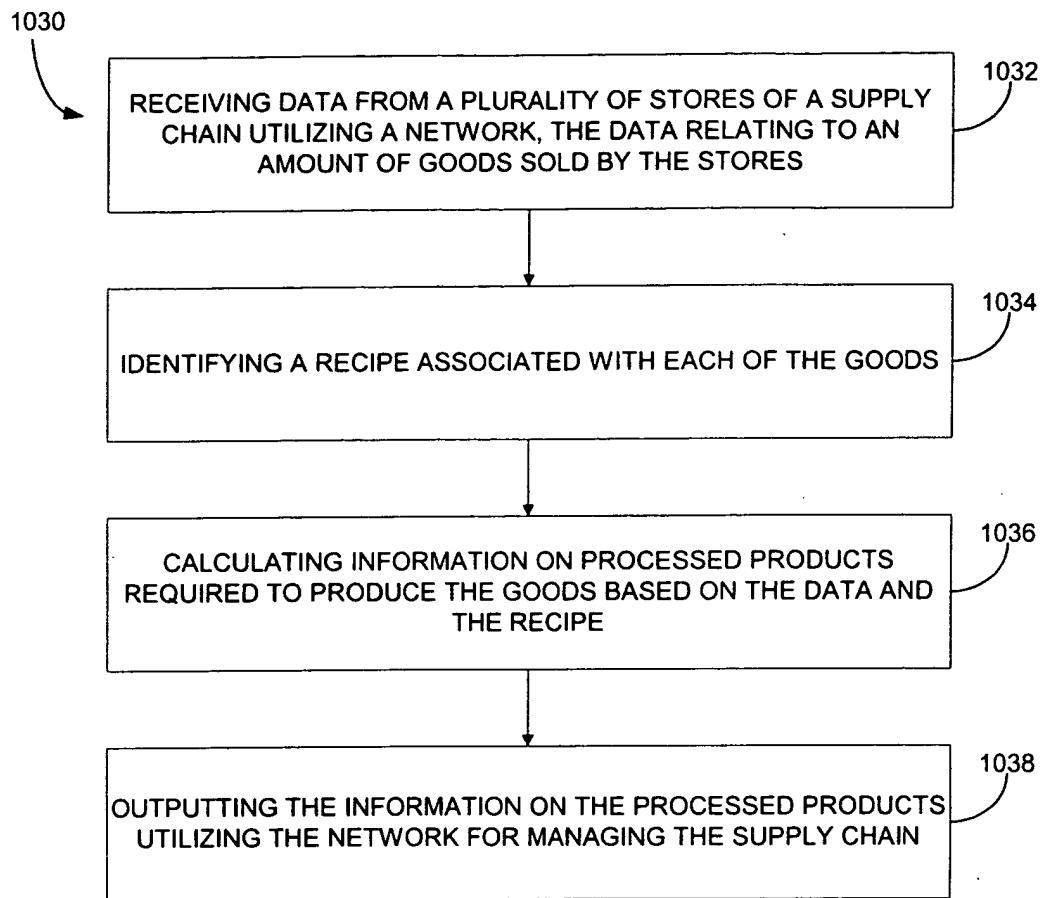


FIG. 10

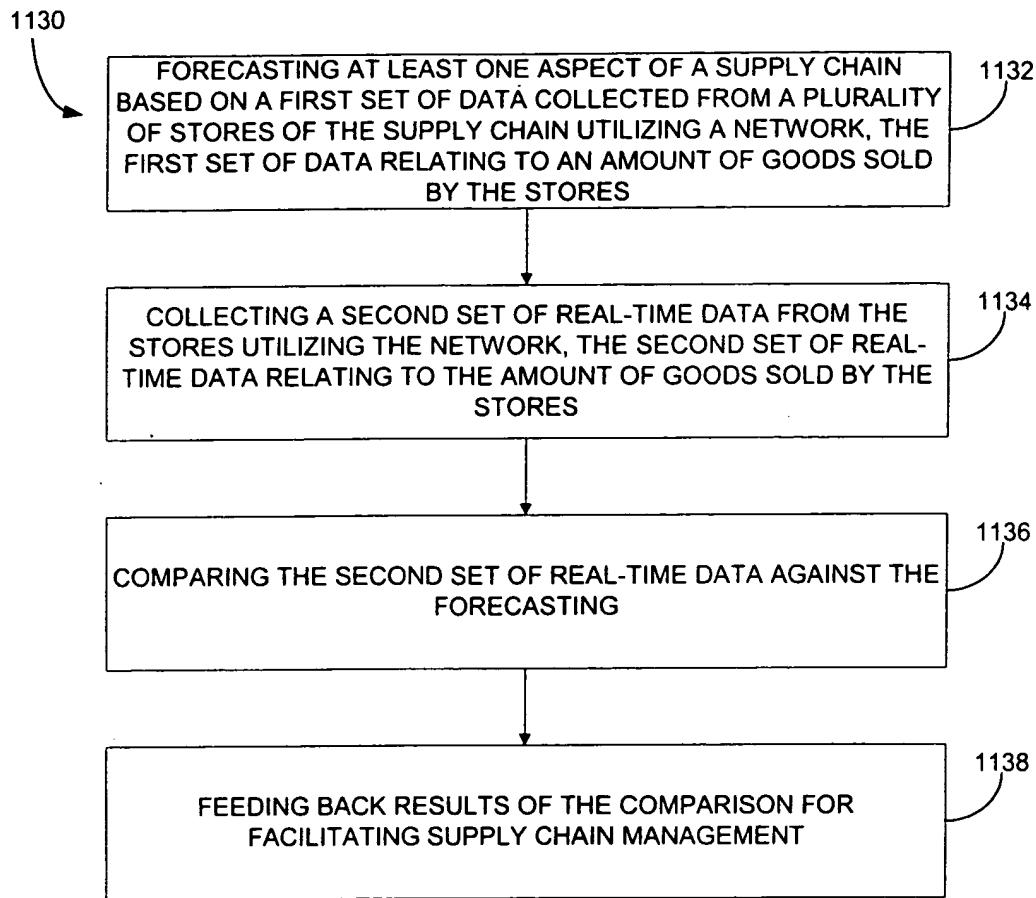


FIG. 11

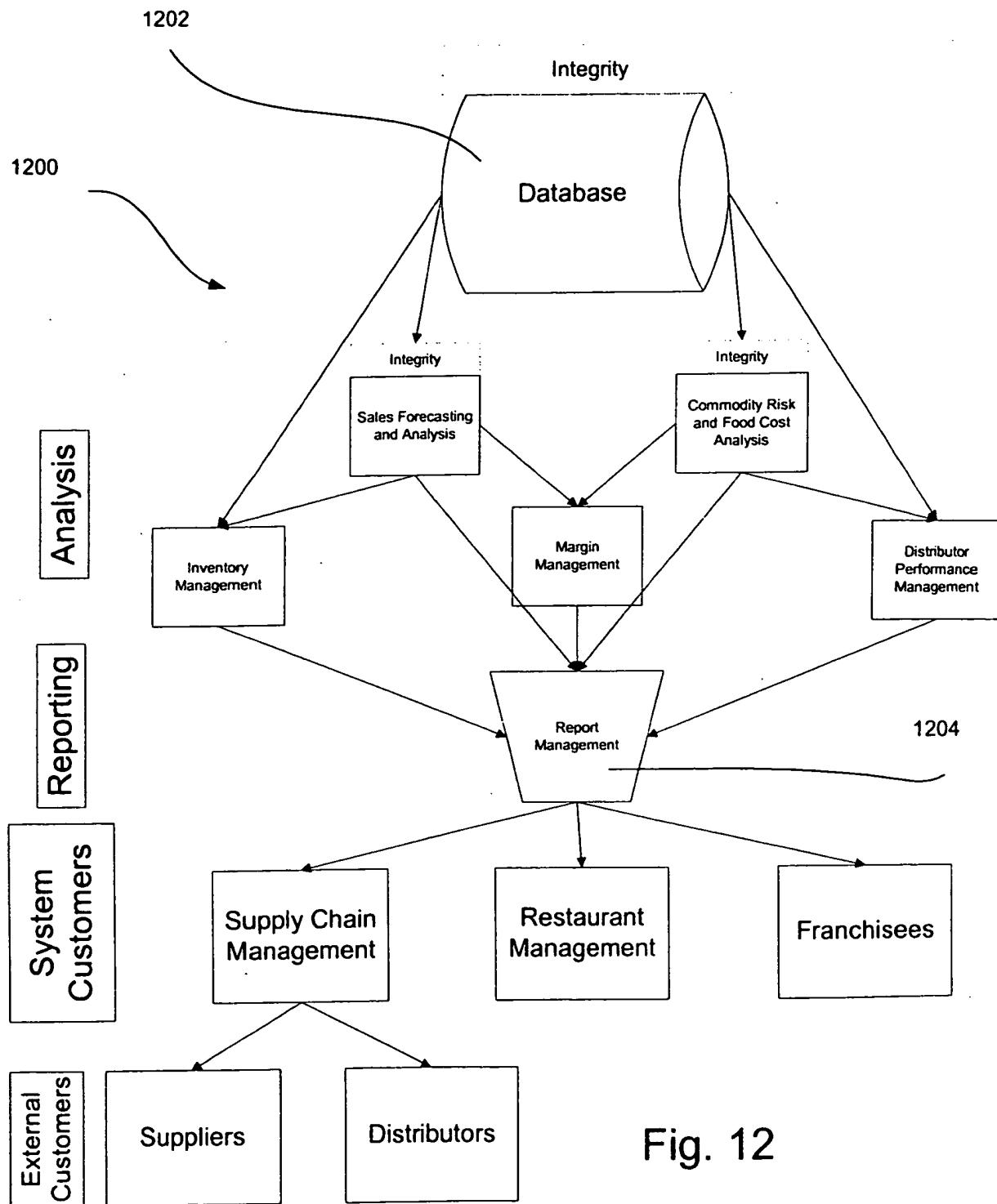


Fig. 12

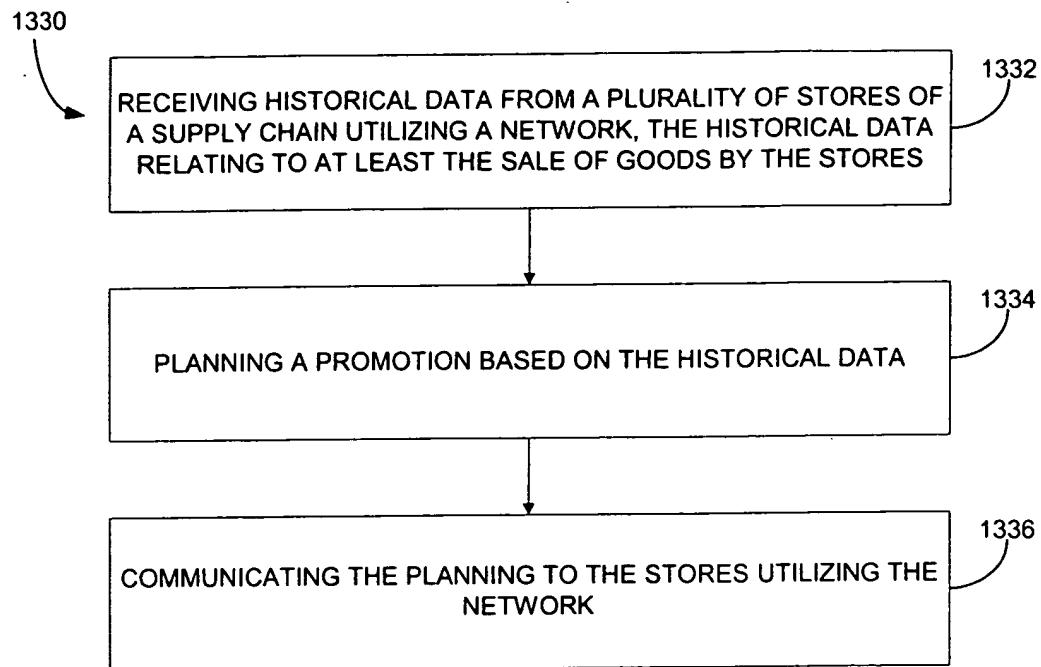


FIG. 13

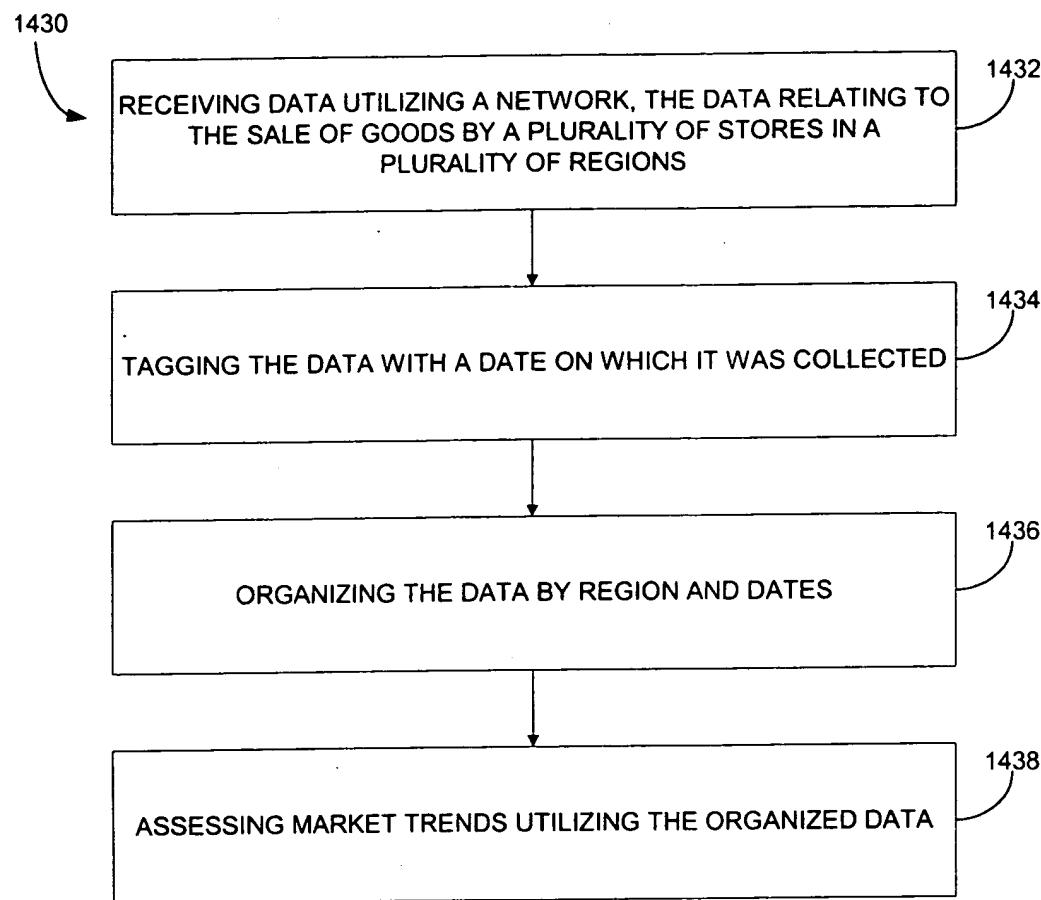


FIG. 14

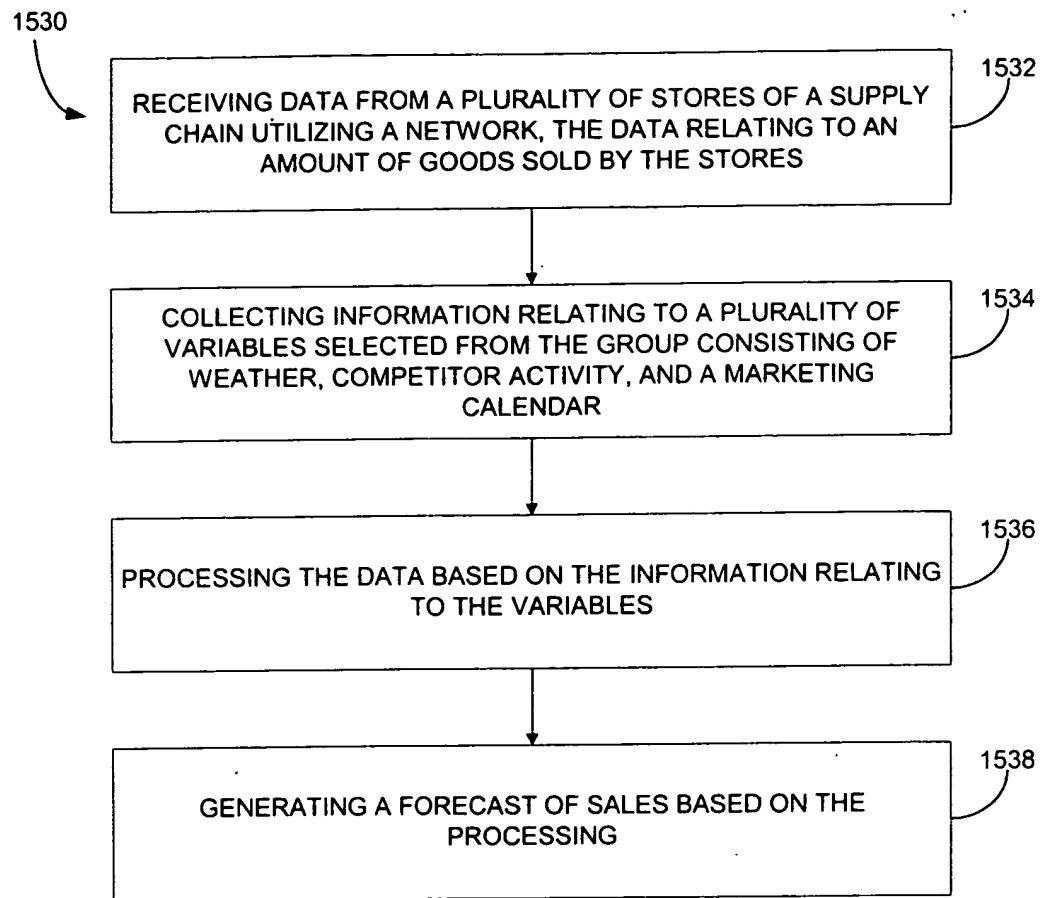


FIG. 15

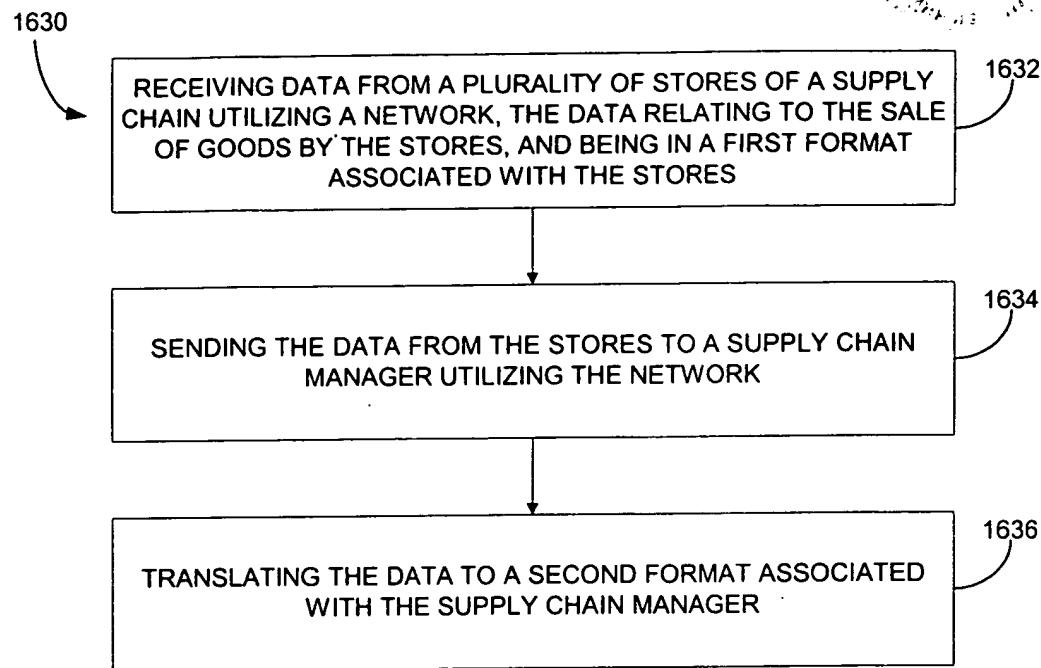


FIG. 16

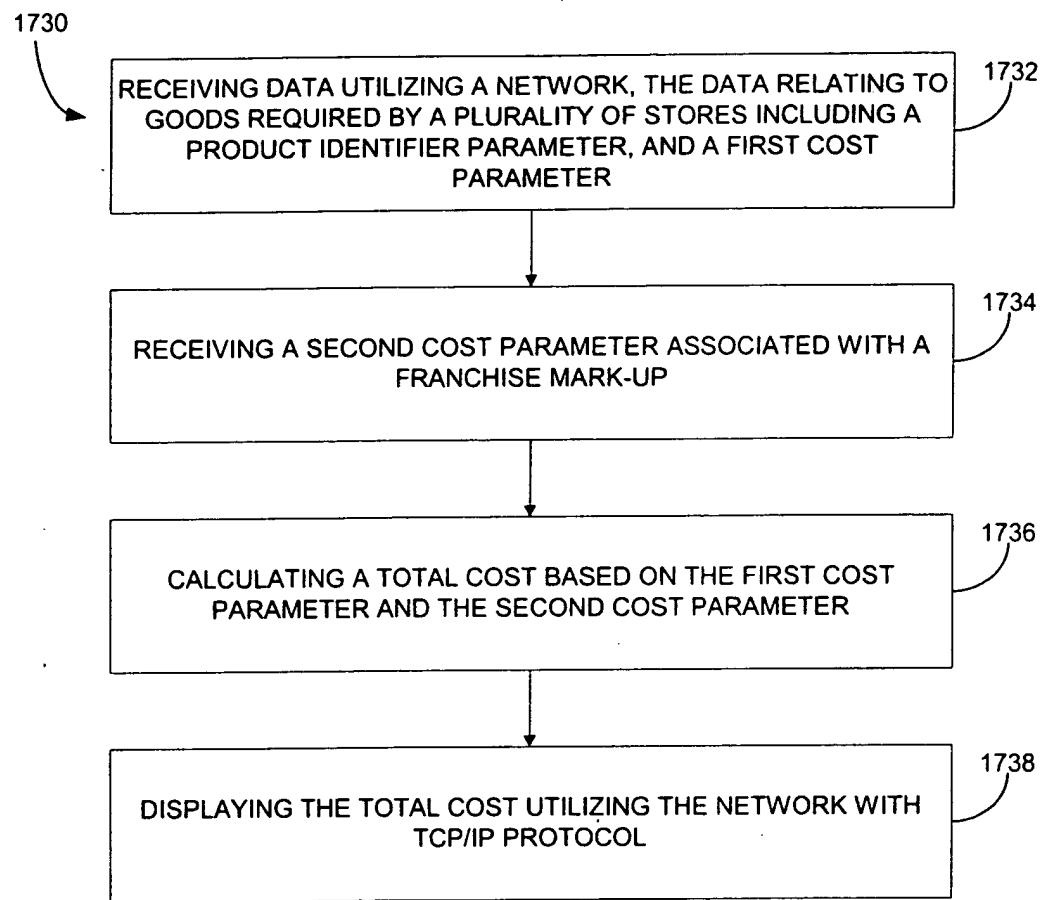


FIG. 17

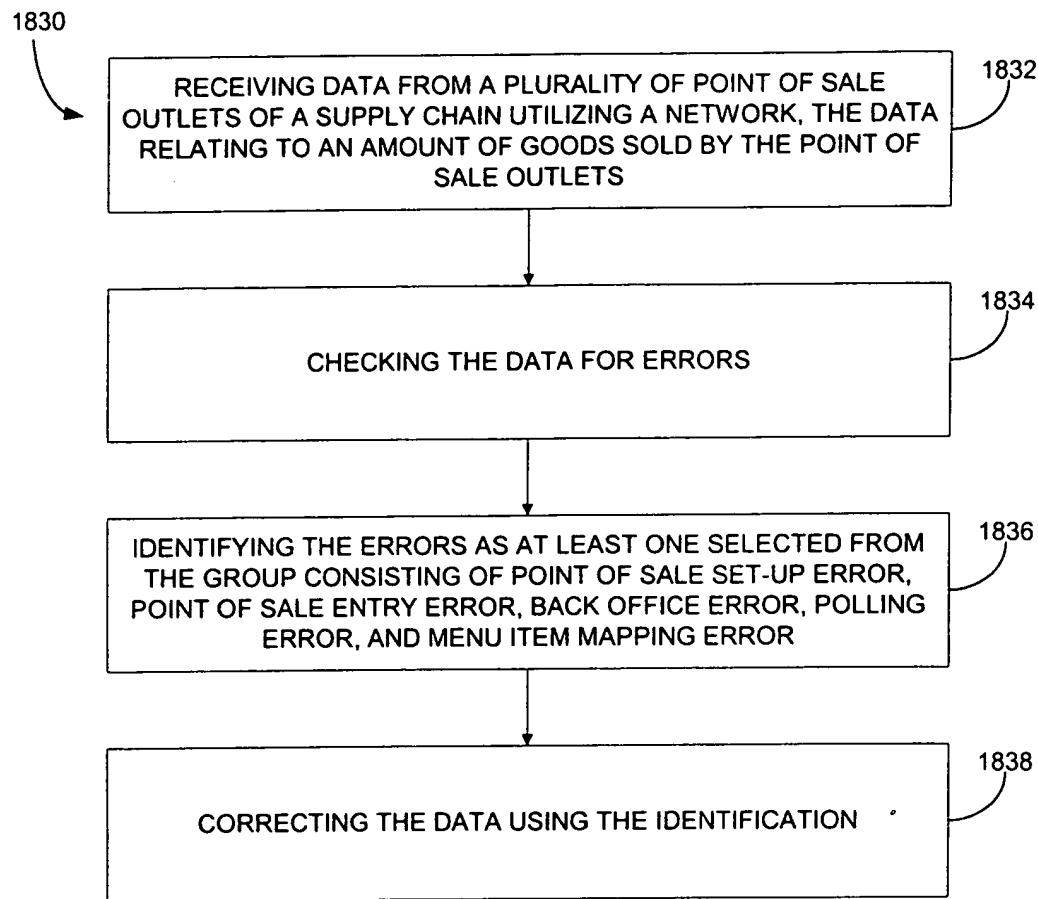


FIG. 18

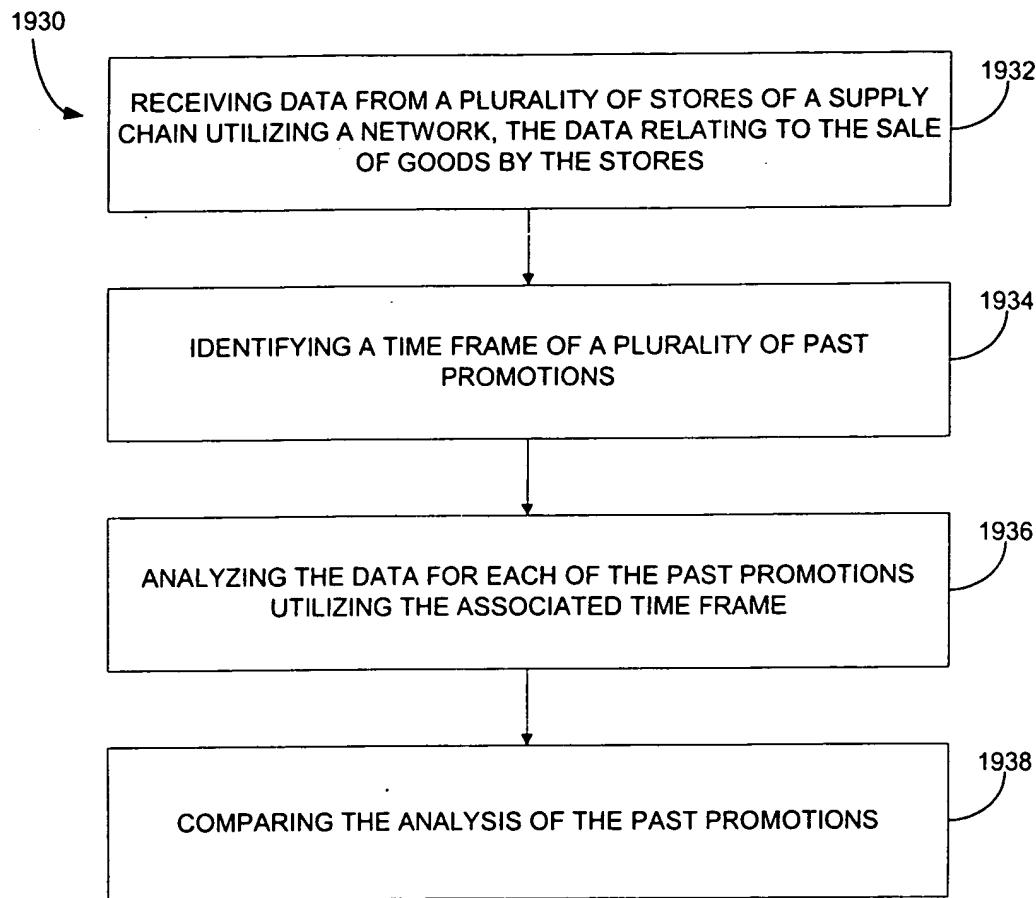


FIG. 19

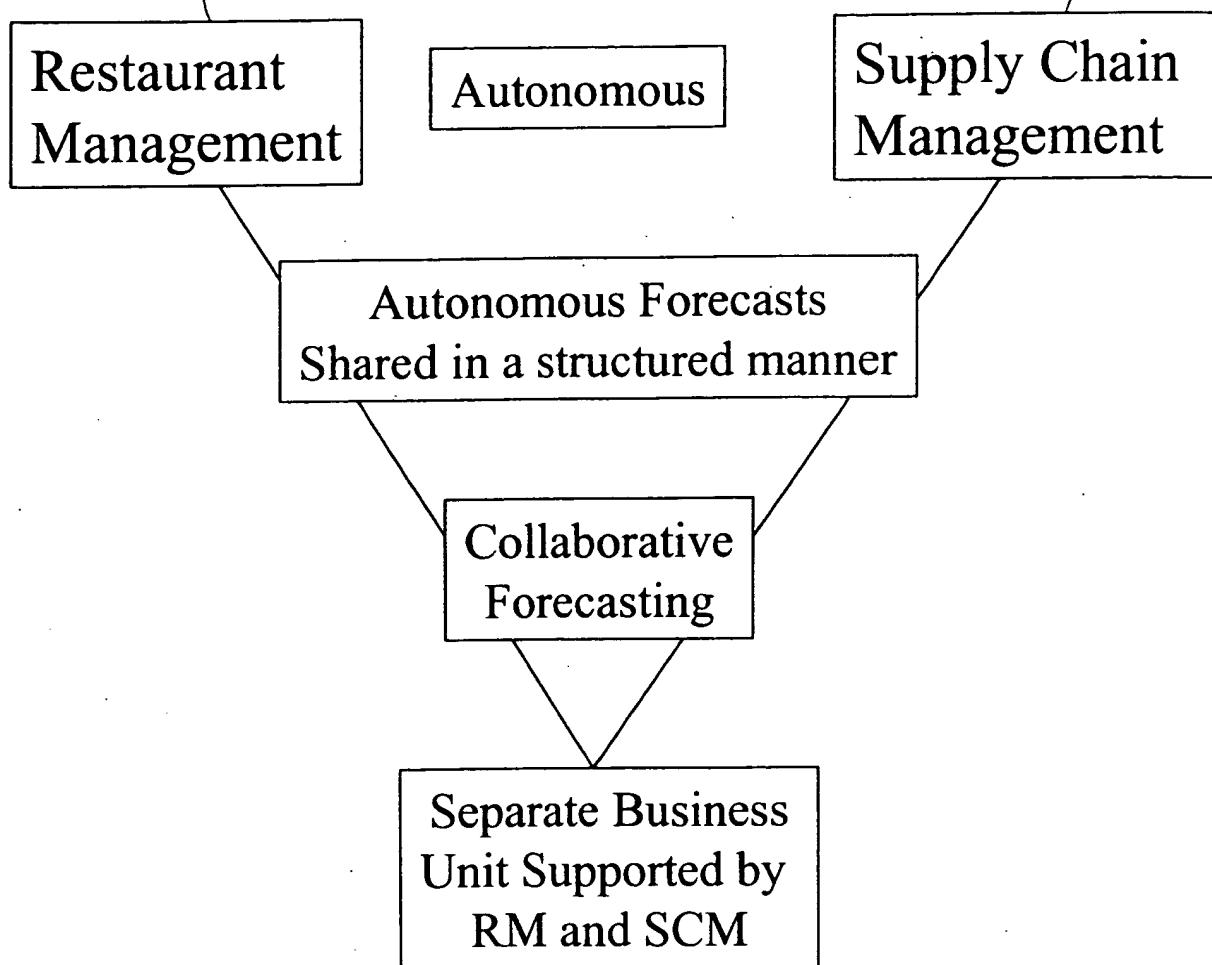


Fig. 20

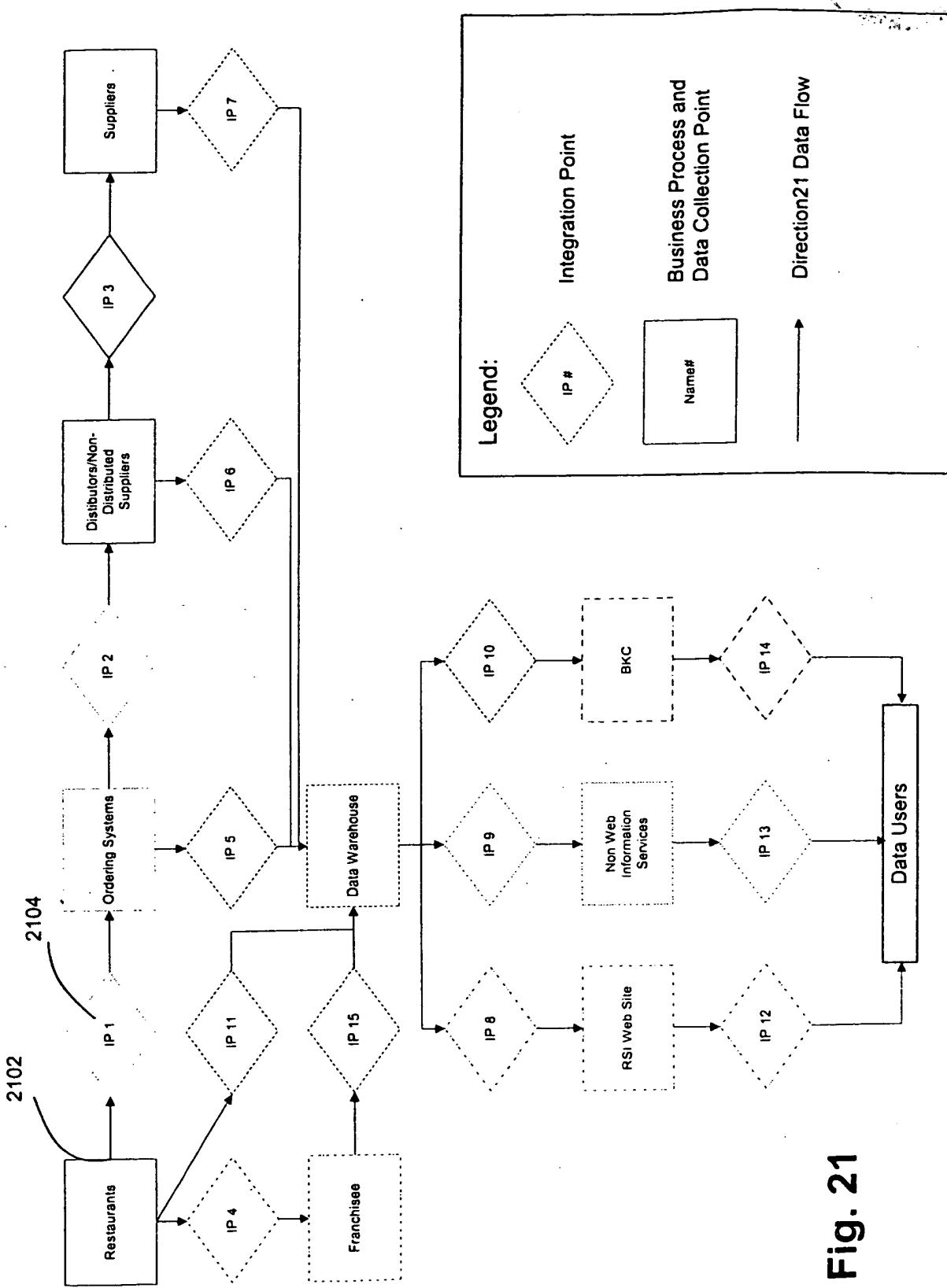


Fig. 21

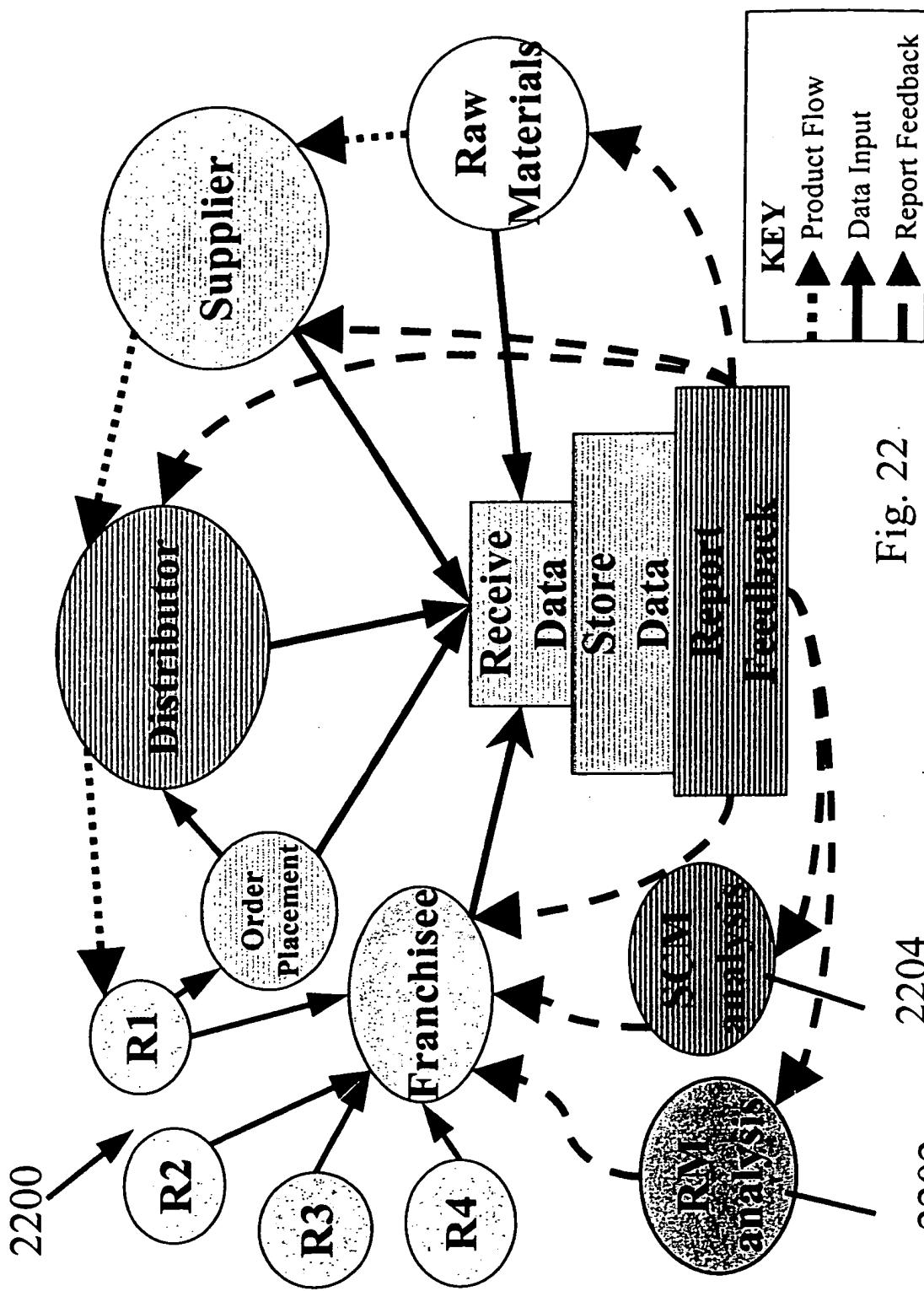


Fig. 22

2202
2204

Report Feedback

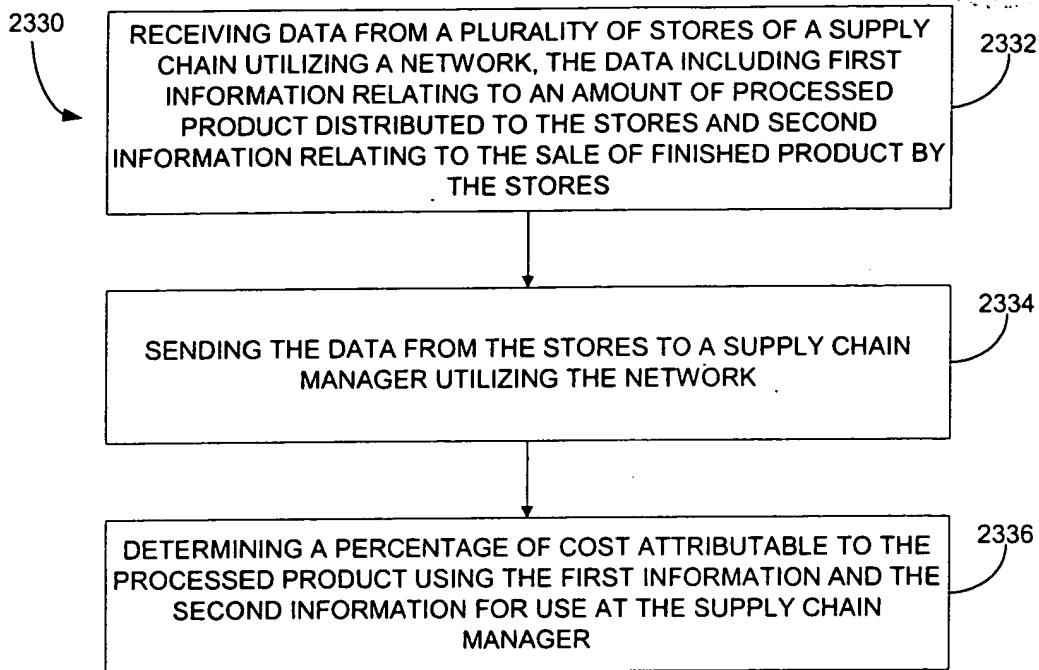


FIG. 23

FIG. 24

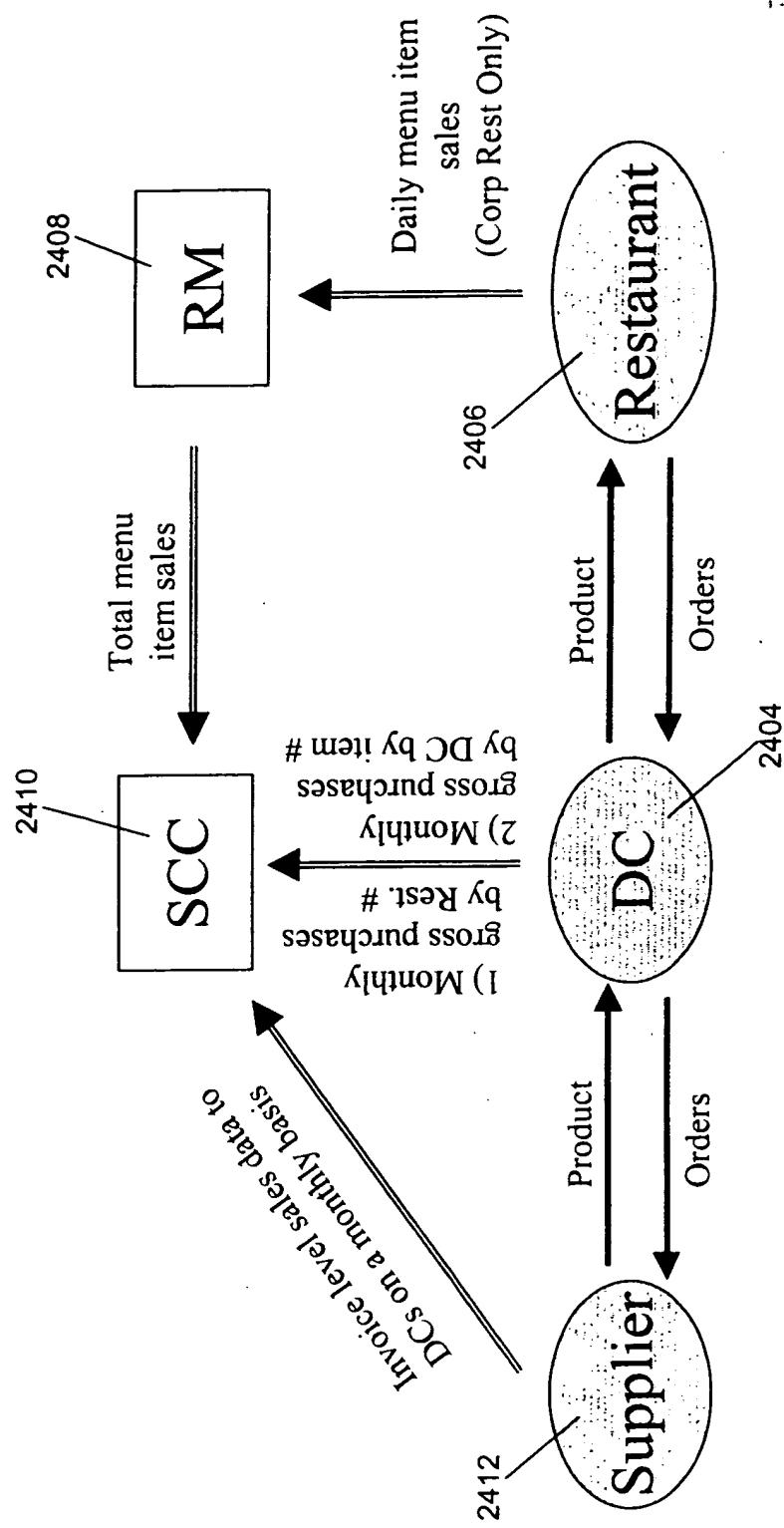


FIG. 25

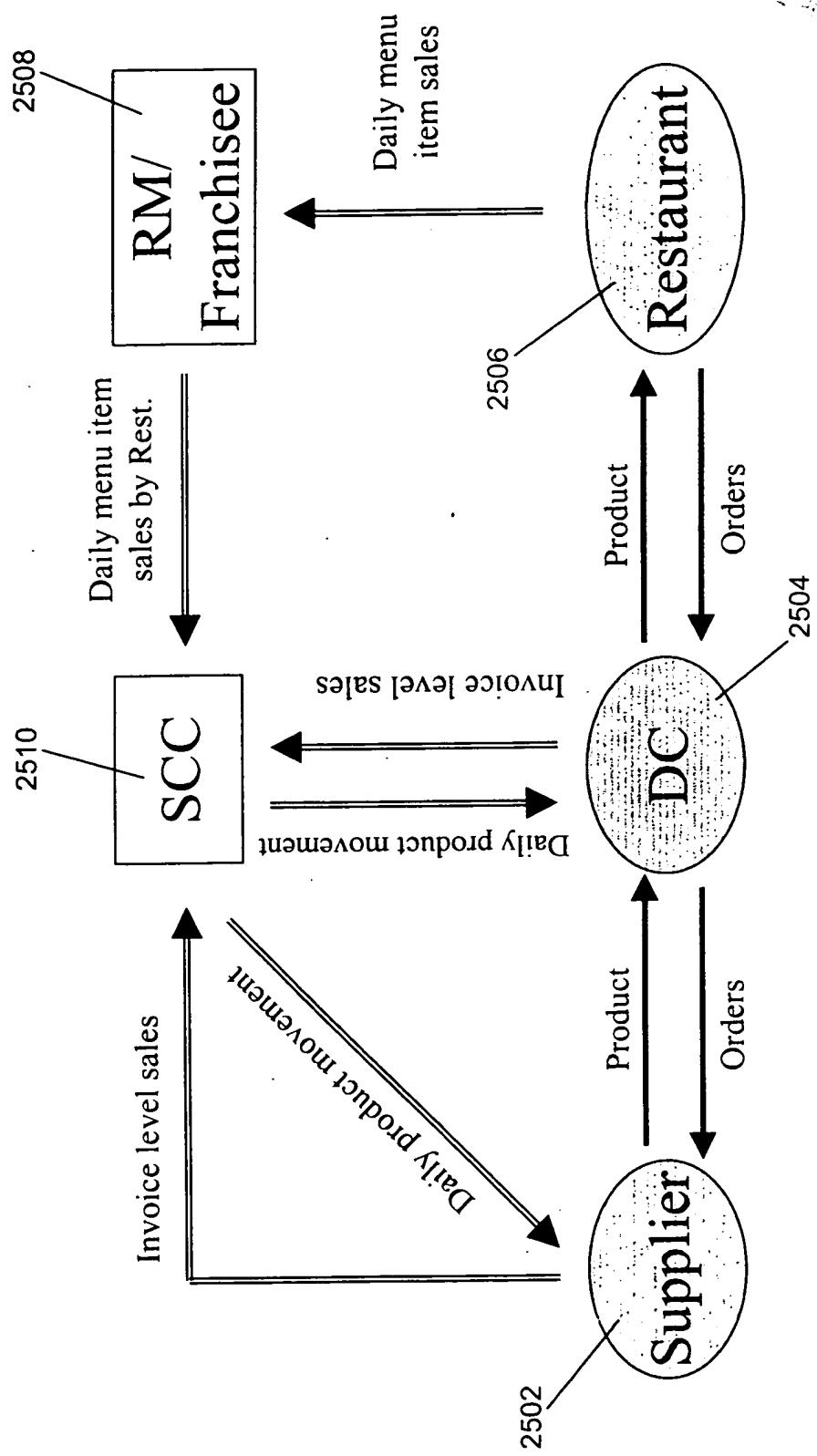


FIG. 26

FIG. 27

Promotional Monitor - System & Regional													
		Historical				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YMM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.8%
	YMM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2700

2702

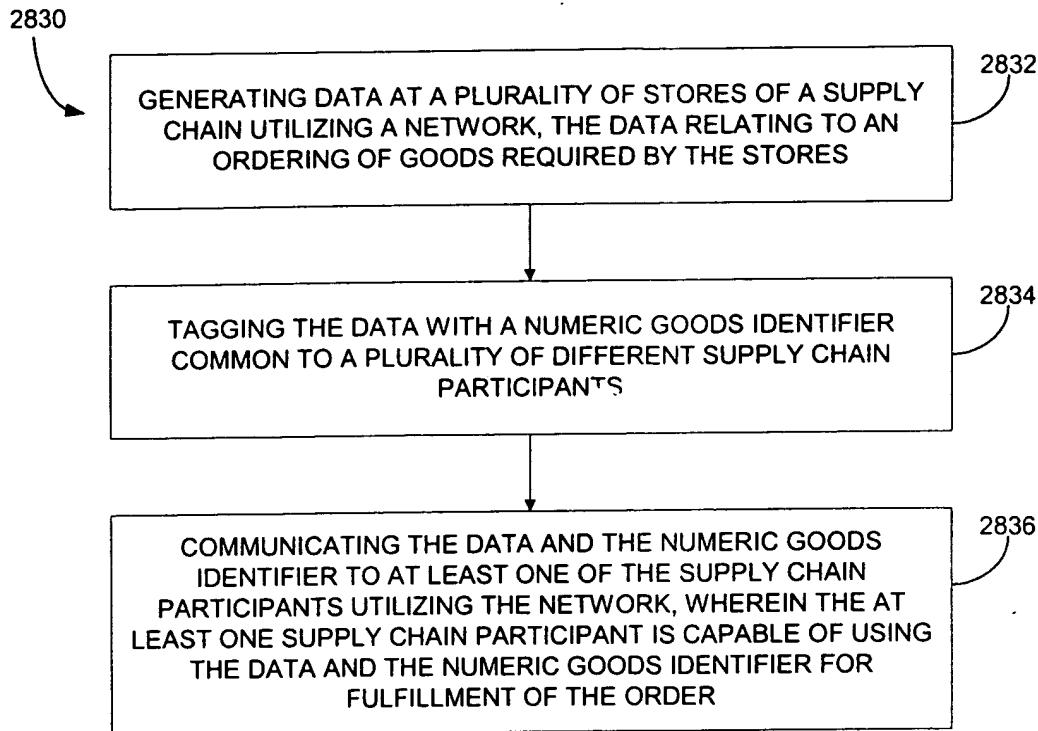


FIG. 28

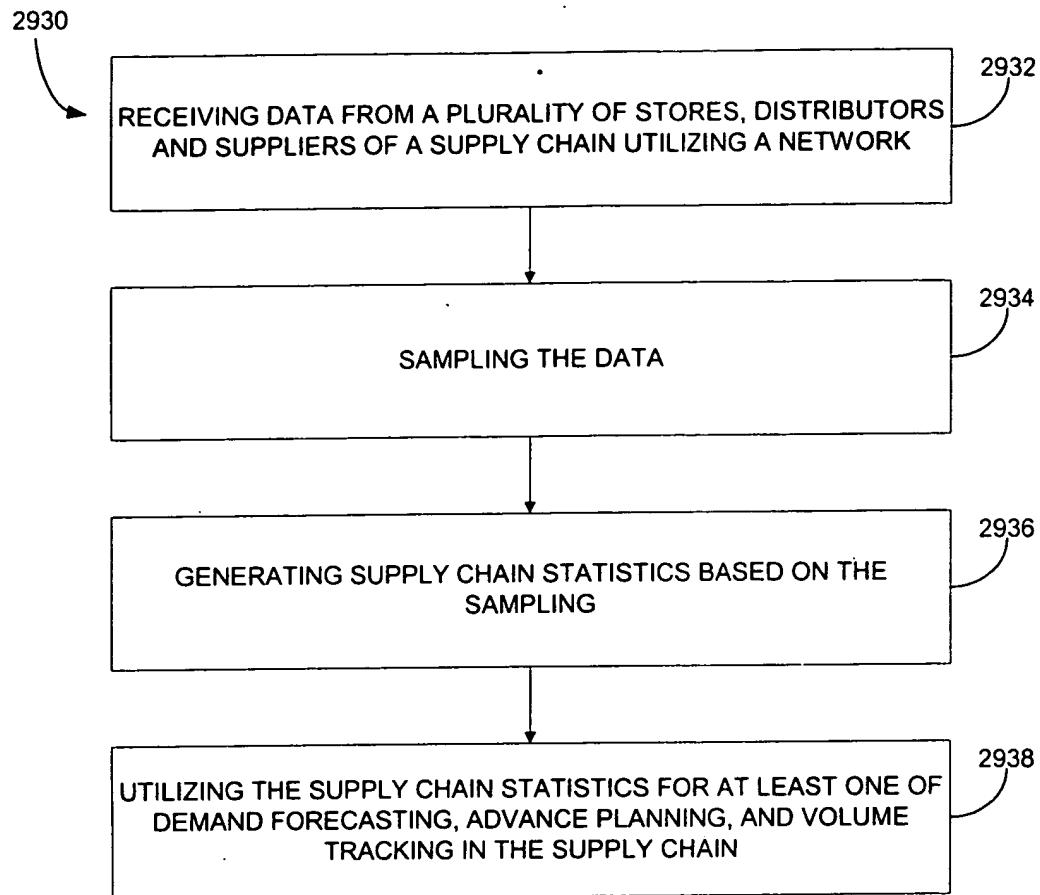
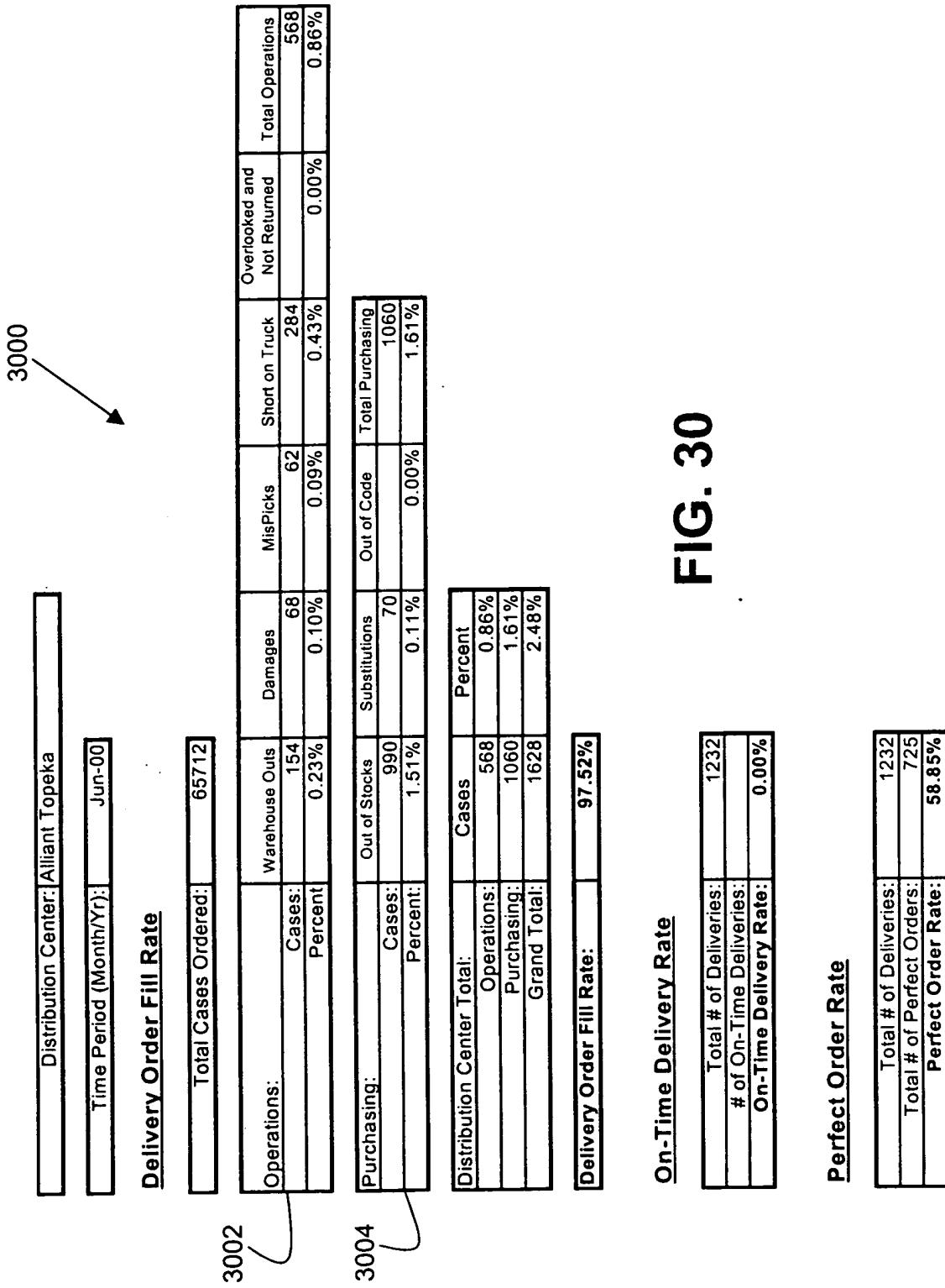


FIG. 29



3100
→

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

■ Alliant
■ Average for all DC's

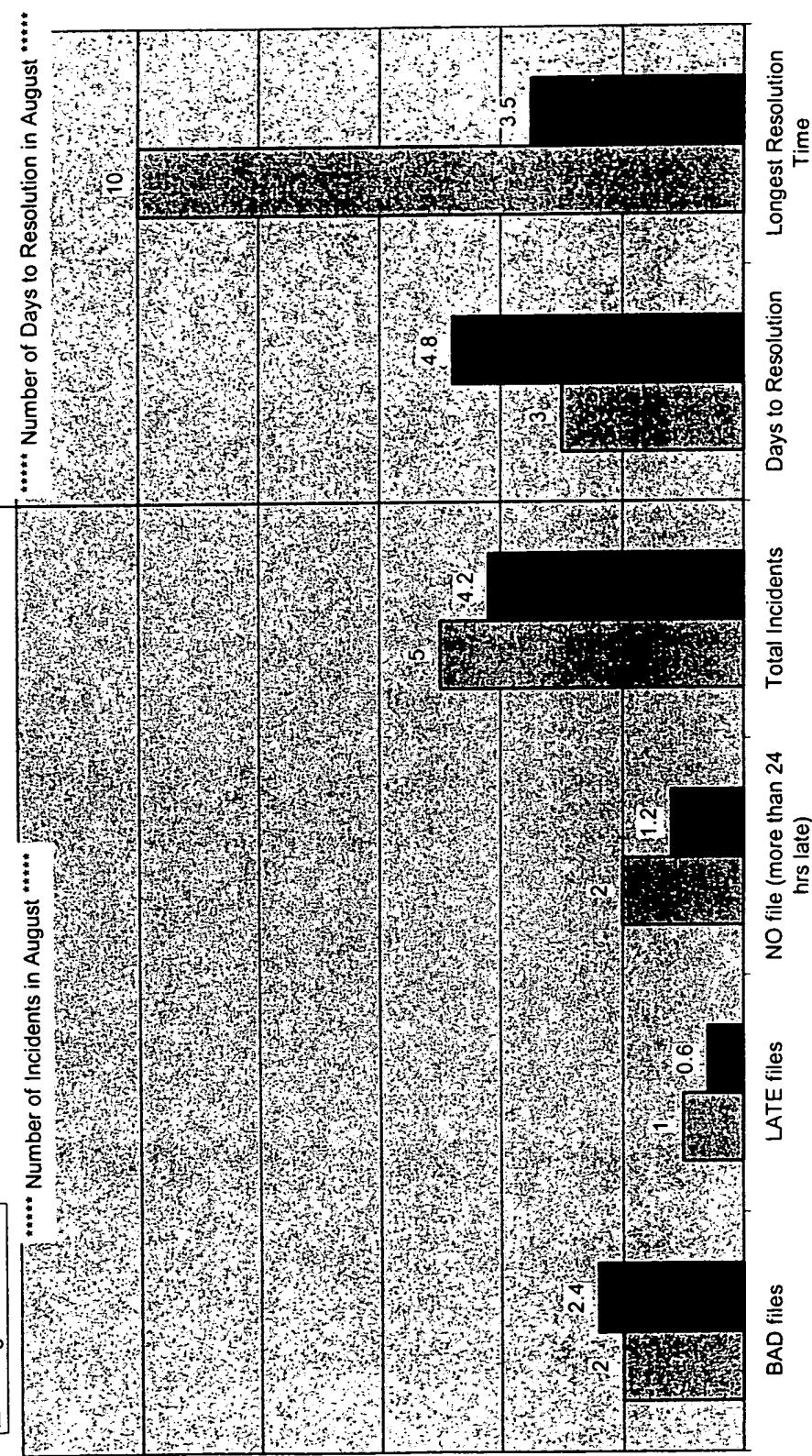


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On-Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka	98.05%		78.70%
King-Atlanta	98.34%		
King-Jacksonville			
King-Louisville			79.25%
Maines-28, Conklin	98.41%		
Maines-30, Cleveland			
Maines-Long Island	98.41%		
Maines-New England			79.83%
MBM-Fullerton	98.13%		#DIV/0!
MBM-Lewisville			#DIV/0!
MBM-Orlando			#DIV/0!
MBM-Rocky Mount	98.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!		#DIV/0!
Nicholas & Co.			
P.F.D. Supply	98.18%		
PFG-Victoria	98.42%		#DIV/0!
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	98.05%		
Reinhart-Oak Creek	98.31%		
Reinhart-Rogers			
Restaurants-NW	99.03%		80.27%
Shamrock Commerce City			
Shamrock Phoenix	98.81%		85.3%
Sigma-Harrisburg			
Sigma-Stockton			
Sysco			

	Fill Rate	On-Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RS Min	98.50%	90.00%	80.00%

OK		
Didn't meet RSI Min.		

FIG. 32

FIG. 33

The diagram illustrates the flow of data from vendor and time period inputs to various performance metrics. An arrow points from the 'Vendor' and 'Time Period' boxes to the 'Delivery Statistics' section. Another arrow points from the 'Time Period' box to the 'Inventory Management' section. The 'Delivery Statistics' section contains five metrics. The 'Inventory Management' section contains four metrics. The 'Invoice, Payment and Pricing' section contains four metrics. The 'Invoice Accuracy' section contains three metrics.

Vendor:	XYZ Company	3300	Inventory Management:	Average Days On Hand
Time Period:	Aug-00	3300	SKU #1	19
			SKU #2	22
			Max Days On Hand	40
			SKU #1	32
			SKU #2	
Delivery Statistics:			Invoice, Payment and Pricing:	Monthly Carrying Cost
DC Requested Lead-Time	4		SKU #1	\$ 42,513
DC Adherence to Lead-Time	95%		SKU #2	\$ 12,589
Days Delivery Late	1.7		Average as % FOB	1.25%
On-Time Delivery Percentage	95%			
Hours Delivery Late	0.93			
Invoice Accuracy:				
Invoice Fill Rate	97.25%			
PO Accepted Rate	99.00%			
Perfect Order Percentage	92.34%			

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

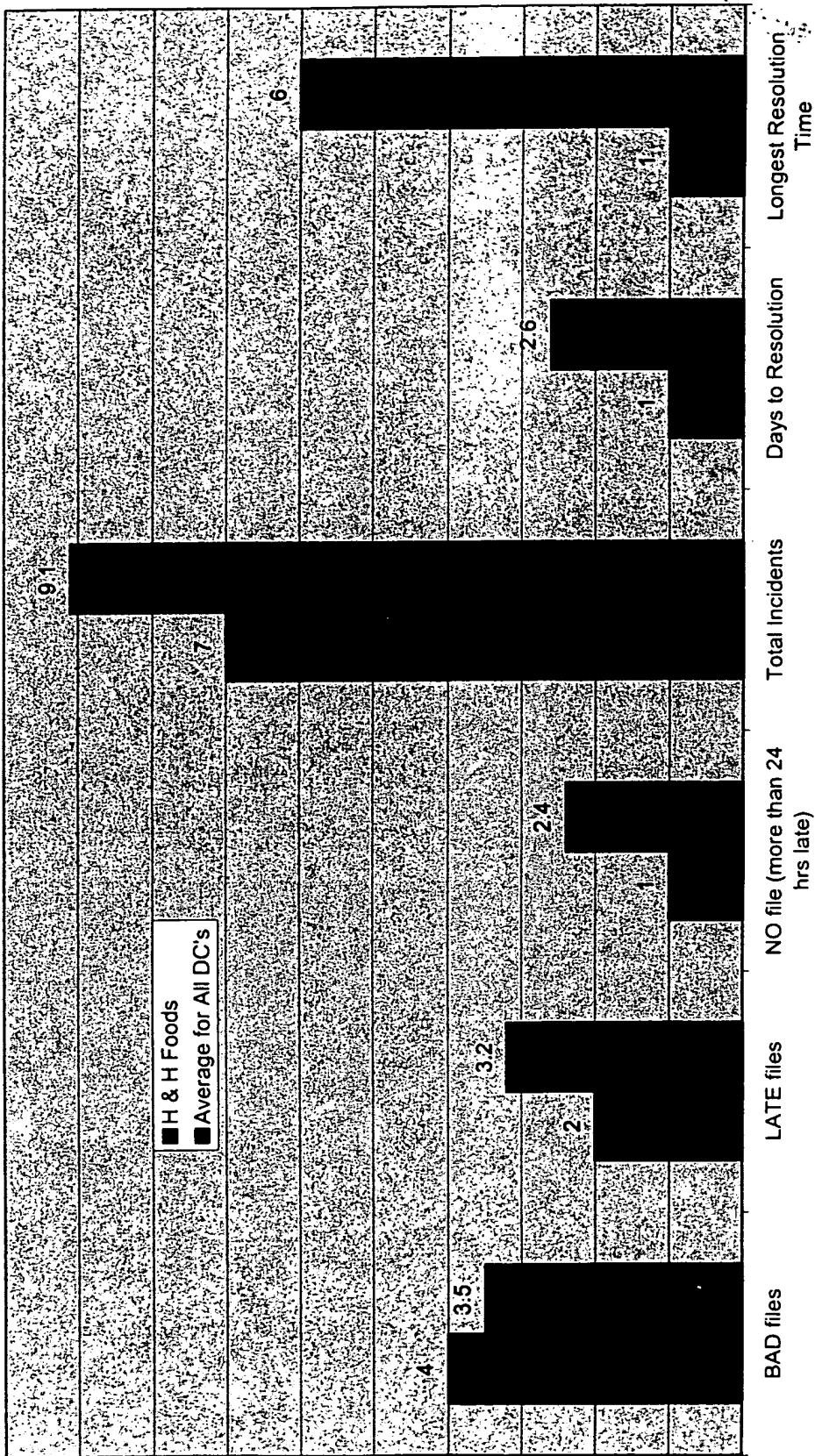


FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBER'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORTNAMES OPERATING COMPANY			
FRESH ADVANTAGE, KC			
SILVER KING, MN - CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLougherty PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

Mock Report/1

3600

	FY-01 ¹	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<i>Food Cost Index</i>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance									
Good/(Bad)		0.59	0.30						
<i>Total Dollar Purchases (In Millions) /2</i>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance									
Good/(Bad)		\$1.14	\$0.65						

¹1 Includes on food cost index items.

²2 Based on FY 99 Sales Volumes

FIG. 36

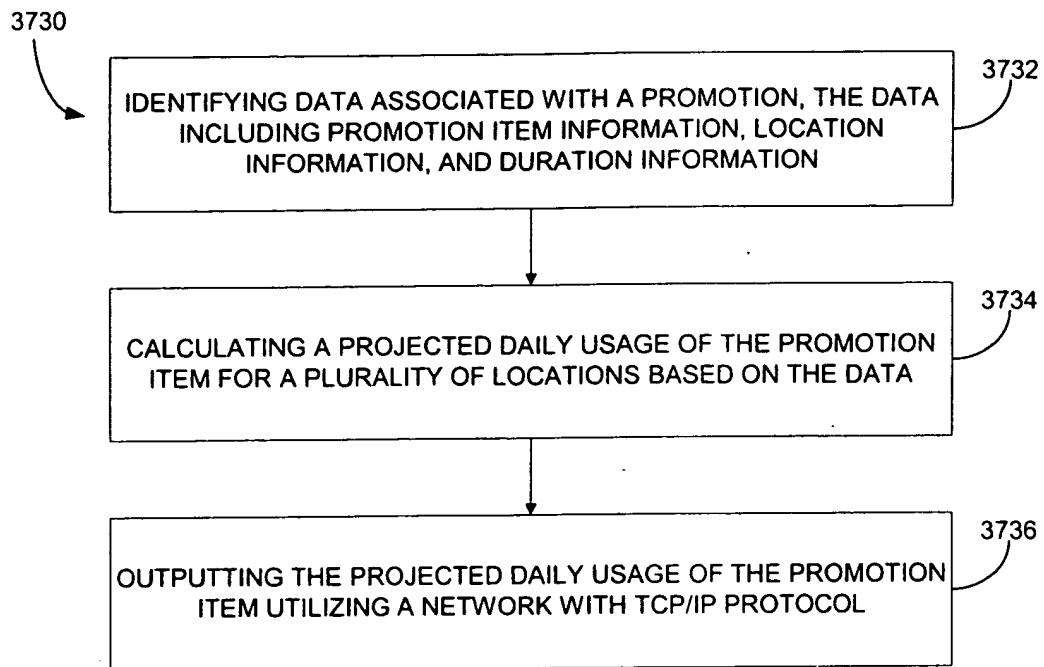


FIG. 37

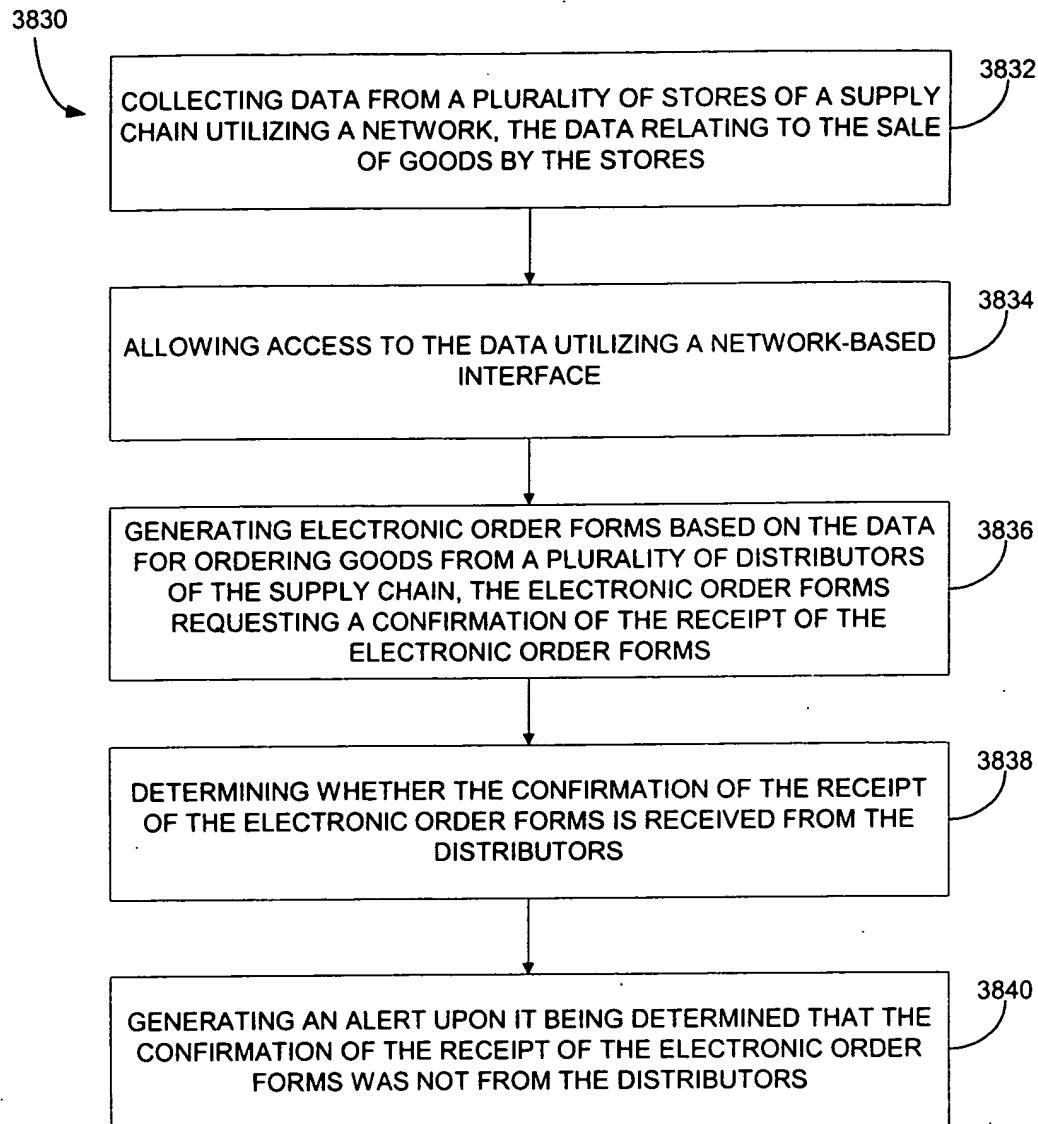


FIG. 38

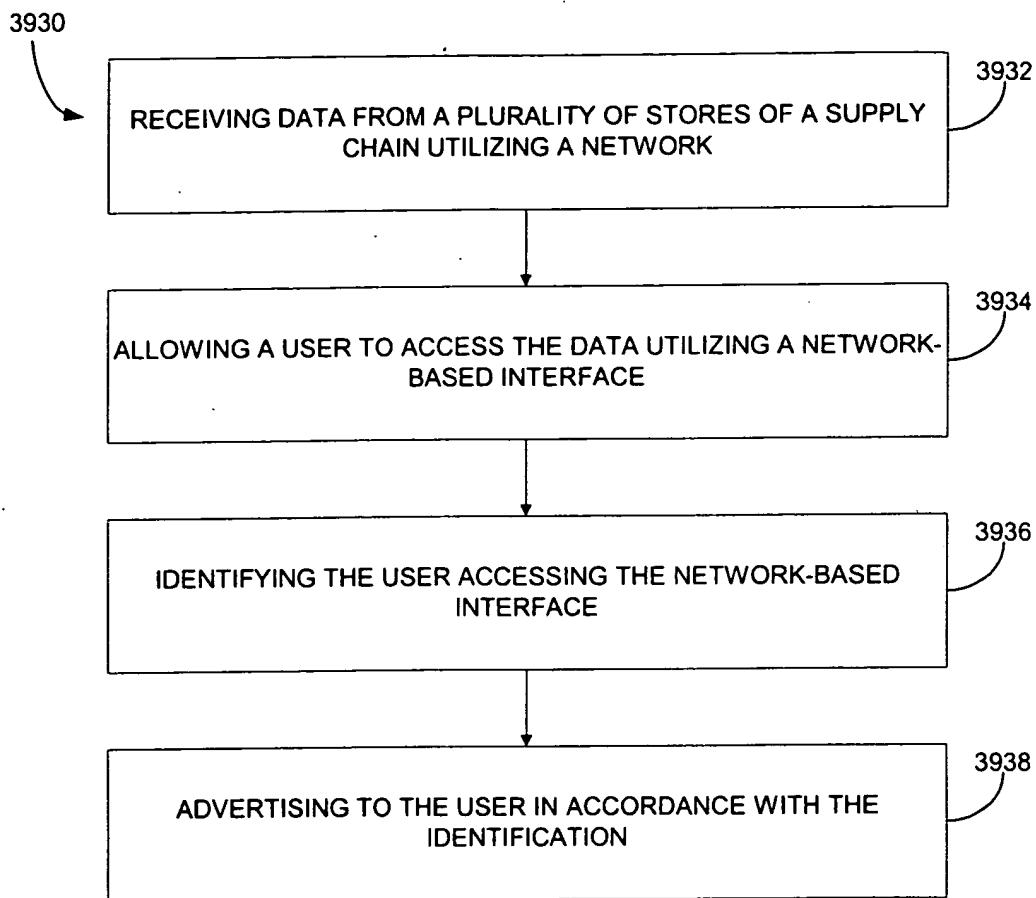


FIG. 39

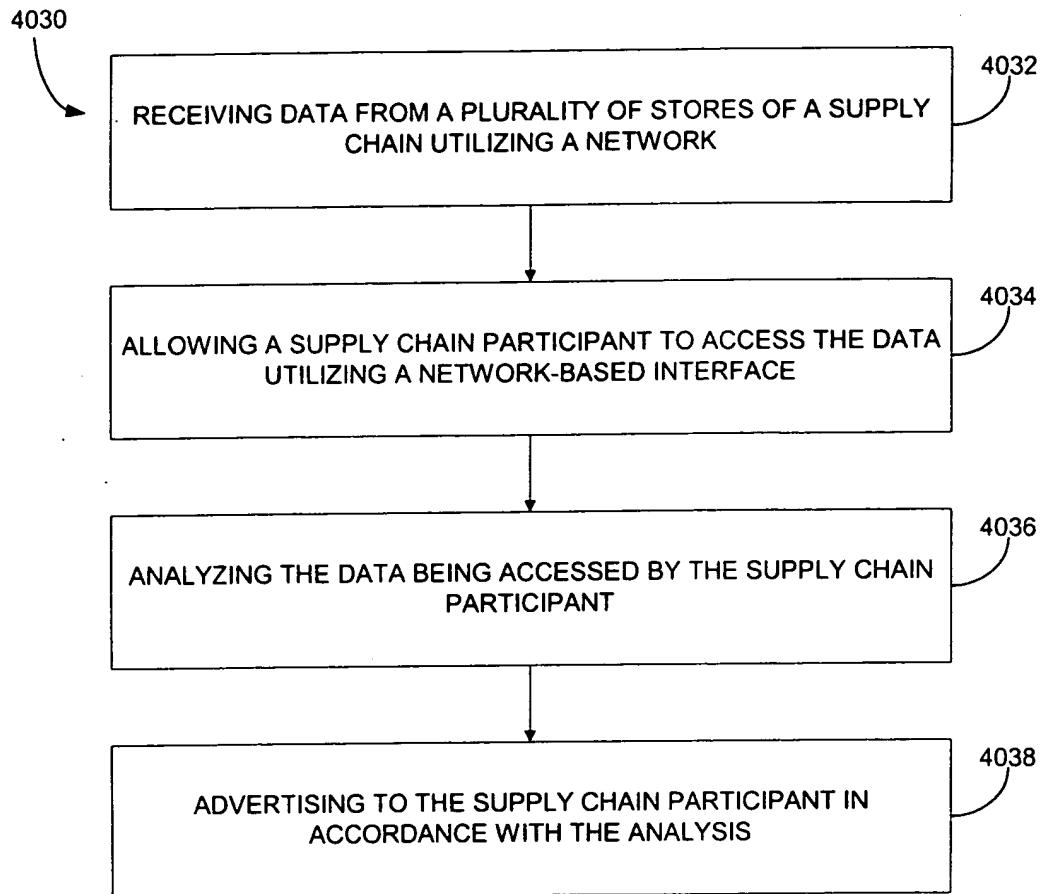


FIG. 40

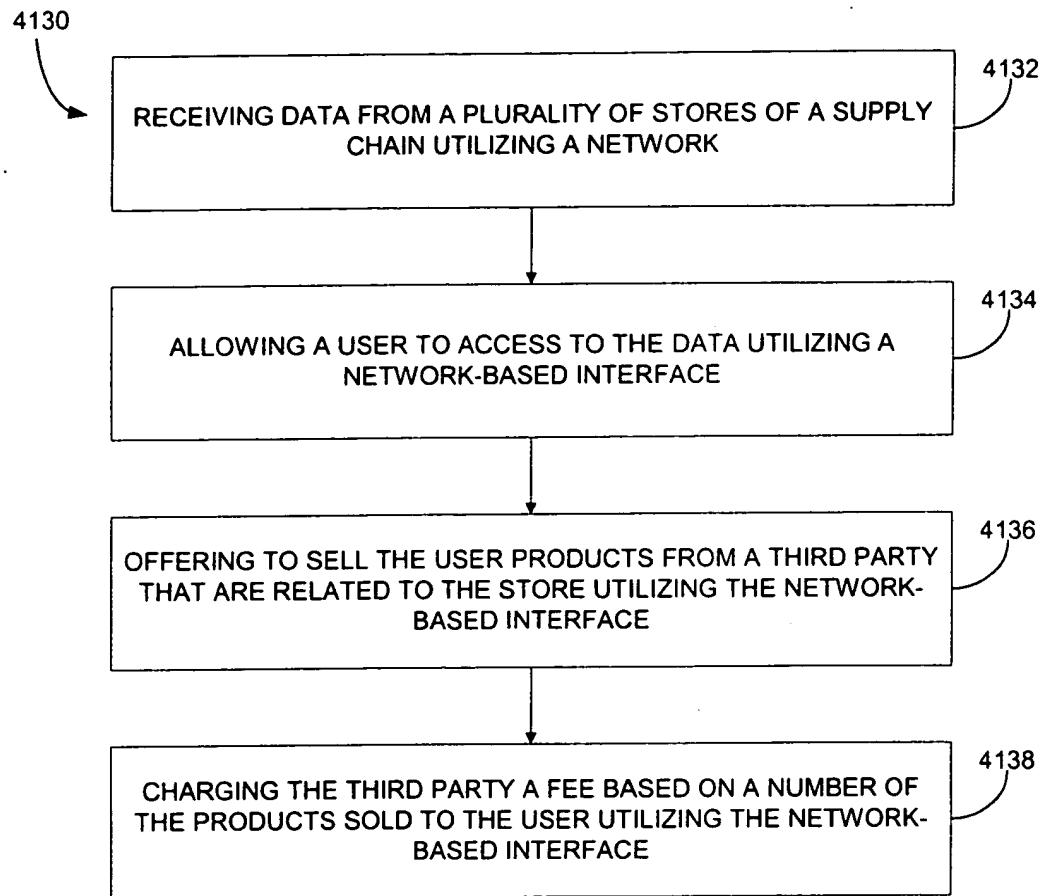


FIG. 41

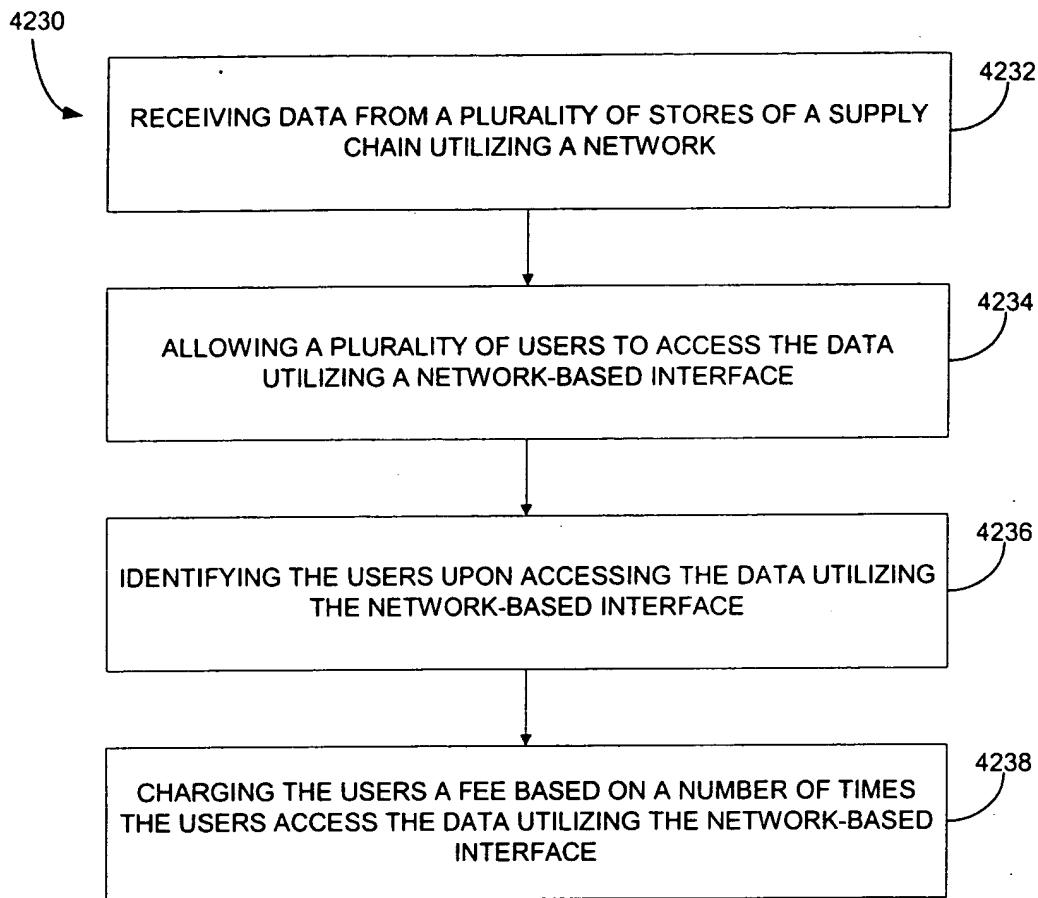


FIG. 42

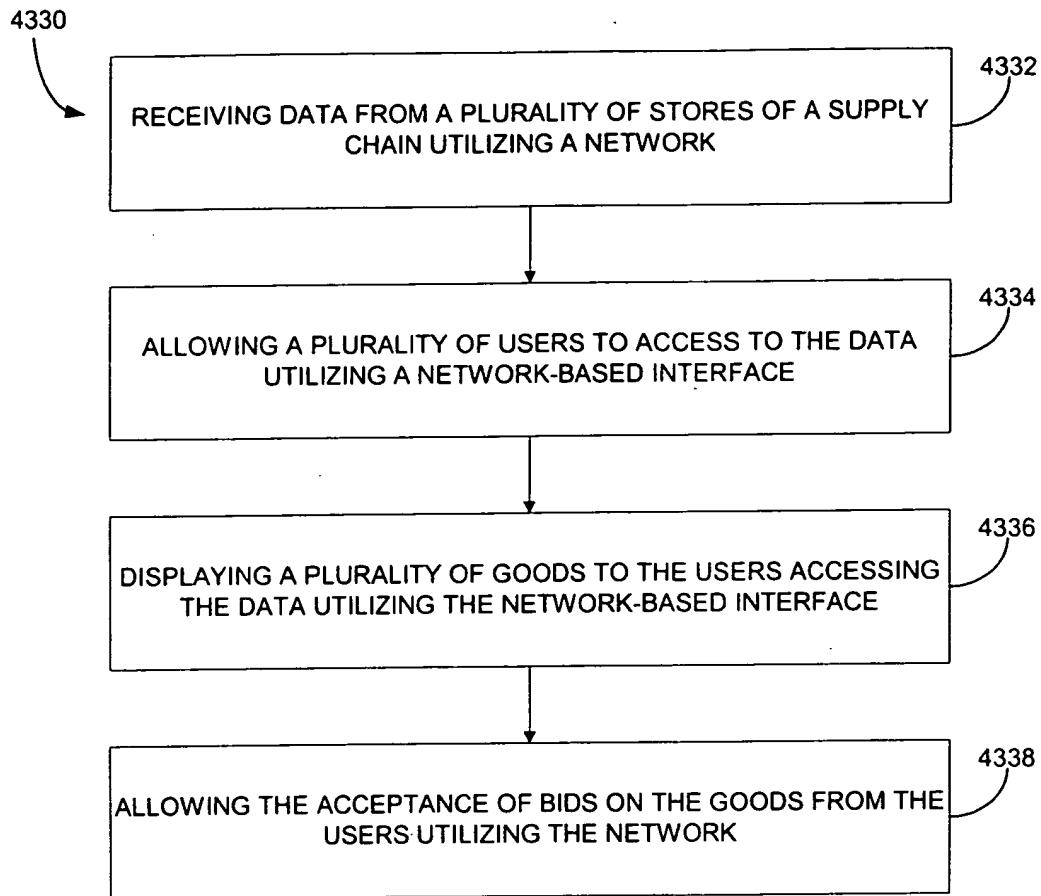


FIG. 43A

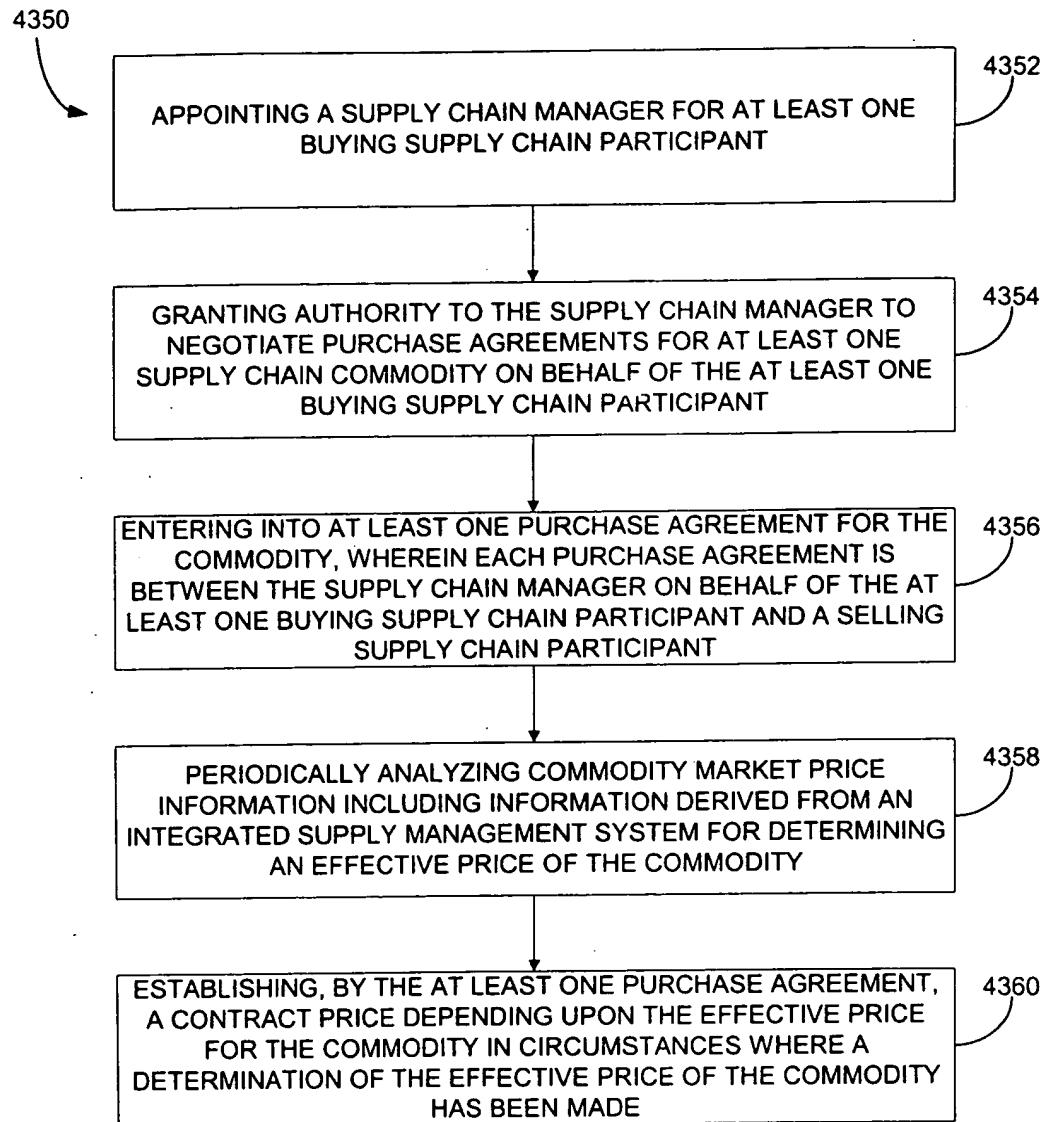


FIG. 43B

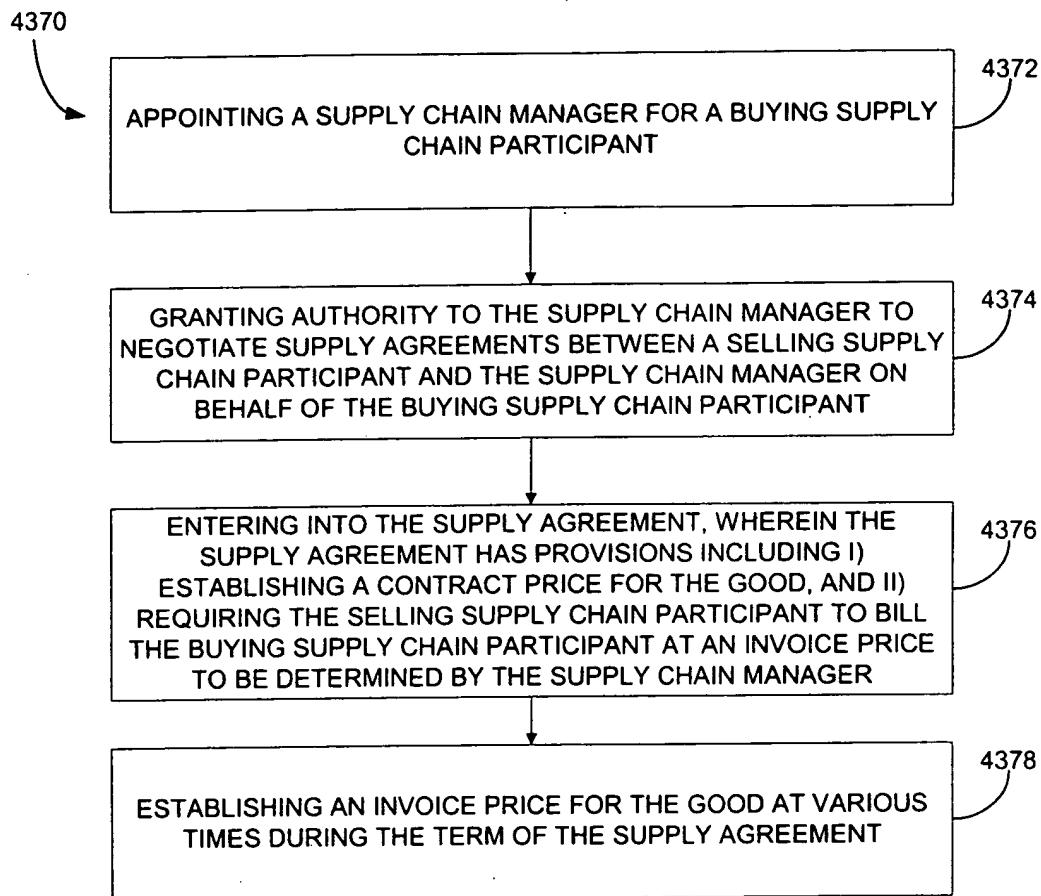


FIG. 43C

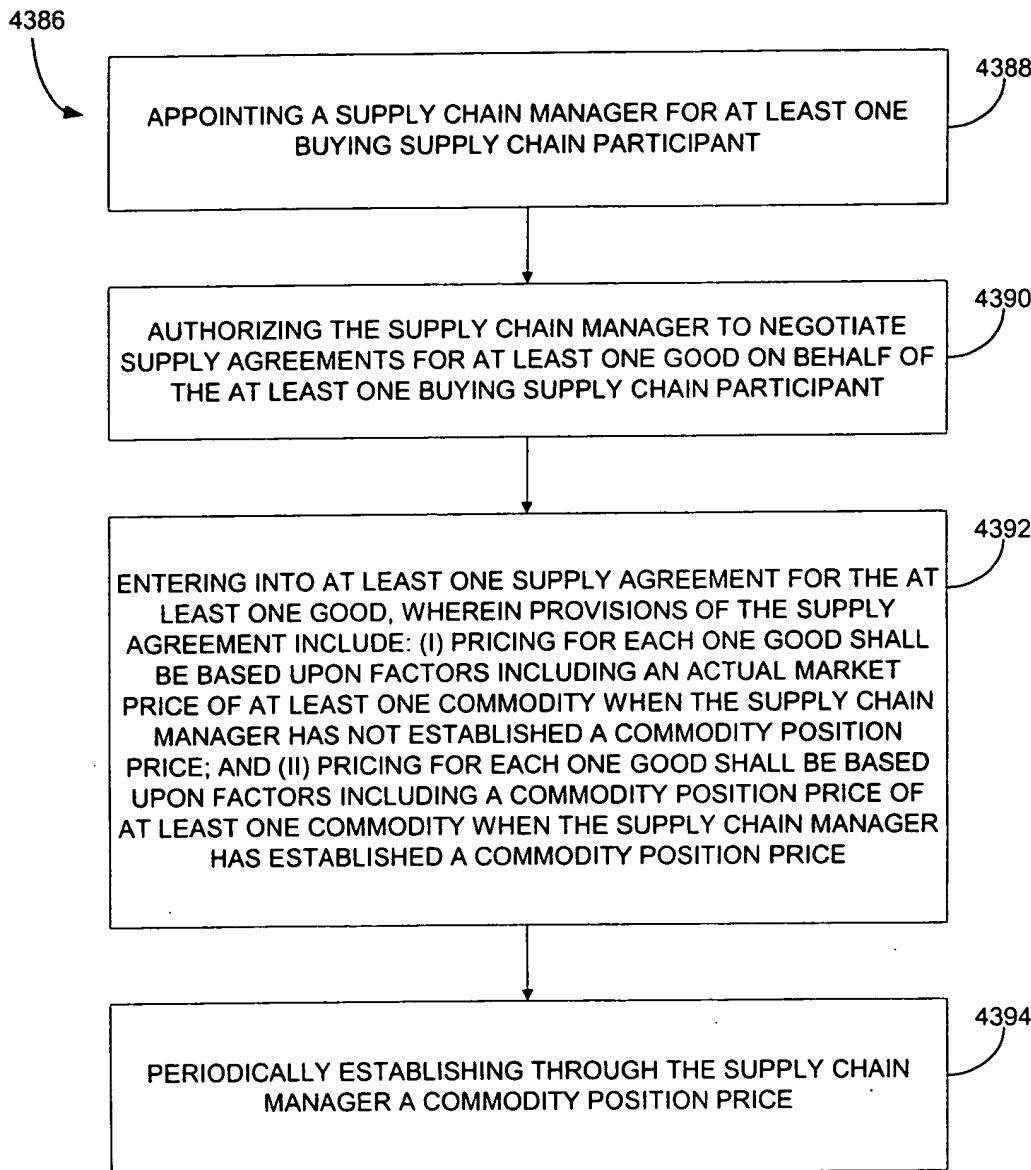


FIG. 43D

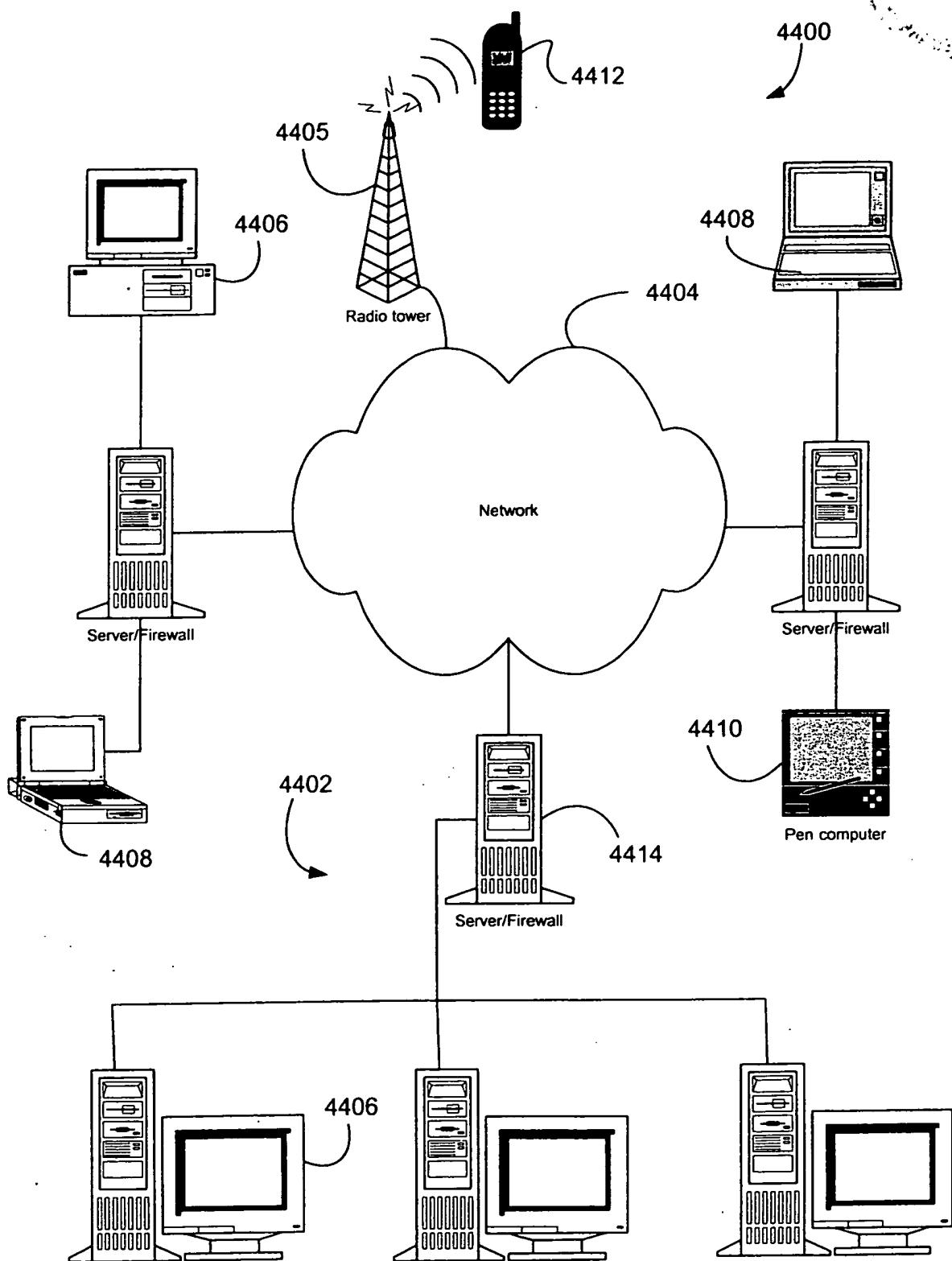


FIG. 44

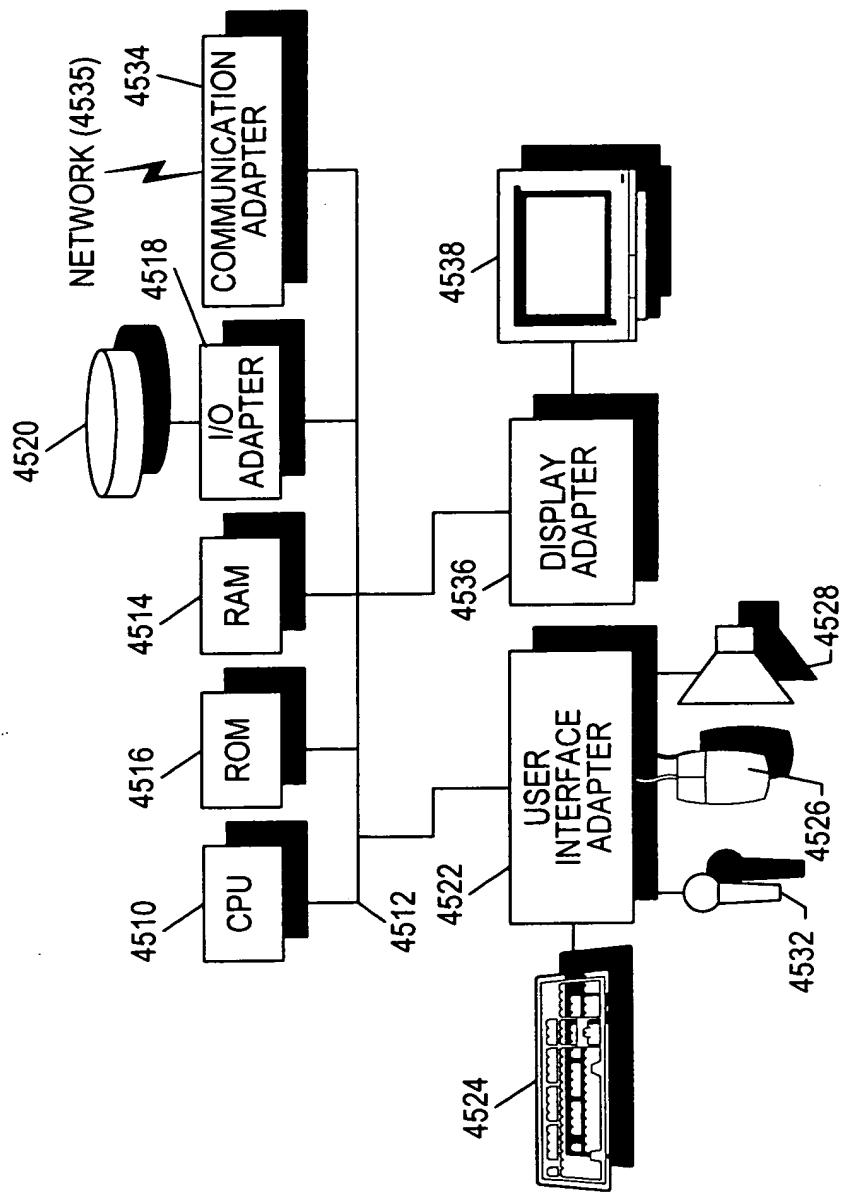


FIG. 45

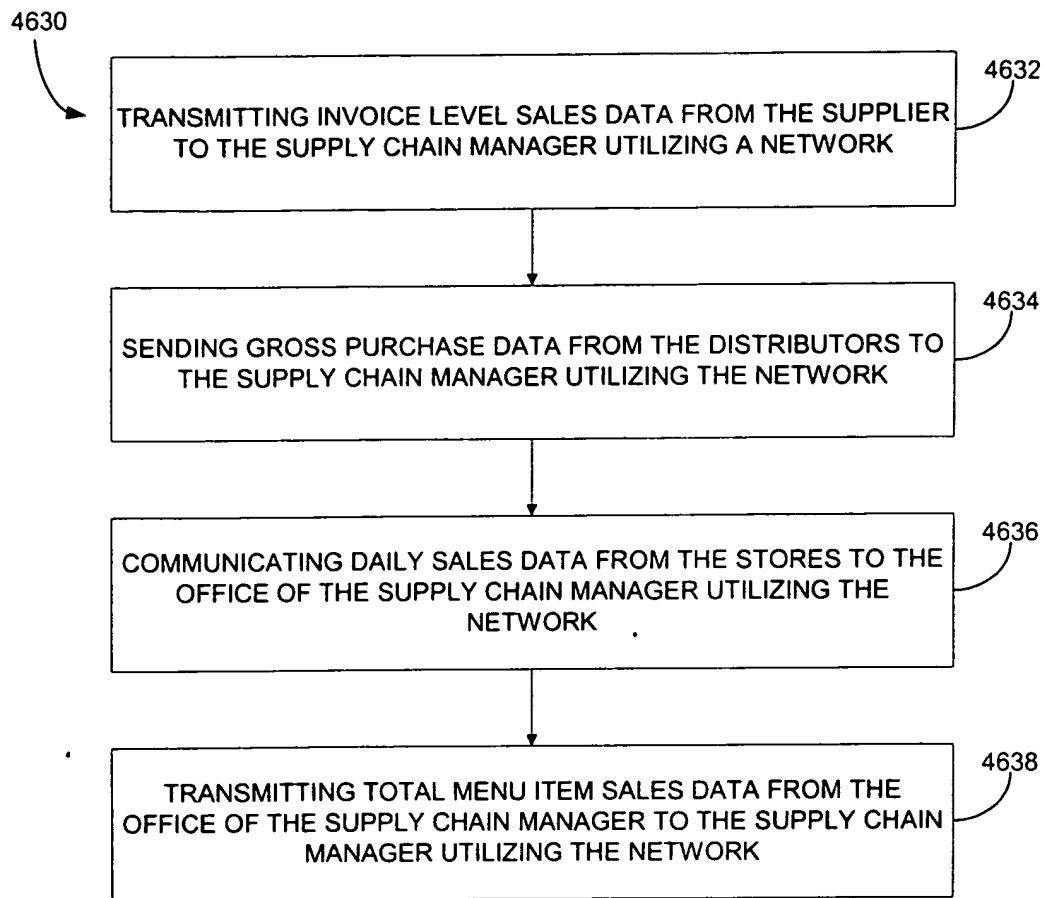


FIG. 46

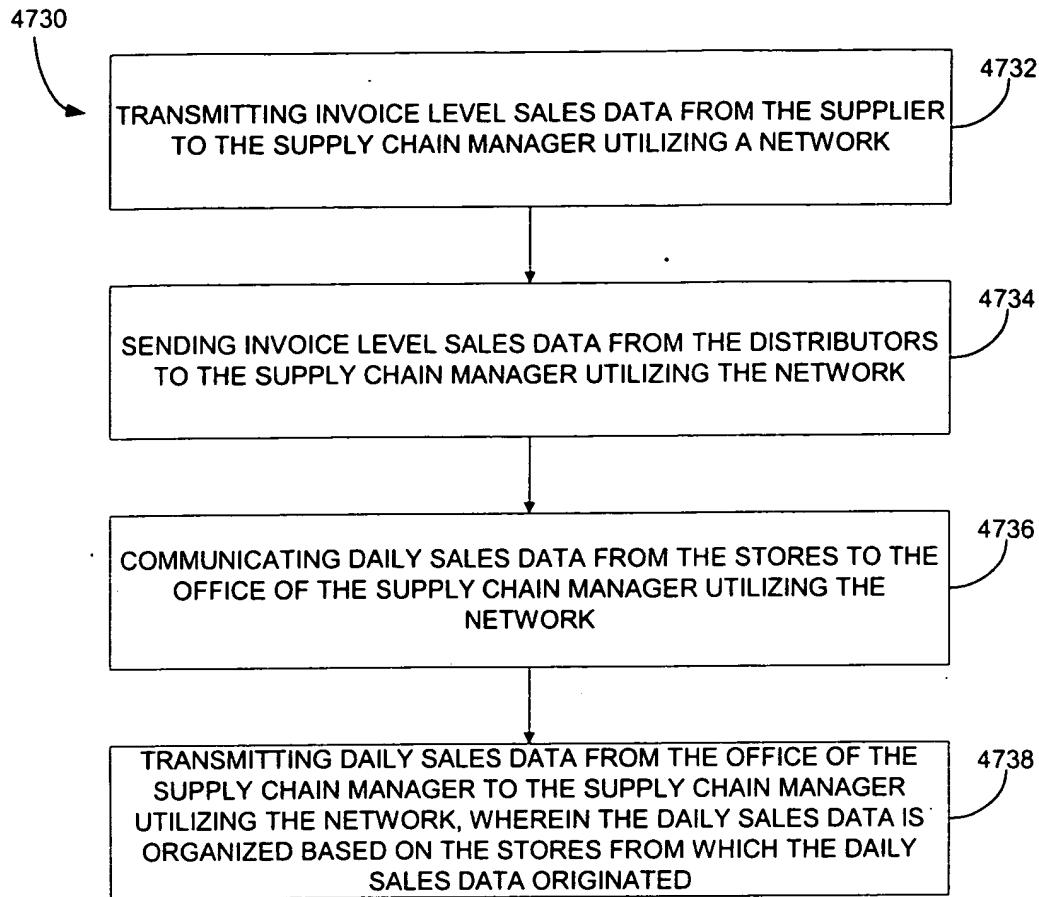


FIG. 47

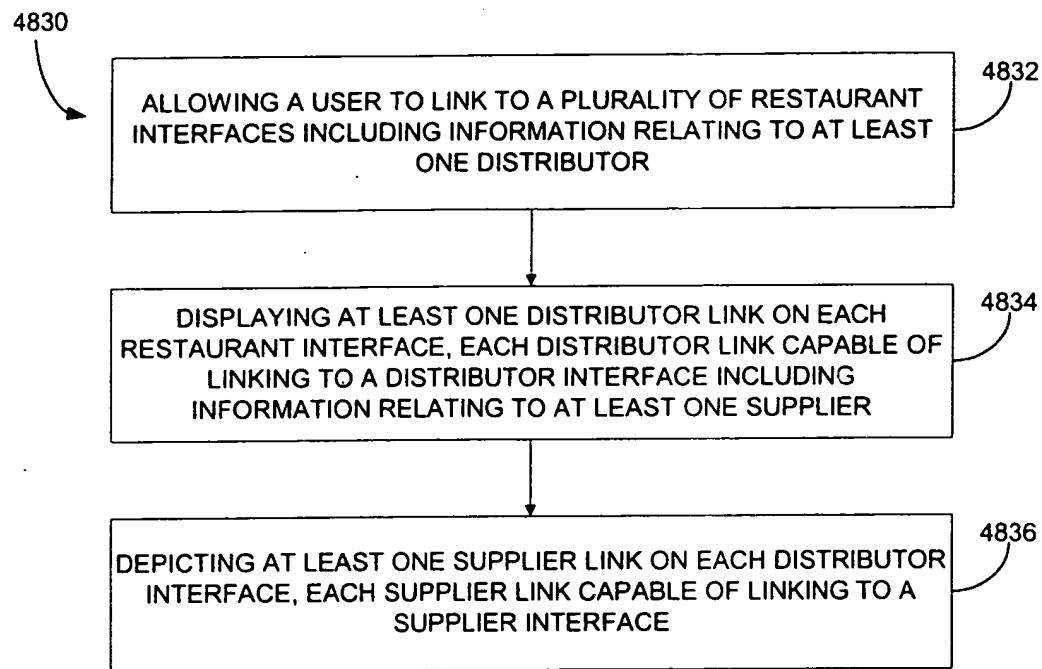


FIG. 48

תְּבִשְׁבָּעָה אֶת־תְּבִשְׁבָּעָה

3 Restaurant Services, Inc. - Microsoft Internet Explorer

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RSI Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

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Franchisee

4902 4904 4900

About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

Contact Information

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General Information

Legal Information

More About RSI

Help

BKC Link

NFA link

NFA

BKC

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency.

FIG. 49

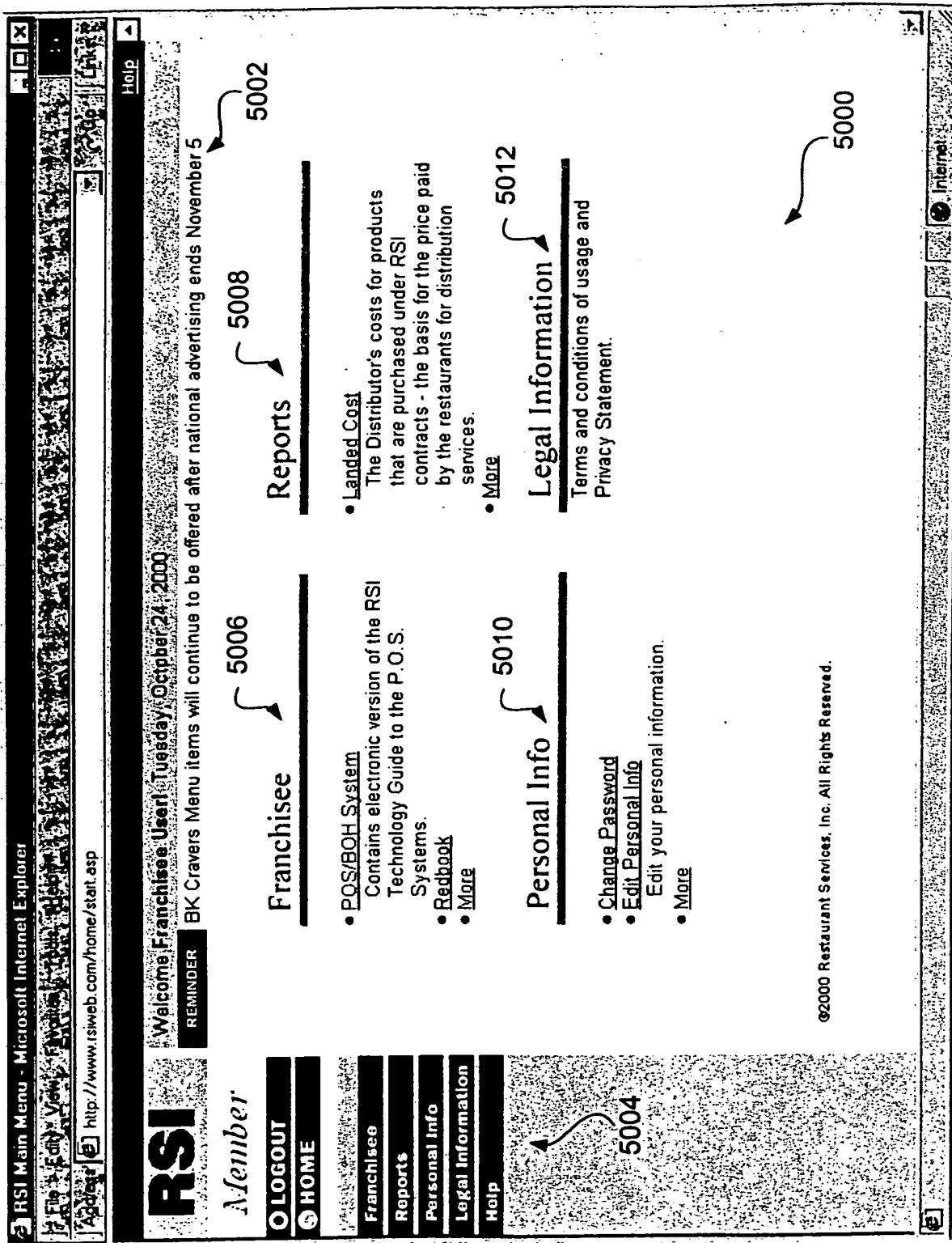


FIG. 50

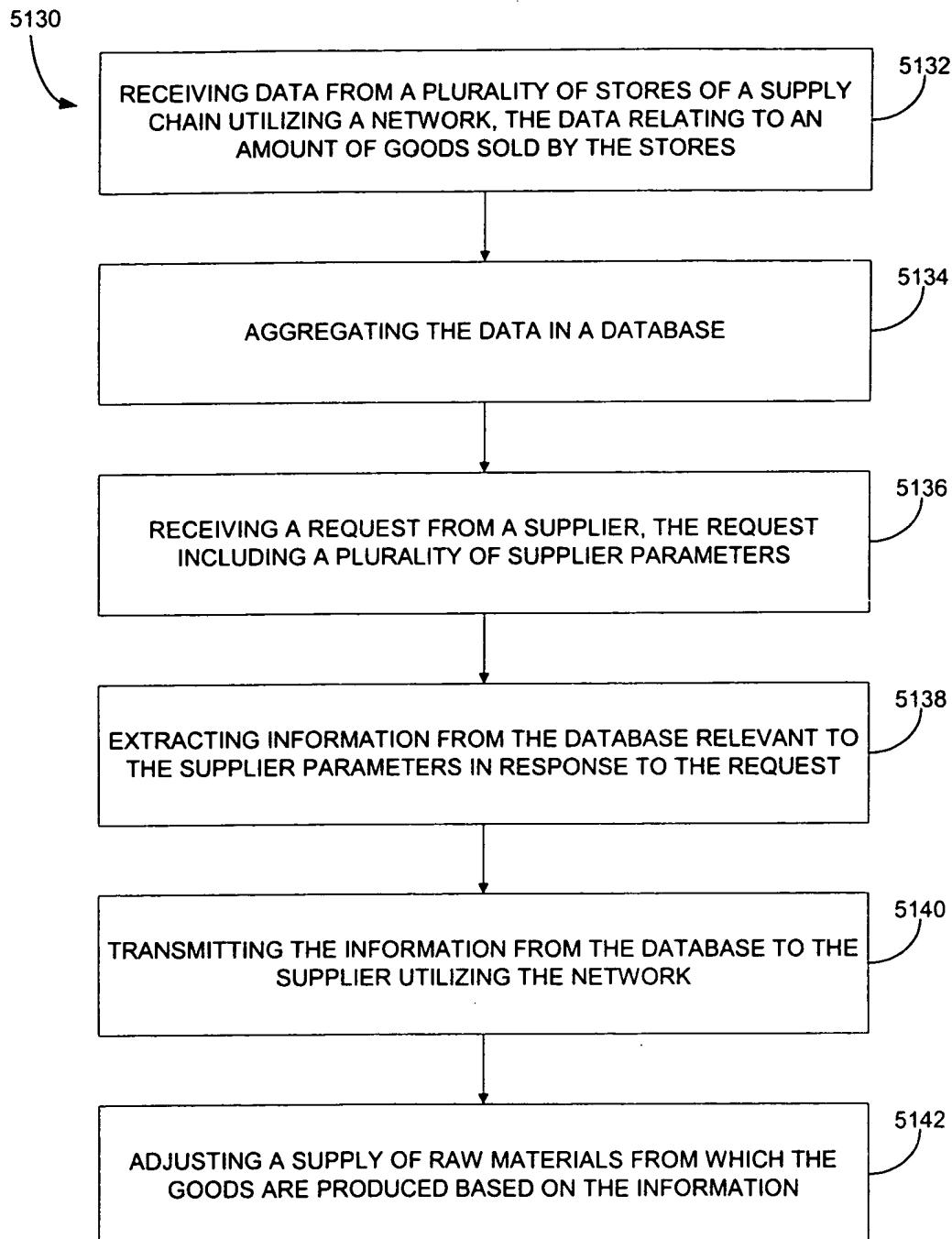


FIG. 51

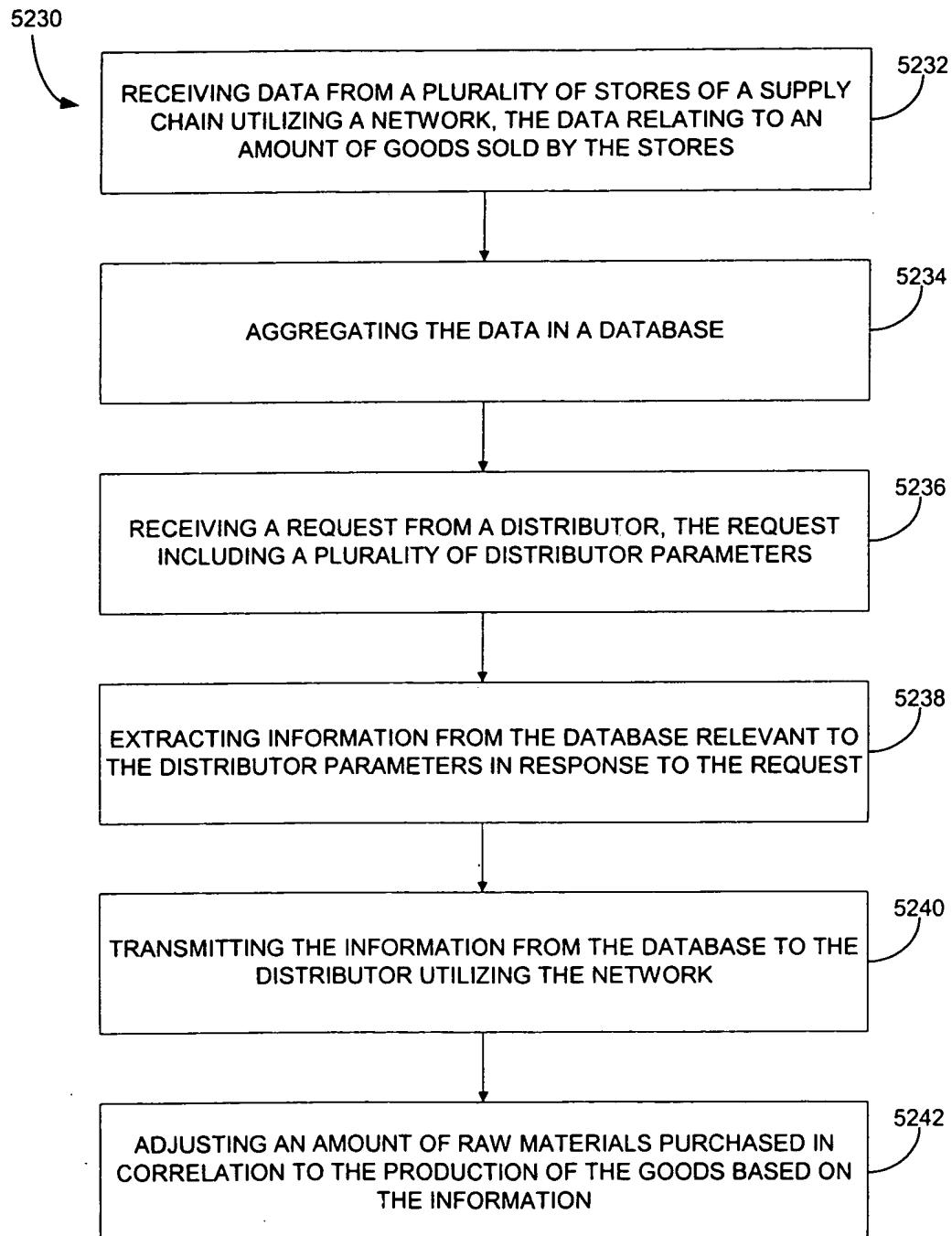


FIG. 52

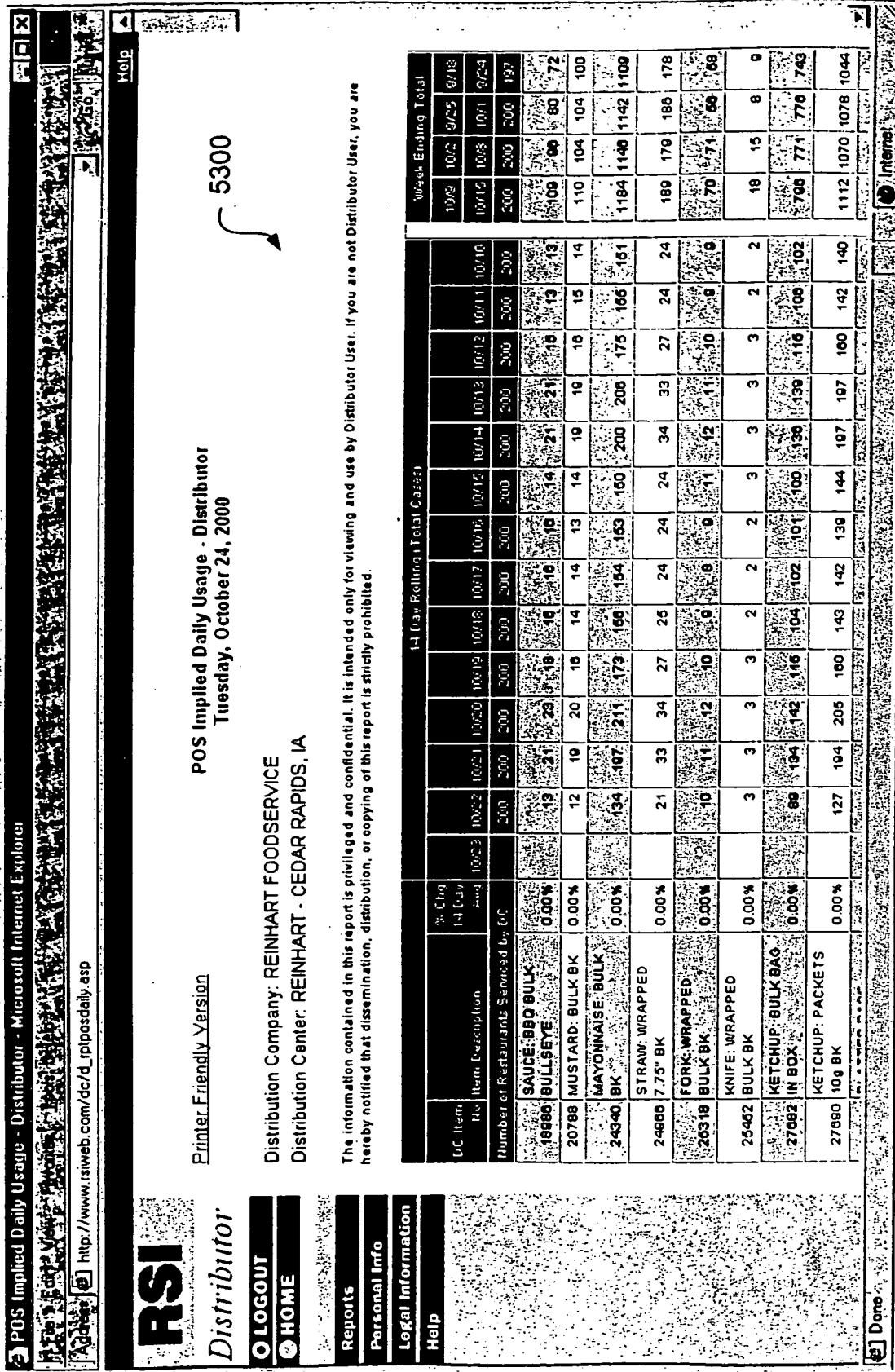


FIG. 53

REINHART - CEDAR RAPIDS, IA
Local Promotion Summary by DC
Tuesday, October 24, 2000

5400

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Local Promotion Option	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Restaurants	Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	8/1/00	85	99	8		
	8/1/00	85	32	17		
	8/1/00	85	17	28		
	8/1/00	85	17	60		
	8/1/00	85	17	60		
	8/1/00	85	99	17		
	8/1/00	85	99	10		
	8/1/00	85	99	1		
32 oz. Motor Cup Total					131	
Big King						
	4/1/00	99	99	10		
	4/1/00	99	99	17		
	4/1/00	99	99	3		
	4/1/00	99	99	39		
Big King Total						
Pancake Minis						
	5/1/00	20	99	8		
	5/1/00	20	88	17		
	4/5/00	20	99	10		
Pancake Minis Total						
					36	

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Done

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FIG. 54

"F 0 9 0 2 0 " 0 2 3 5 7 3 6 0

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

Address: http://www.rsiweb.com/Supplier/s_iposdaily.asp?report=true

RSI POS Implied Daily Usage - Supplier

Supplier: TYSON FOODS

Printer Friendly Version

Supplier: TYSON FOODS

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14 Day Ending 10/31

FOB Point	RSI Item No	Description	10/14	10/15	10/16	10/17	10/18	10/19	10/20	10/21	10/22	10/23	10/24	10/25	10/26	10/27	10/28	10/29	10/30	10/31	Total	

Total of DC Locations

Location	CHICKEN-PATTY	CHICKEN-BK	CHICKEN-BROILER	CHICKEN-TENDERS	CHICKEN-CHICKN
1	0.00%	0.00%	0.00%	0.00%	0.00%
2	137	144	111	100	98
3	35	51	80	48	46
4	43	43	43	43	43
5	60	60	60	60	60
6	222	338	337	206	240
7	220	220	220	220	220
8	340	340	340	340	340
9	238	238	238	238	238
10	23	23	23	23	23
11	310	310	310	310	310
12	330	330	330	330	330
13	327	327	327	327	327
14	344	344	344	344	344
15	774	774	774	774	774
16	780	780	780	780	780
17	781	781	781	781	781

FIG. 55

http://www.rsiweb.com/land/cptic.asp?report=true

RSI Landed Cost Report

Member Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000
 Restaurant Number: 0003473
 Distribution Center: REINHART - CEDAR RAPIDS, IA

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RSI Item No	RSI Item Description	DC Cost	Markup	Rest. Cost
10340	REGISTER TAPE THERMAL 2.25" X 100'	\$21.27	\$1.57	\$22.84
12860	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
16980	369 SAUCE BULK KRAFT BULSEY	\$4.49	\$1.57	\$6.05
19432	COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$48.07
20768	67 MUSTARD BULK 30AL	\$9.44	\$1.57	\$11.01
20940	4281 WRAP LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	60 SAUCE BULK MAYONNAISE	\$7.61	\$1.57	\$9.18
24600	4270 WATERICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

© Datas

FIG. 56

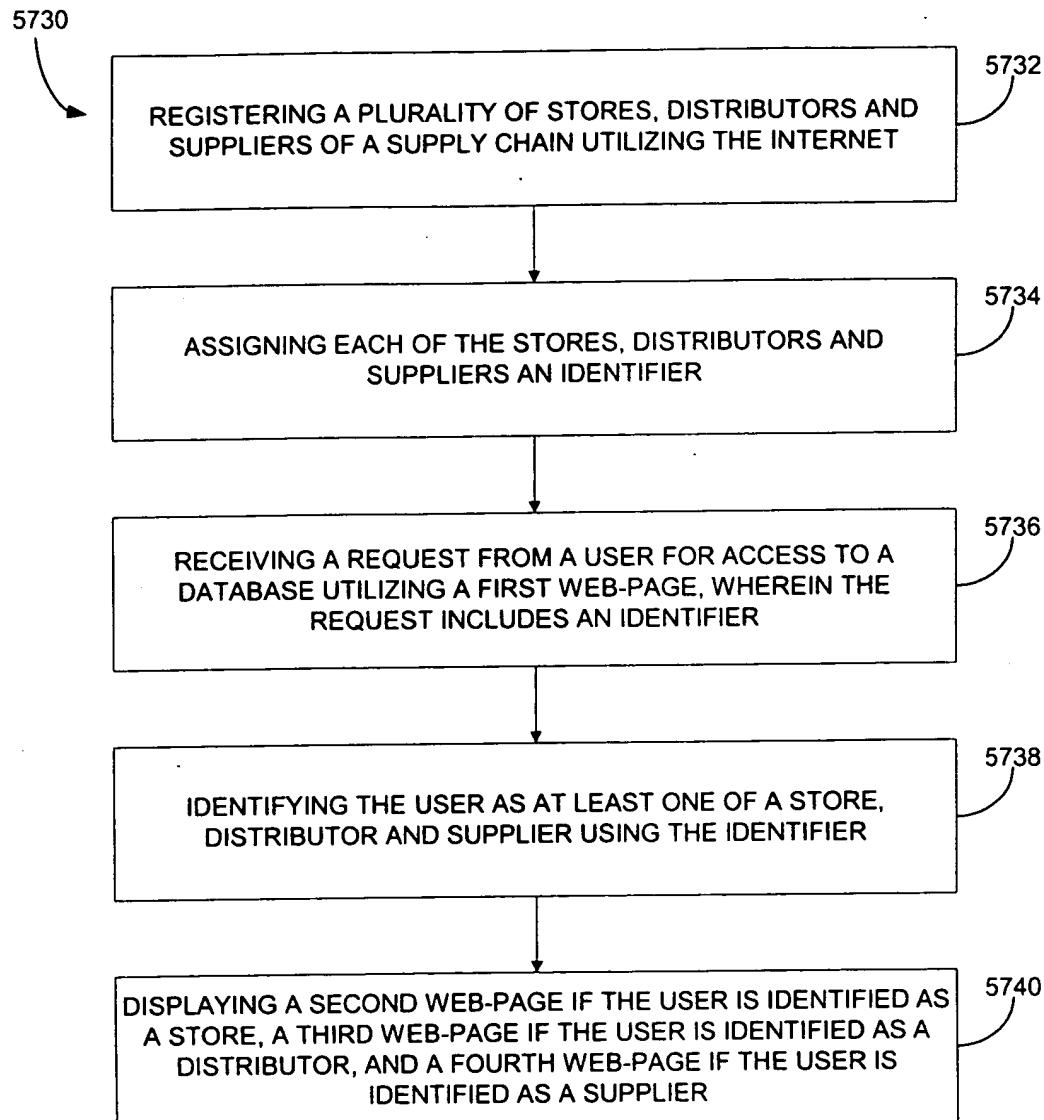


FIG. 57

2804

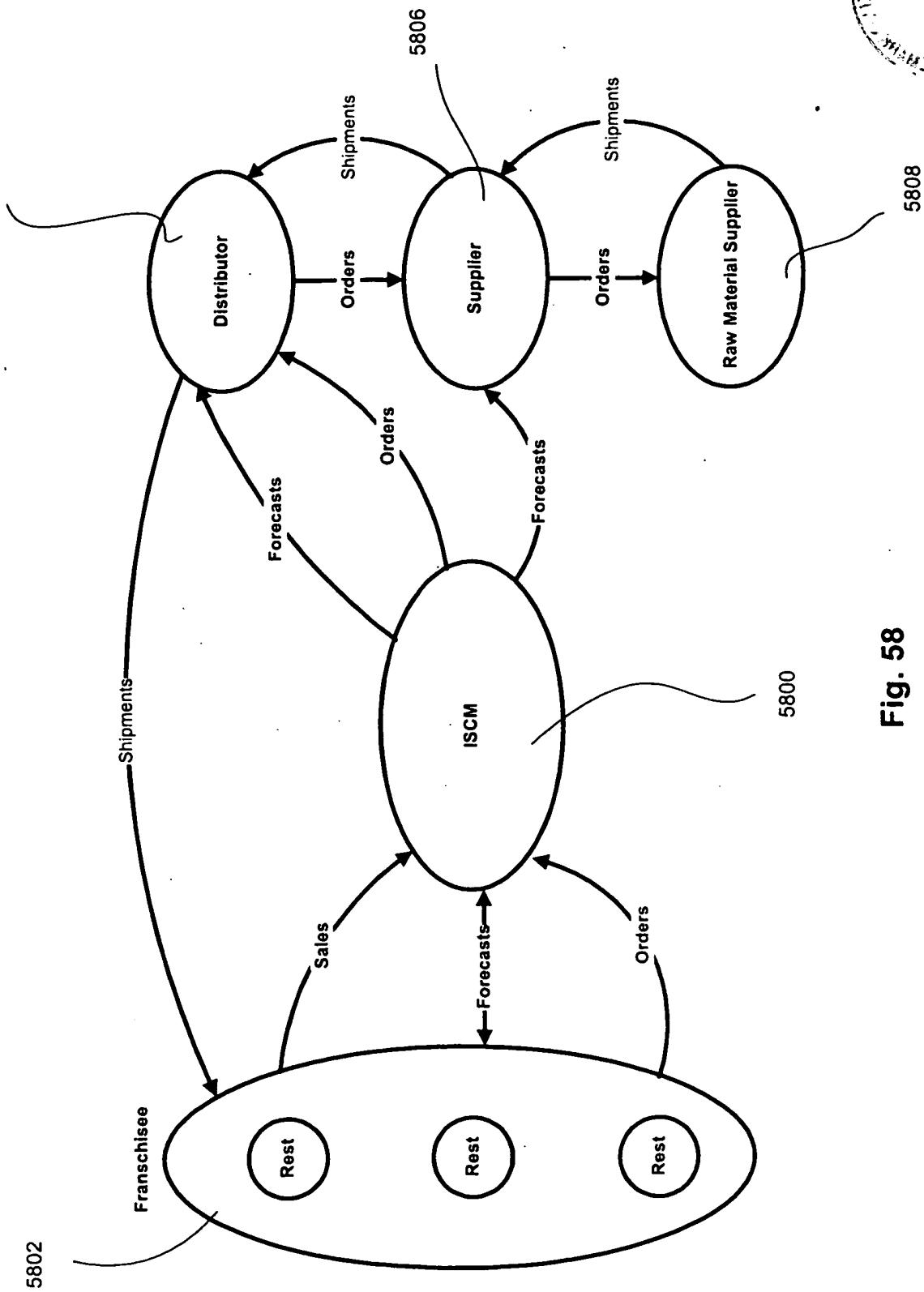


Fig. 58

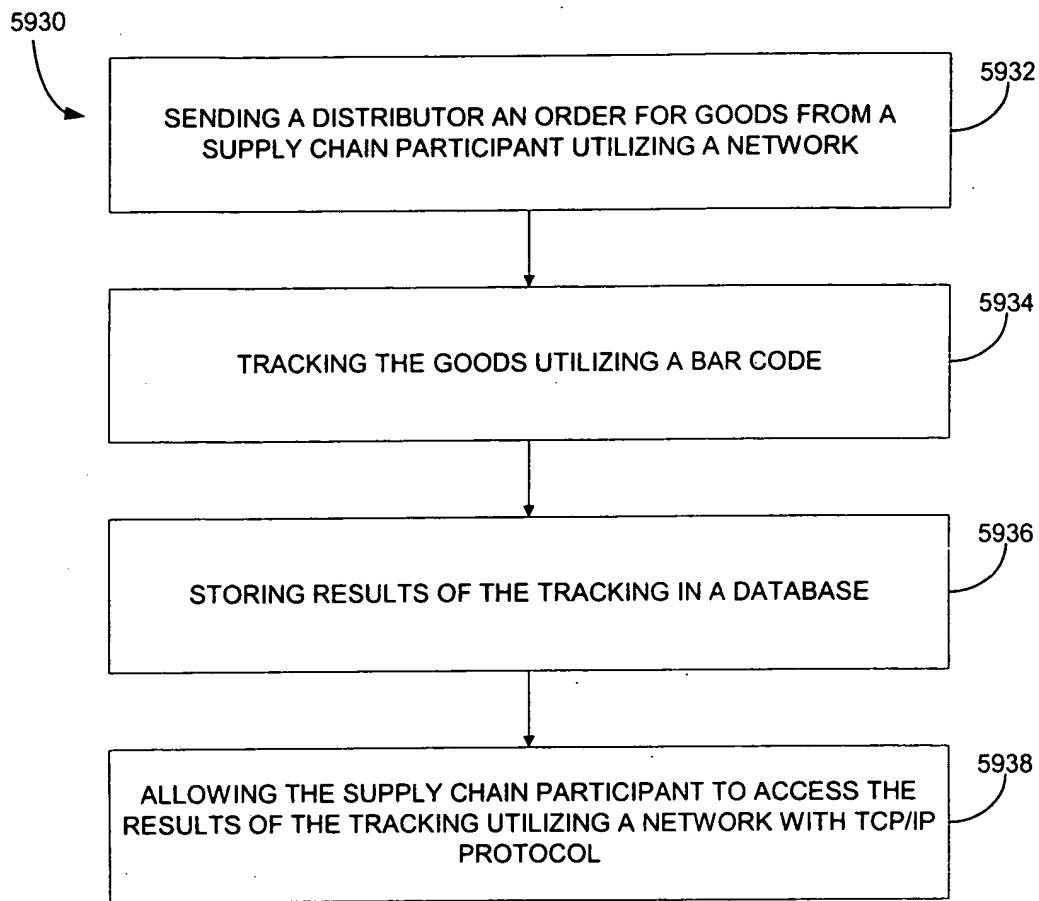


FIG. 59

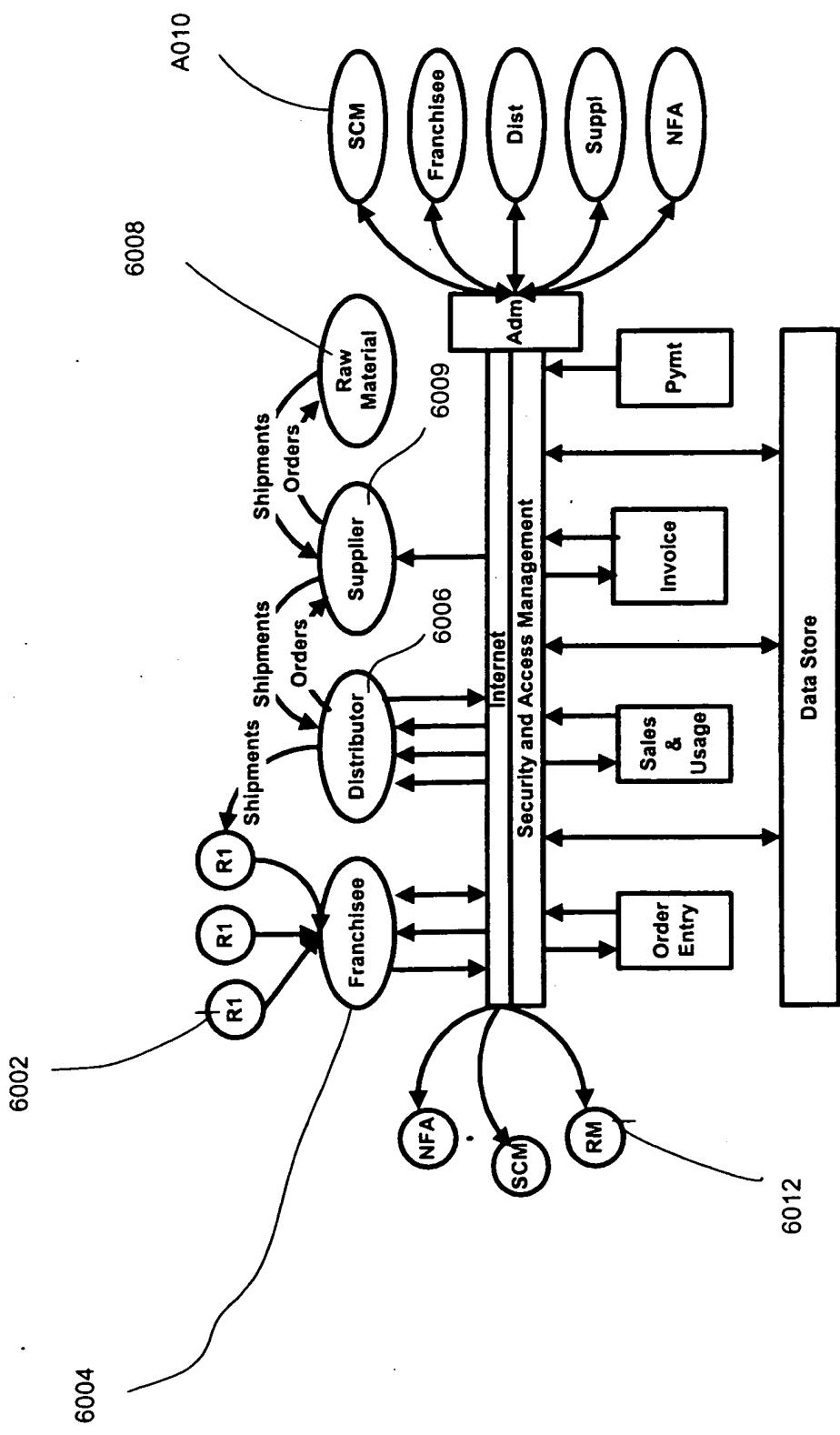


Fig. 60

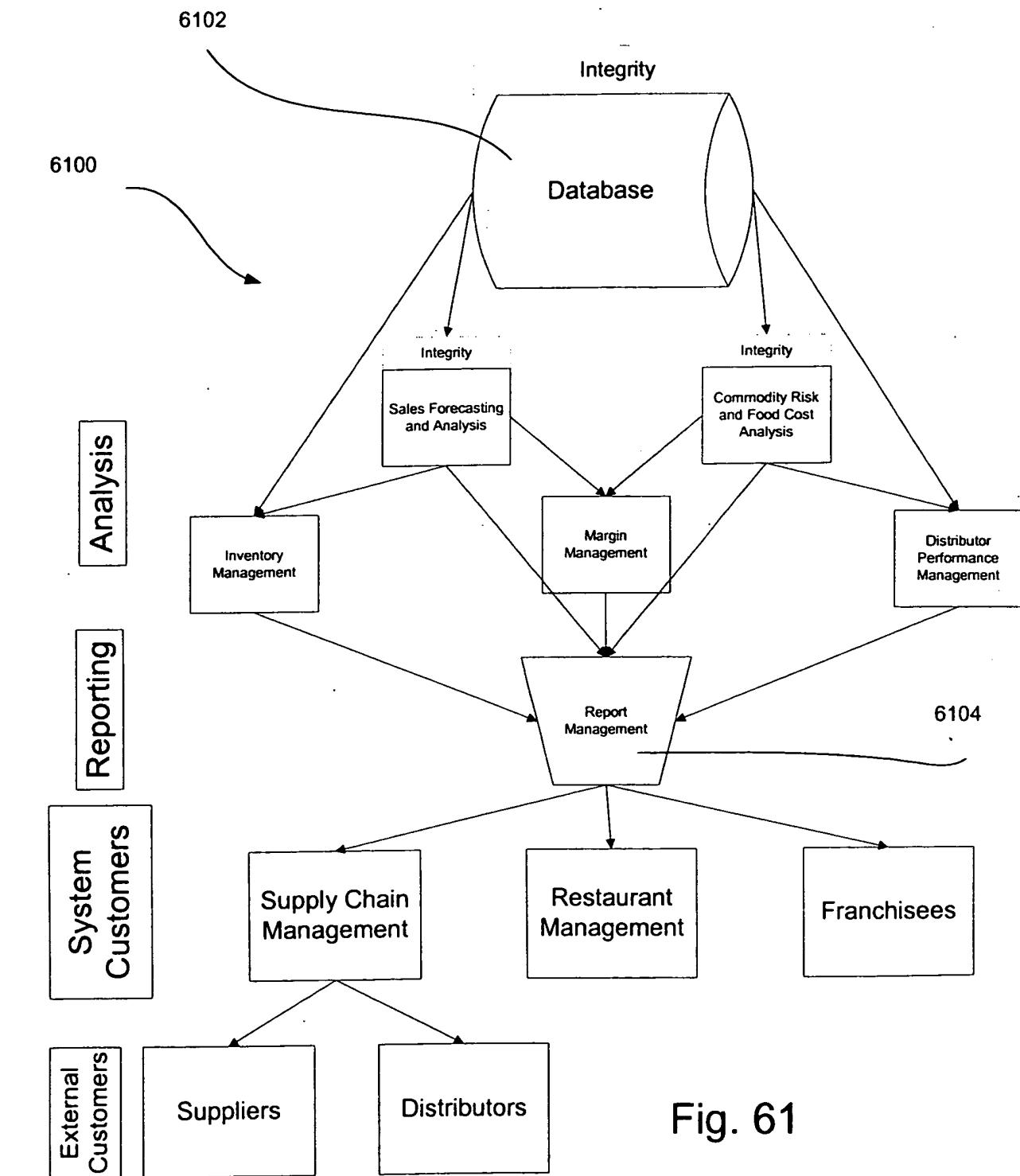


Fig. 61

6000
5999
5998
5997
5996
5995
5994
5993
5992
5991
5990

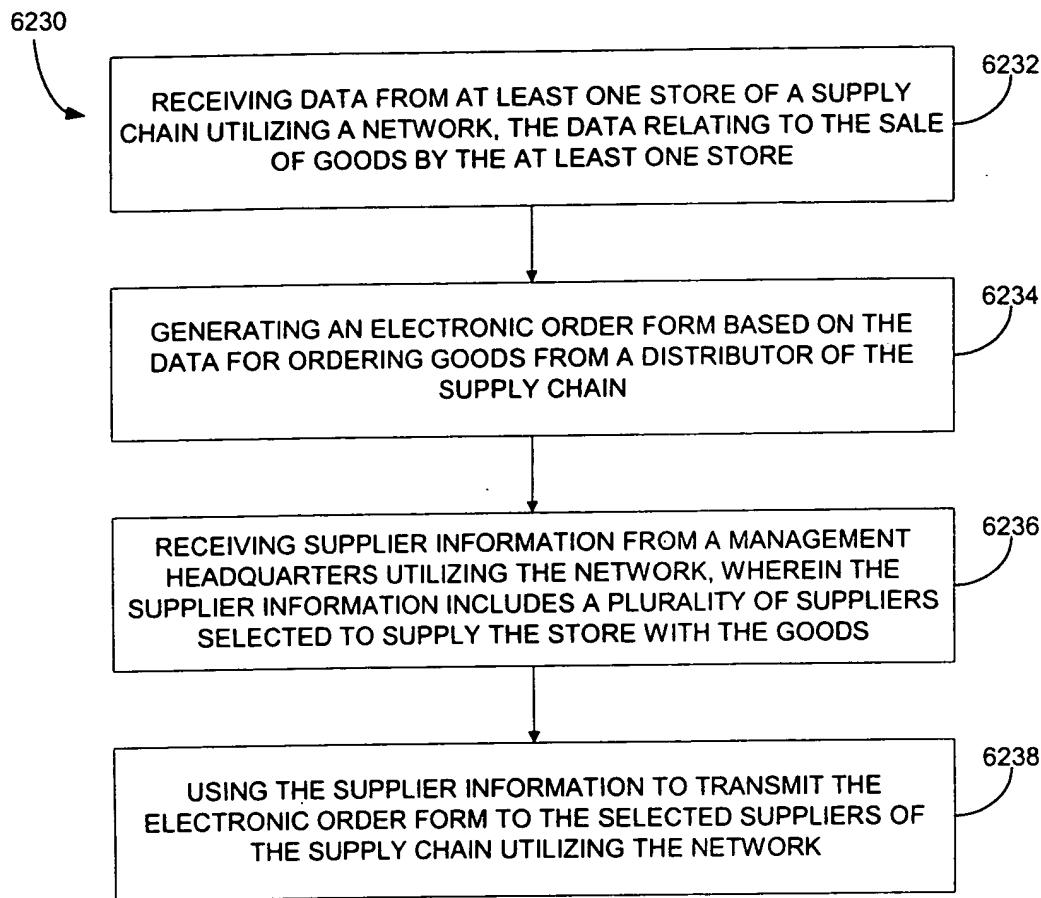


FIG. 62

6300

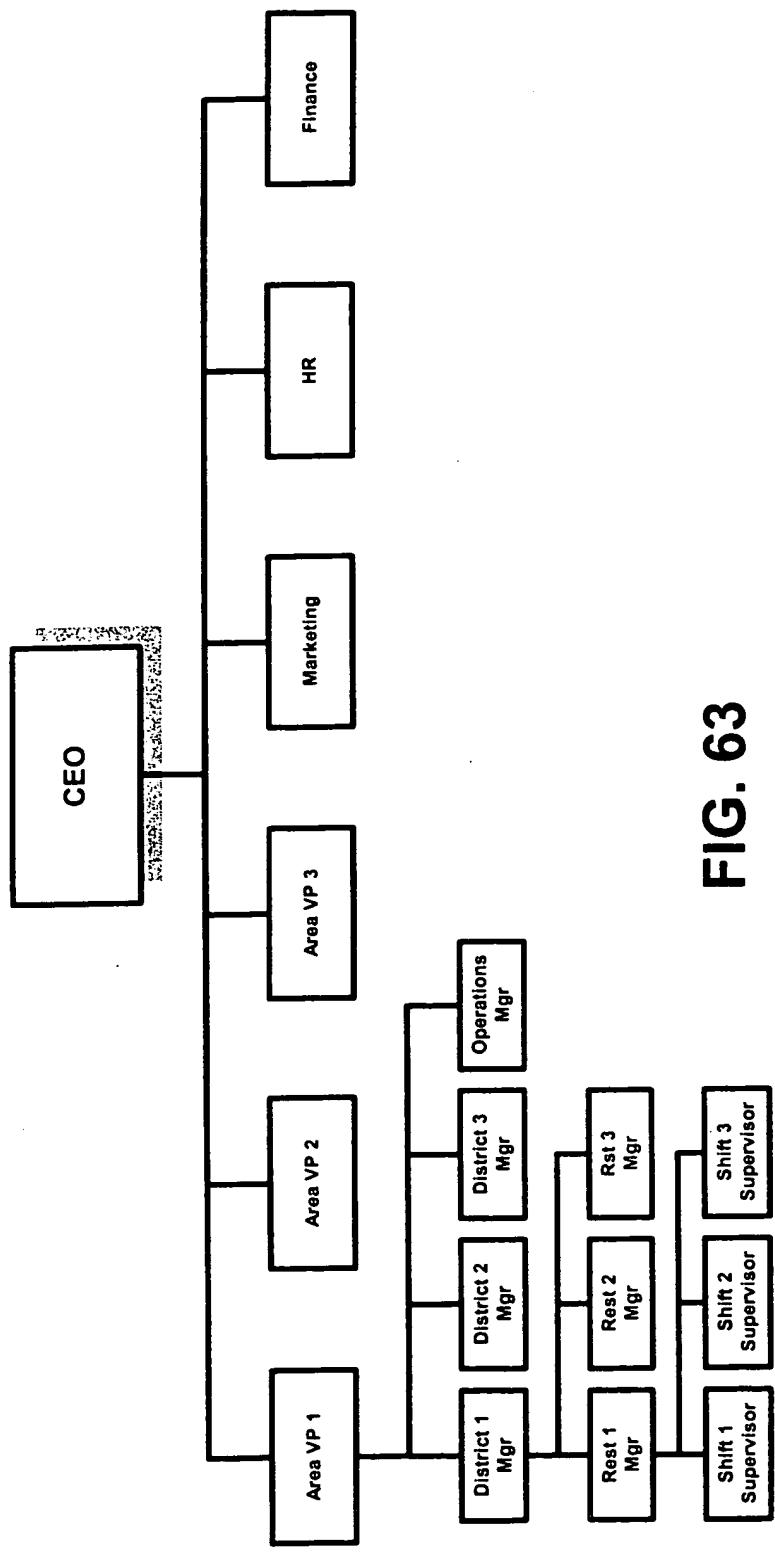


FIG. 63

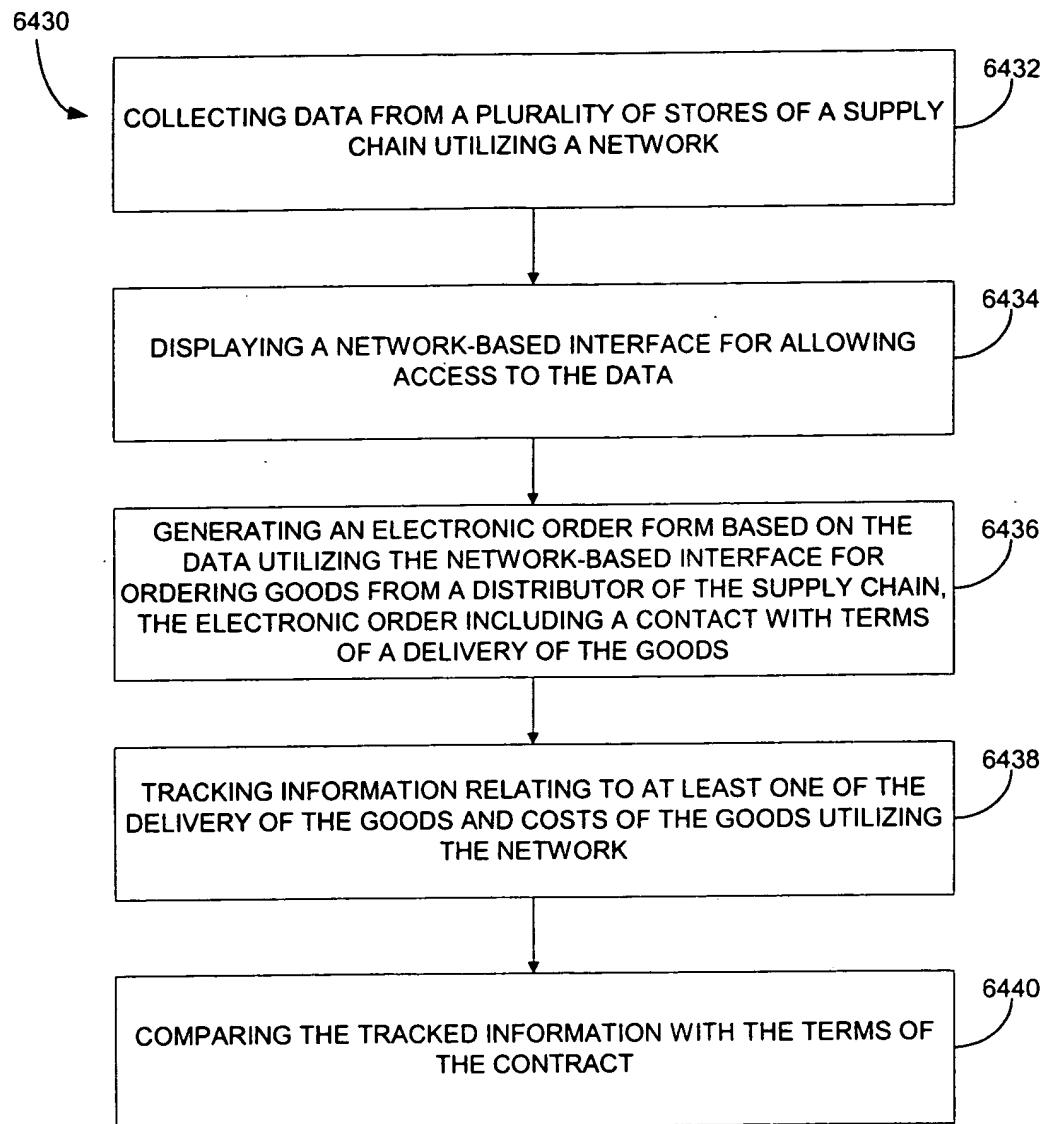


FIG. 64

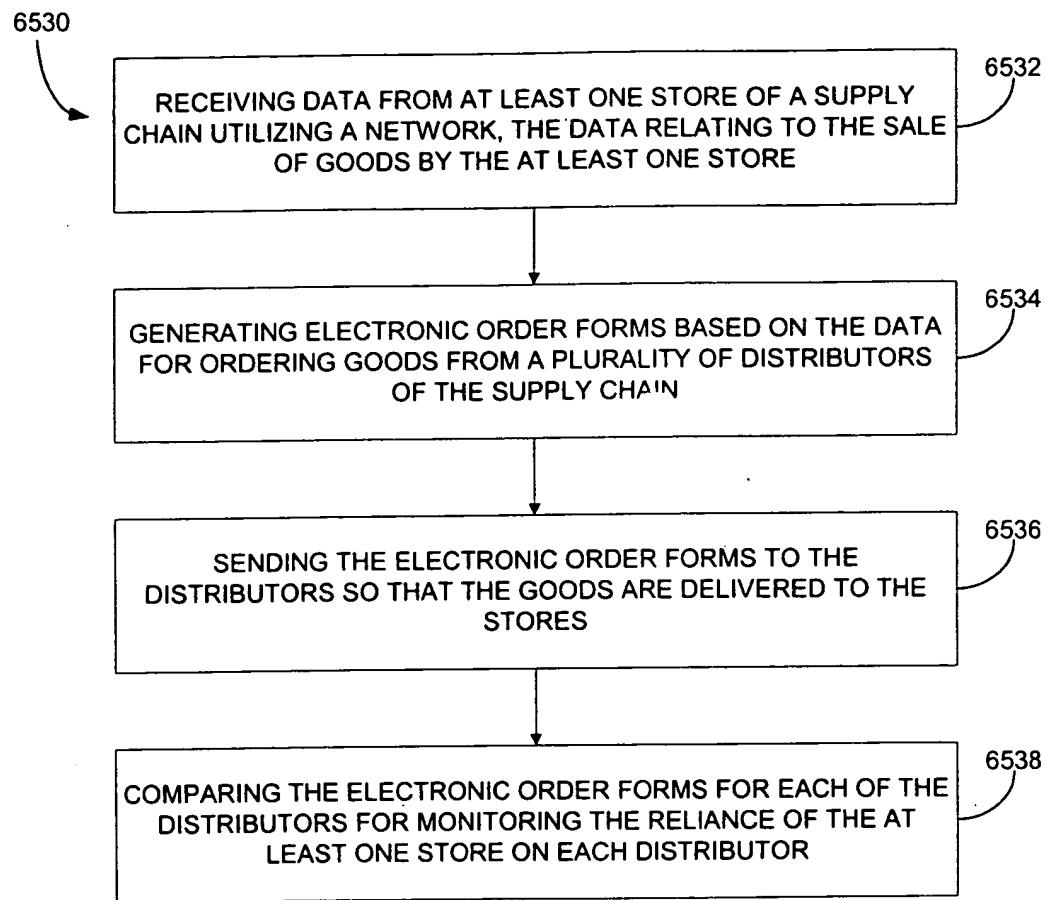


FIG. 65

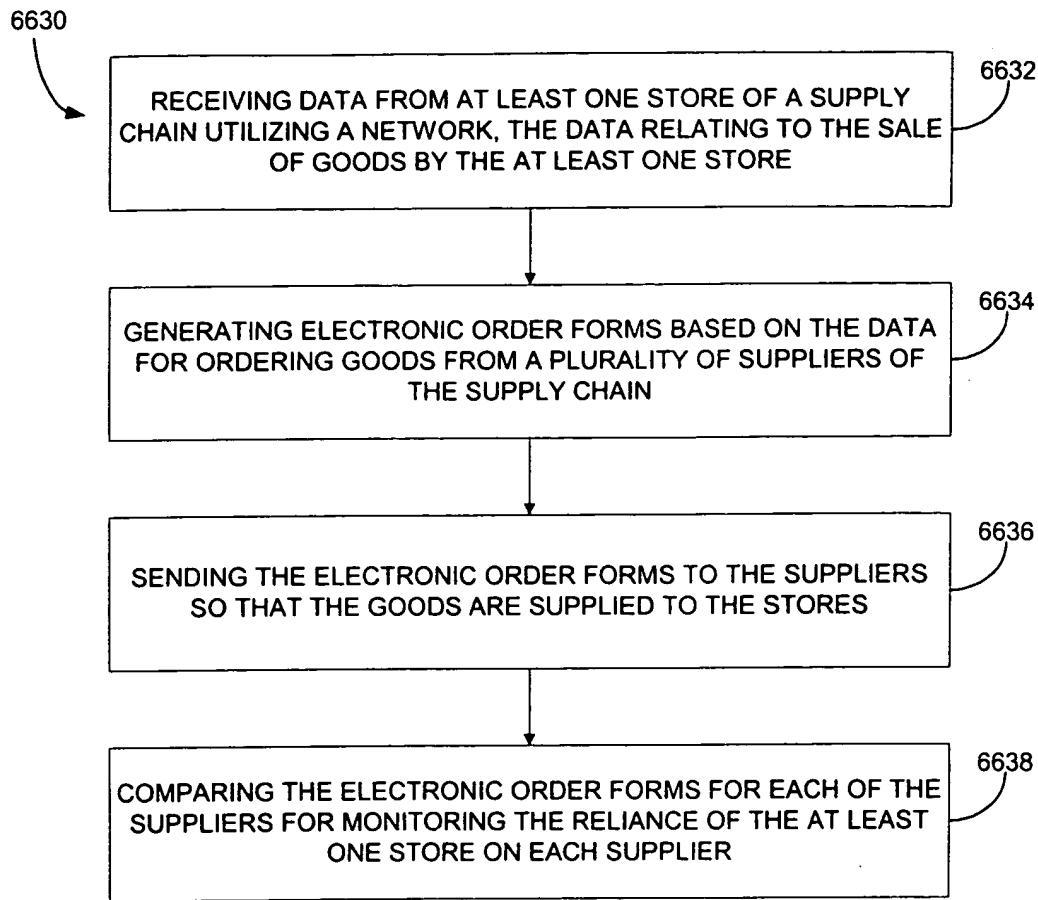


FIG. 66

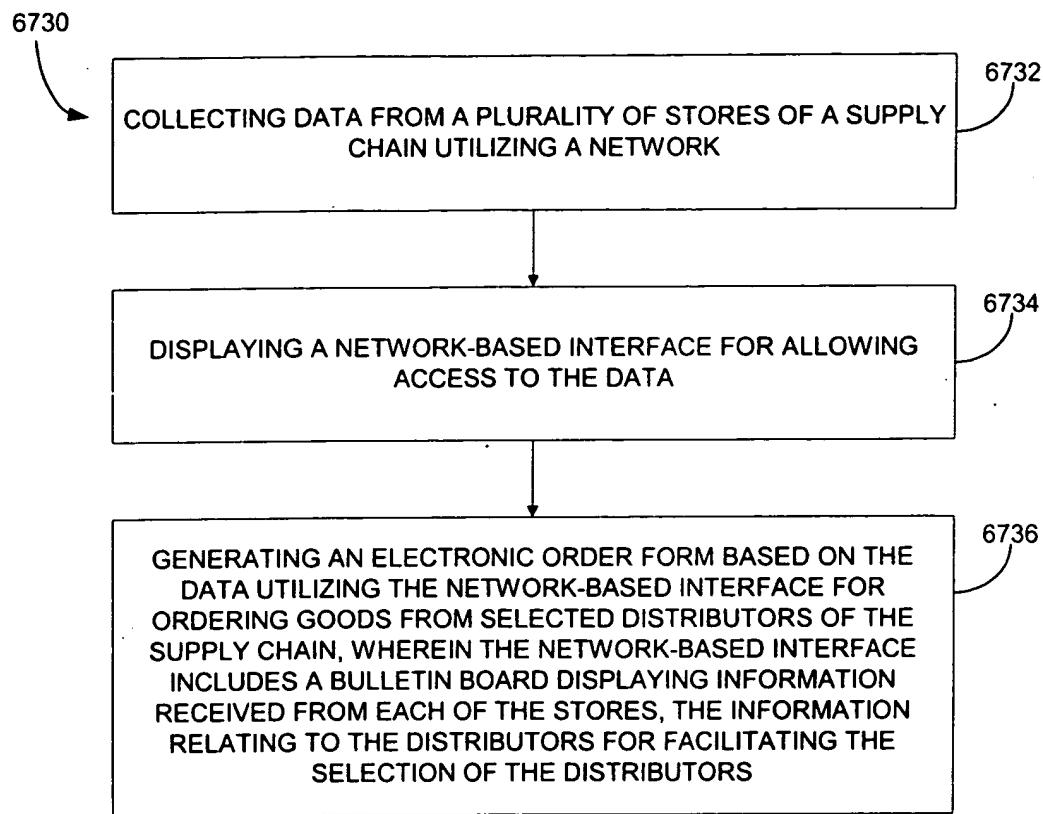


FIG. 67

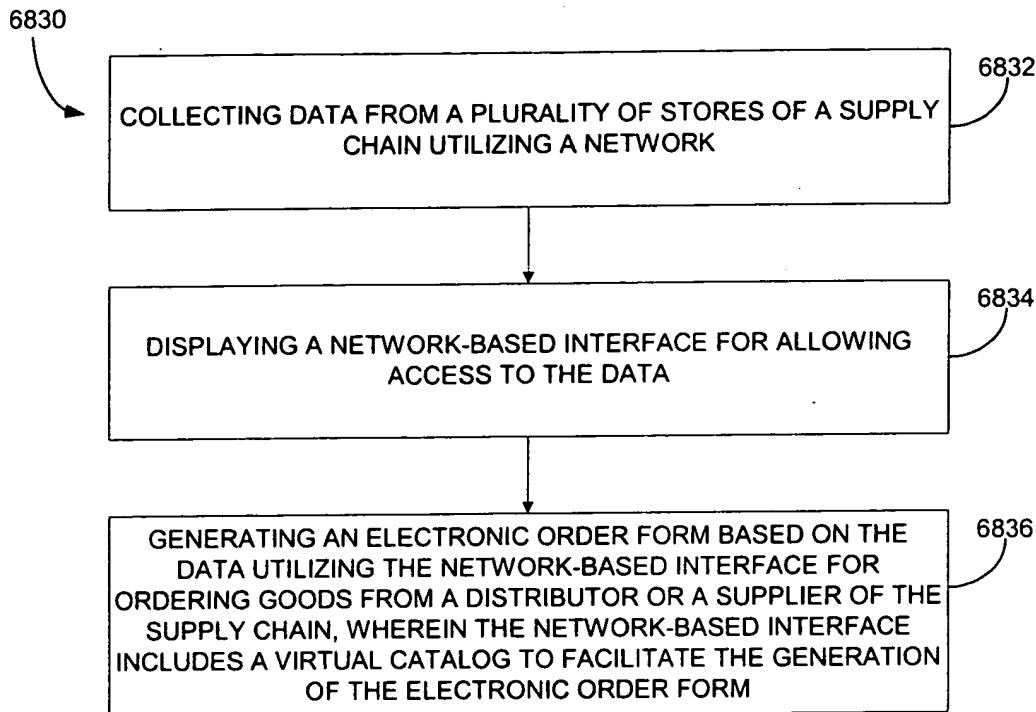


FIG. 68

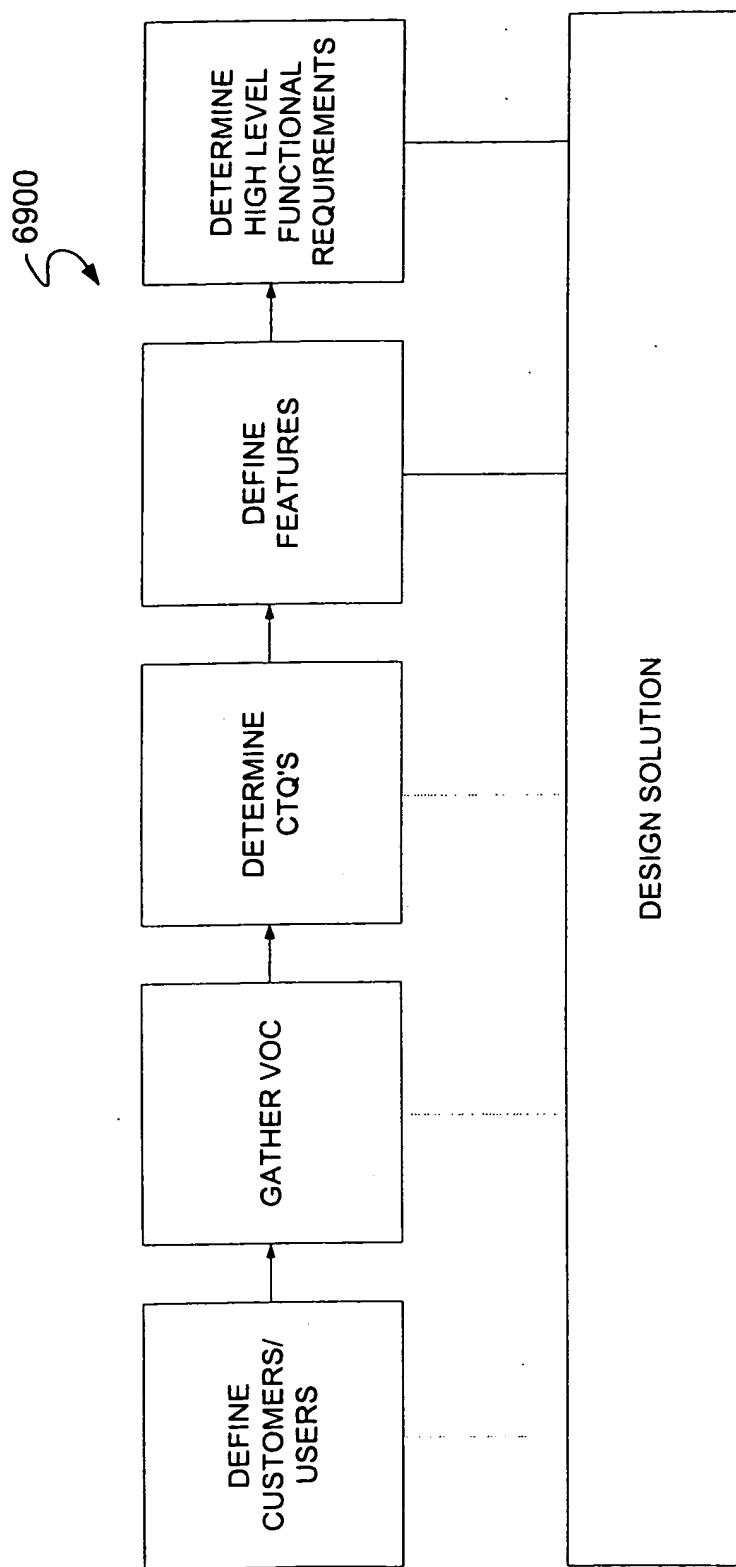


FIG. 69

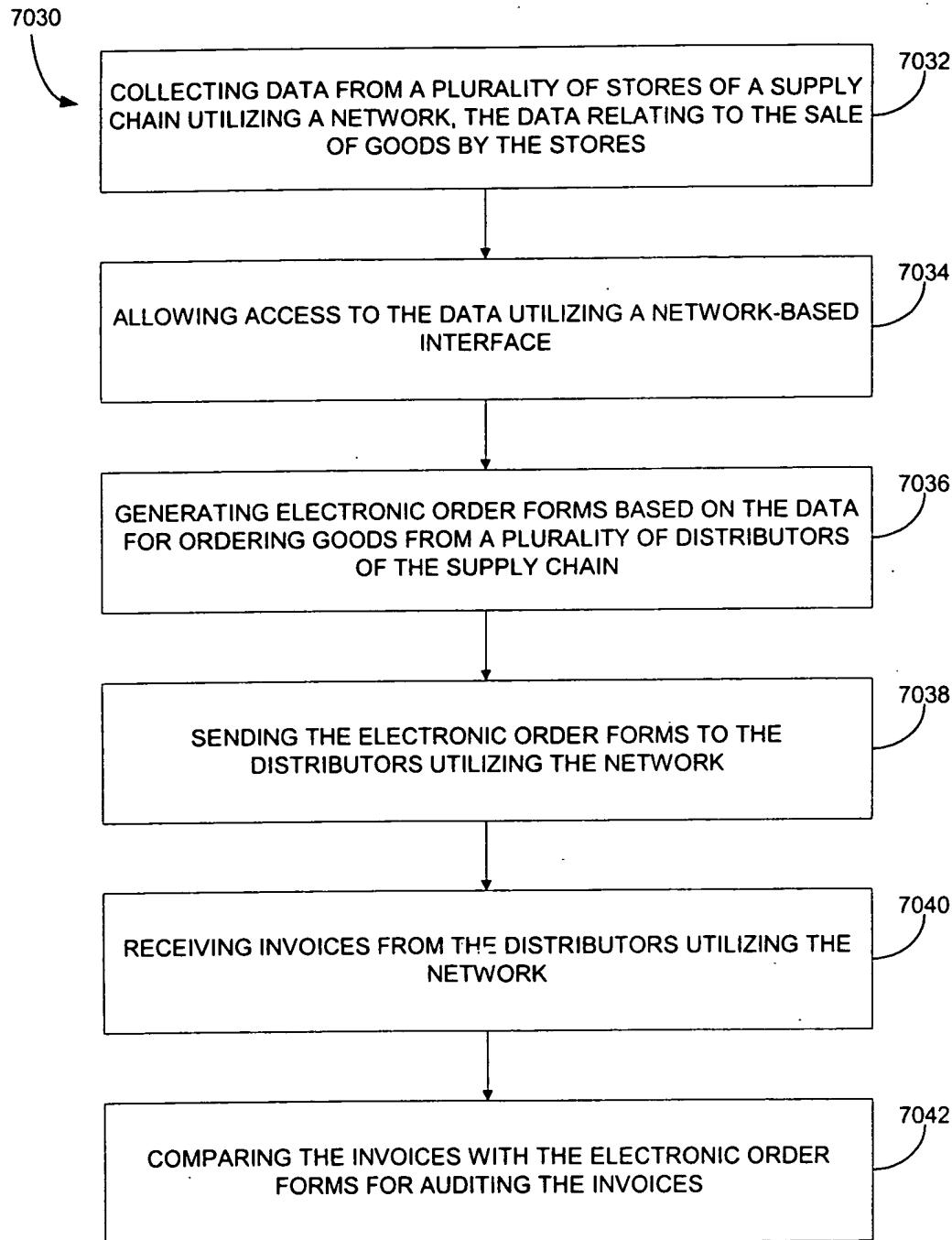


FIG. 70

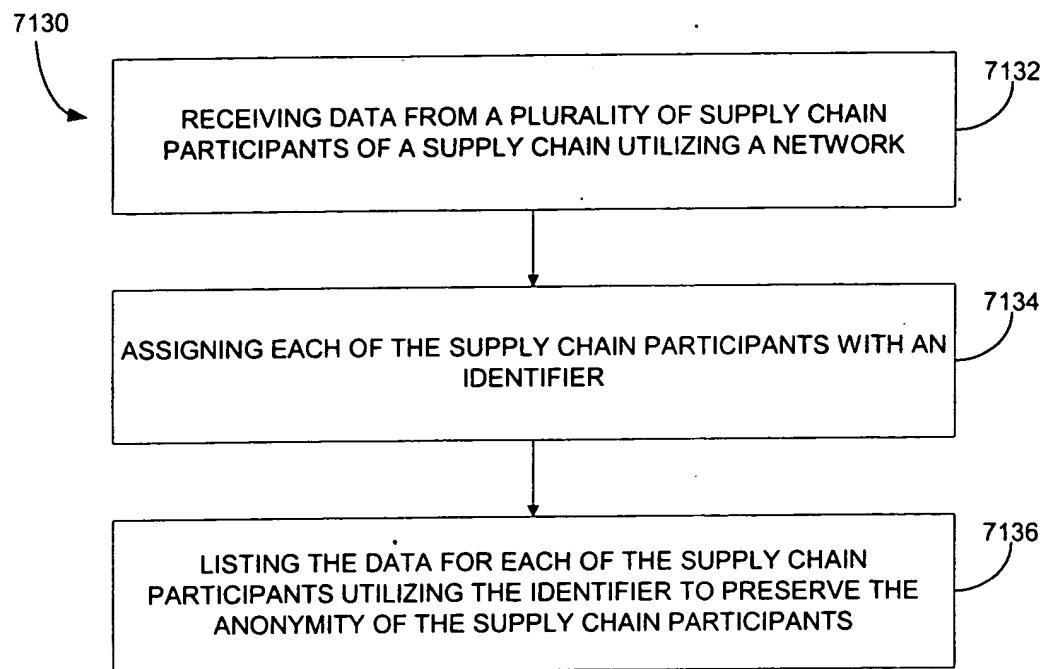


FIG. 71

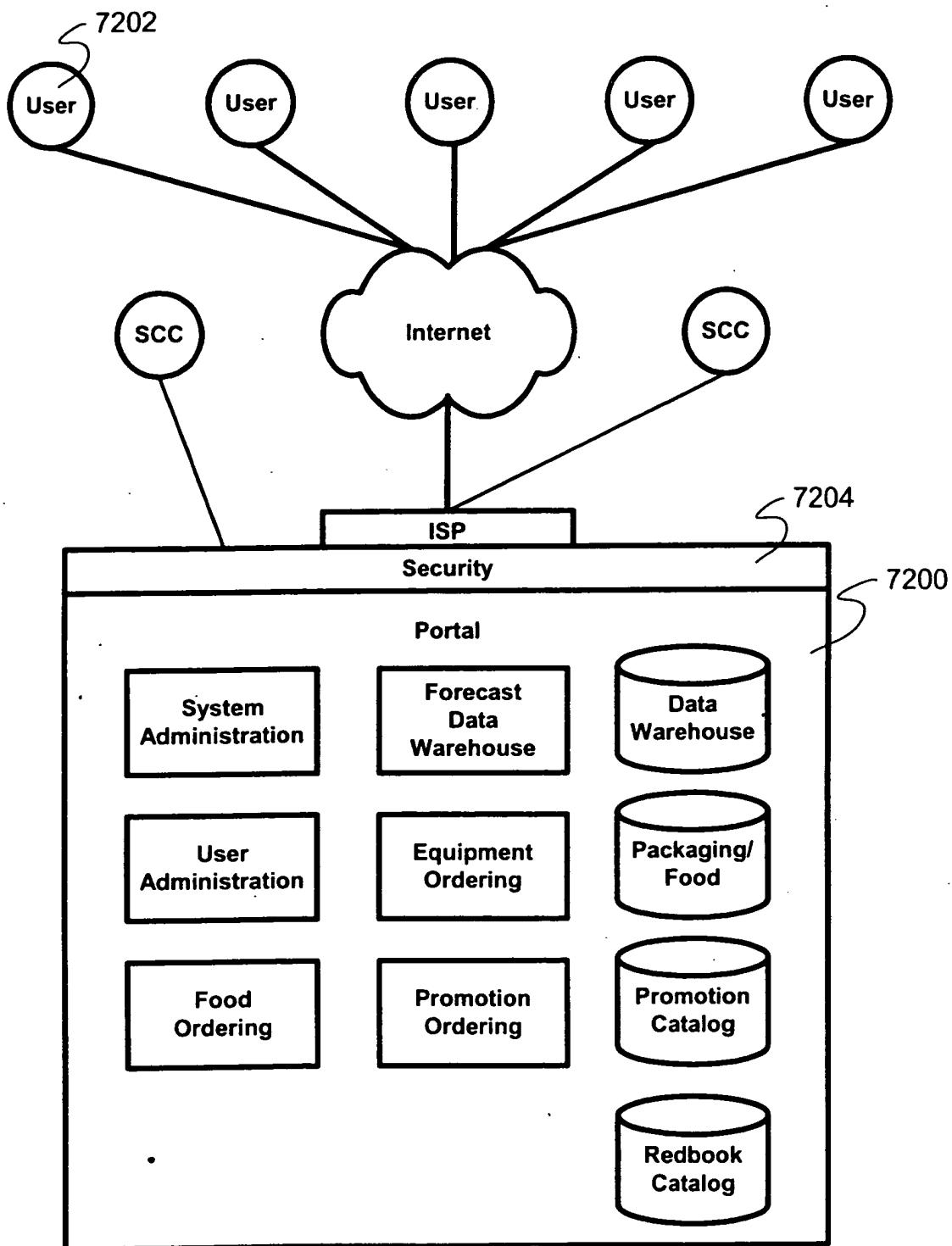


FIG. 72

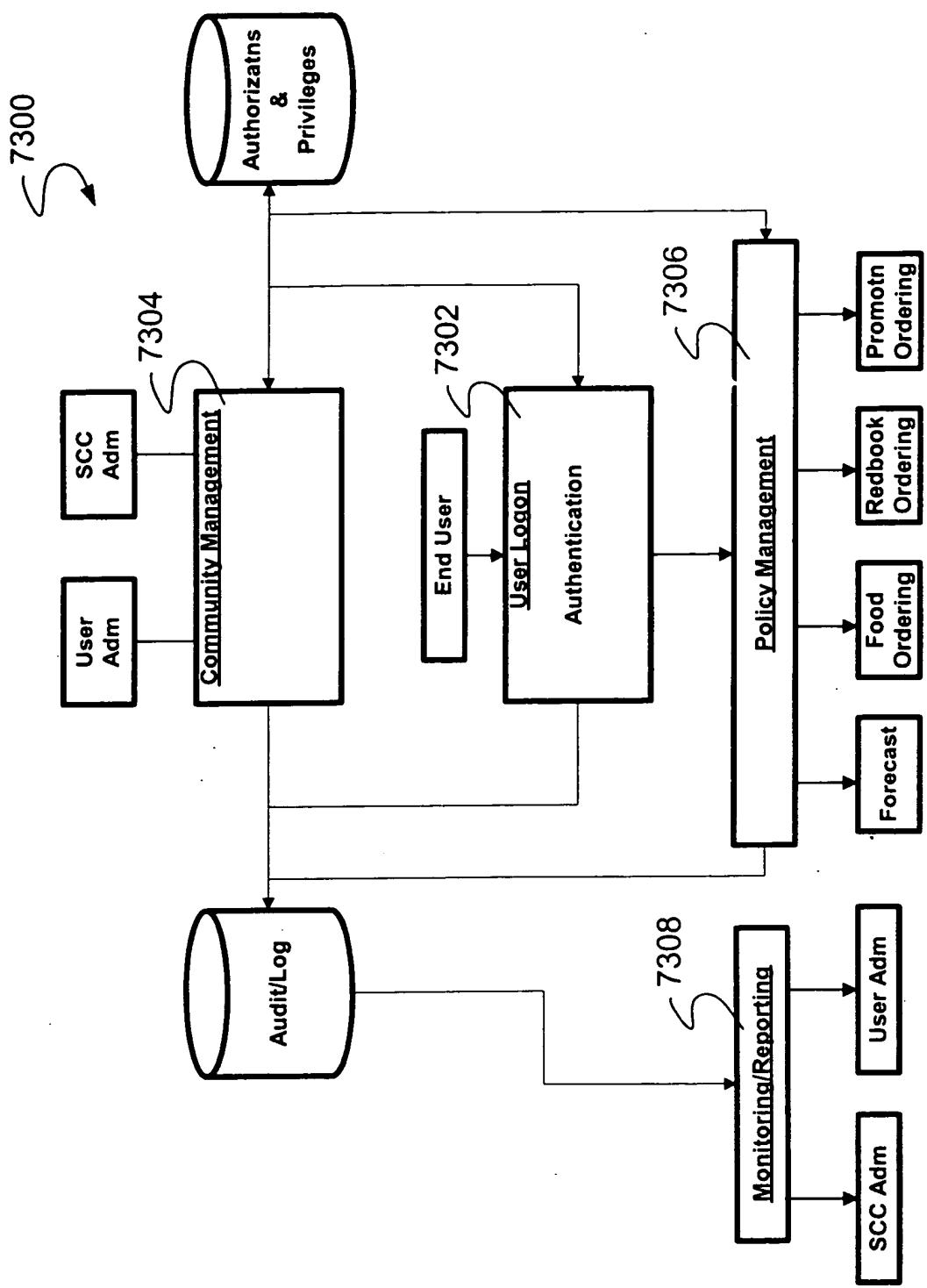
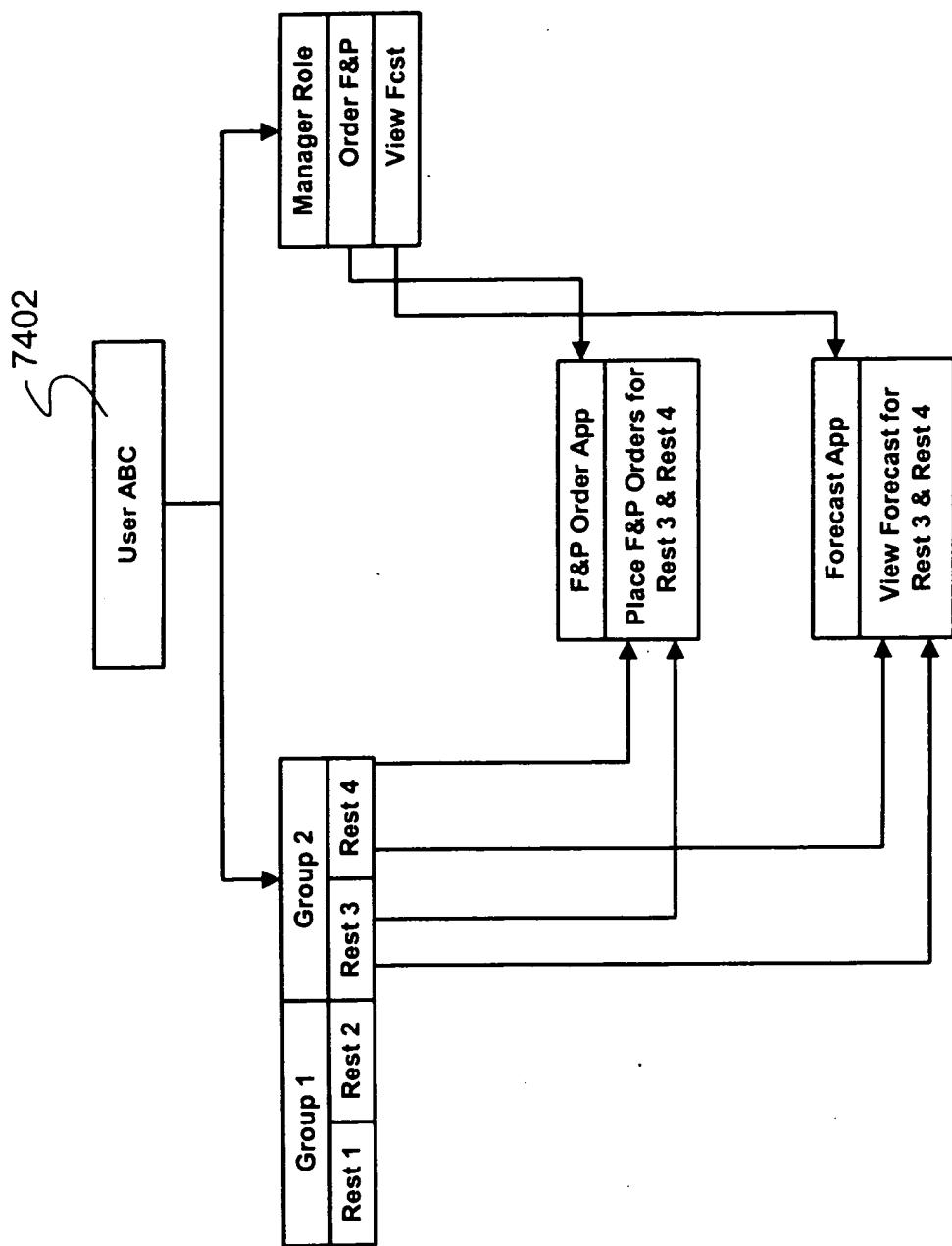


FIG. 73

FIG. 74



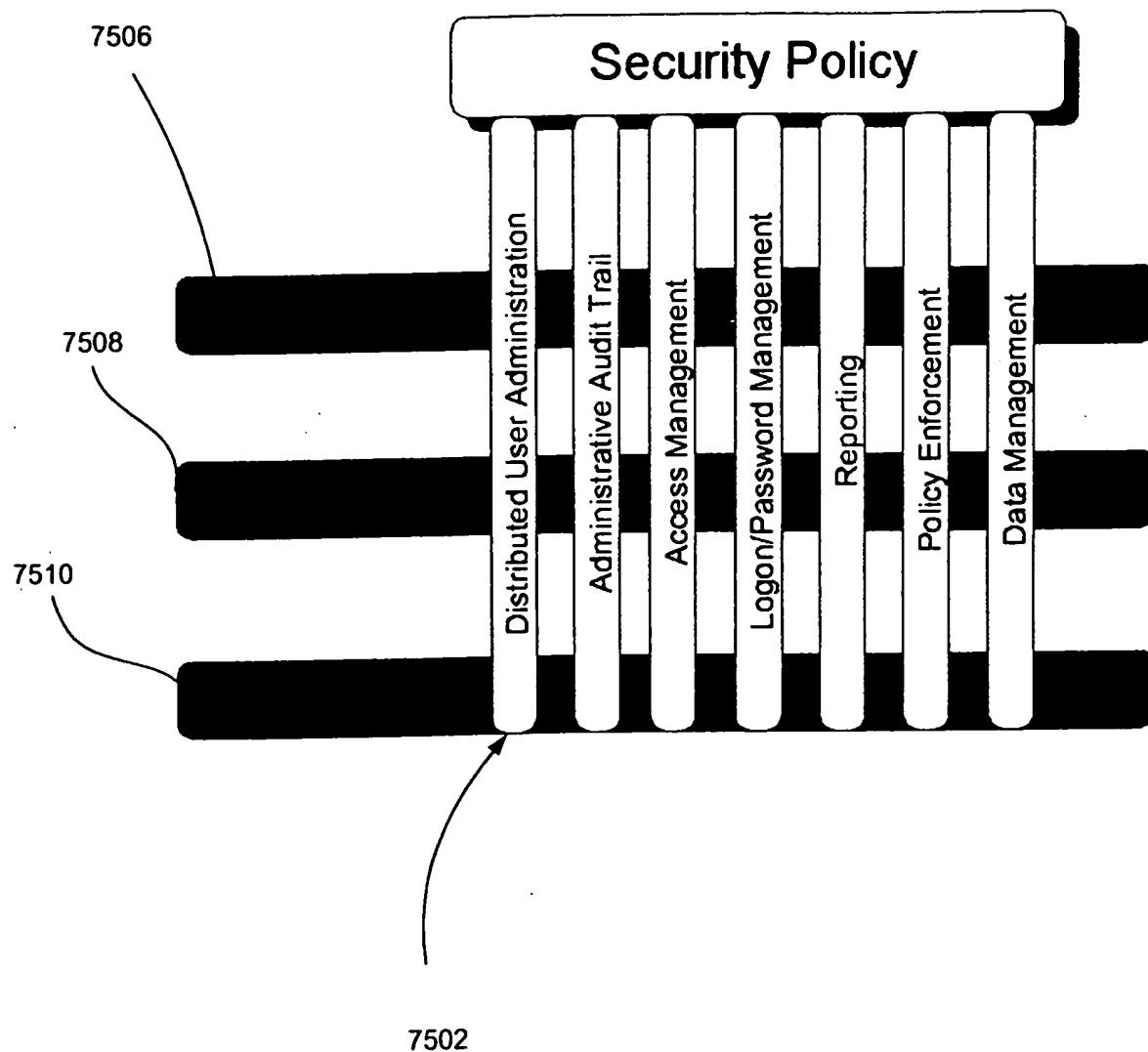


Fig. 75

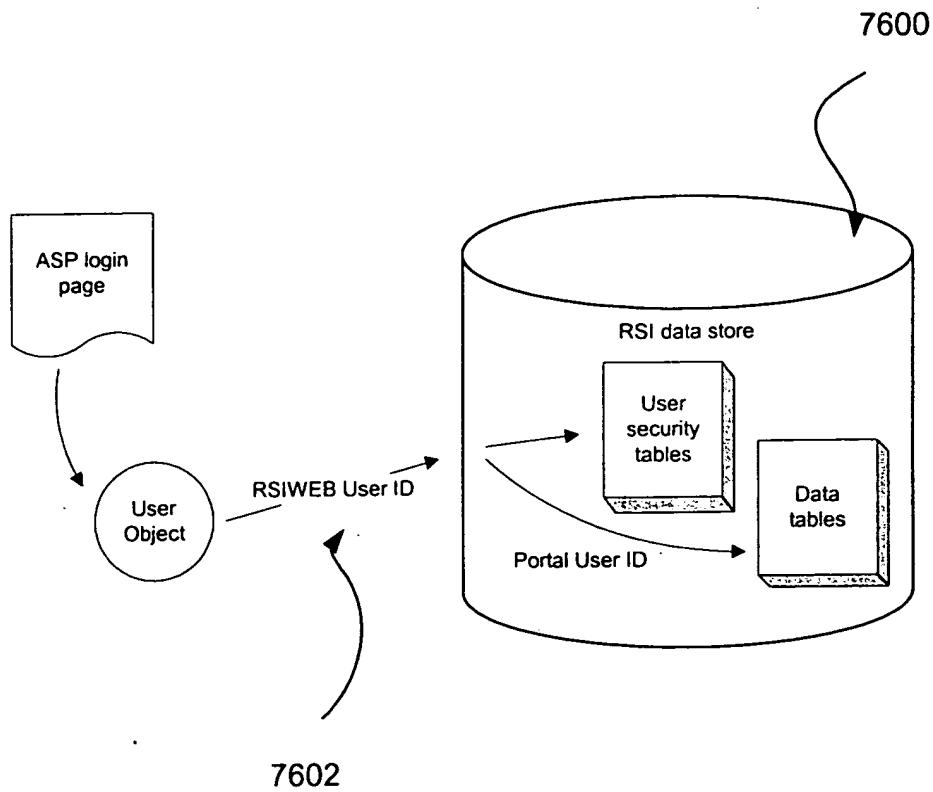


Fig. 76

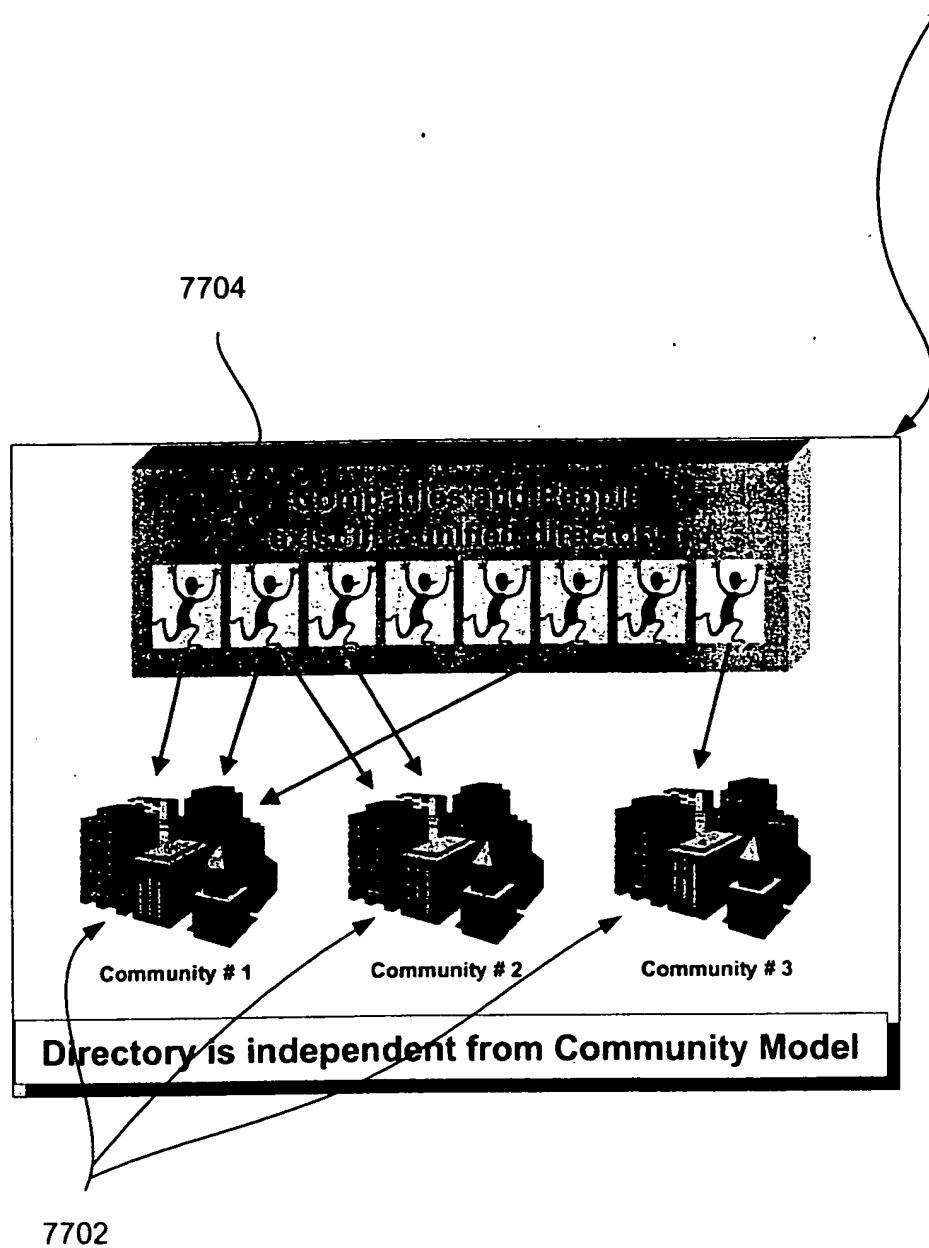


Fig. 77

00000000000000000000000000000000

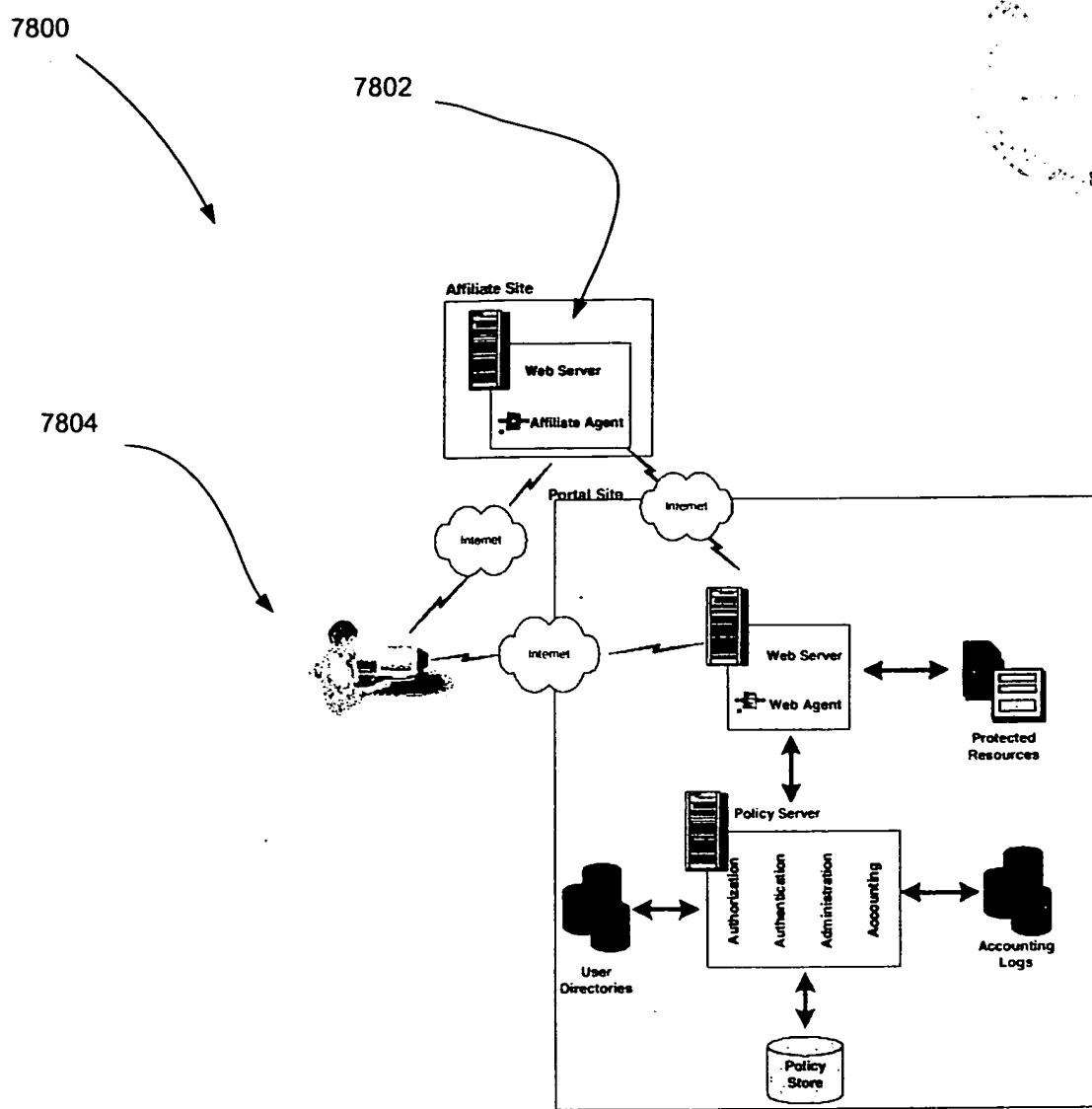


Fig. 78

7900



7902

Policy-Based Web Security Model

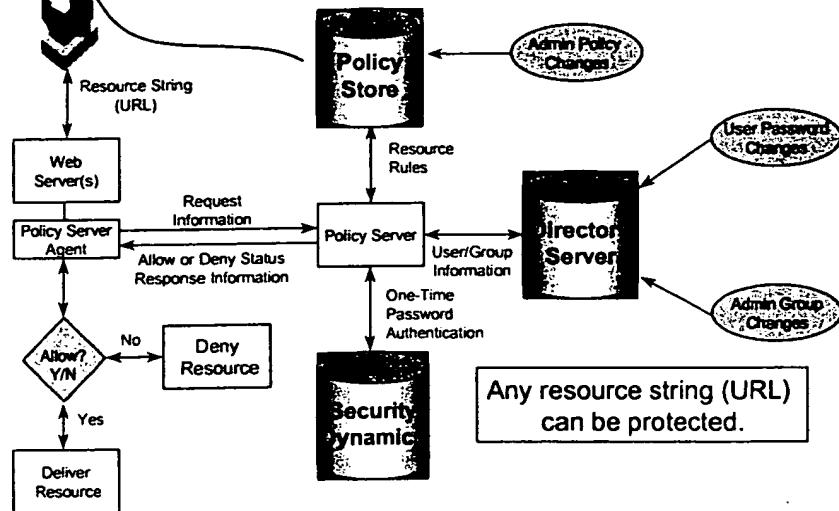


Fig. 79

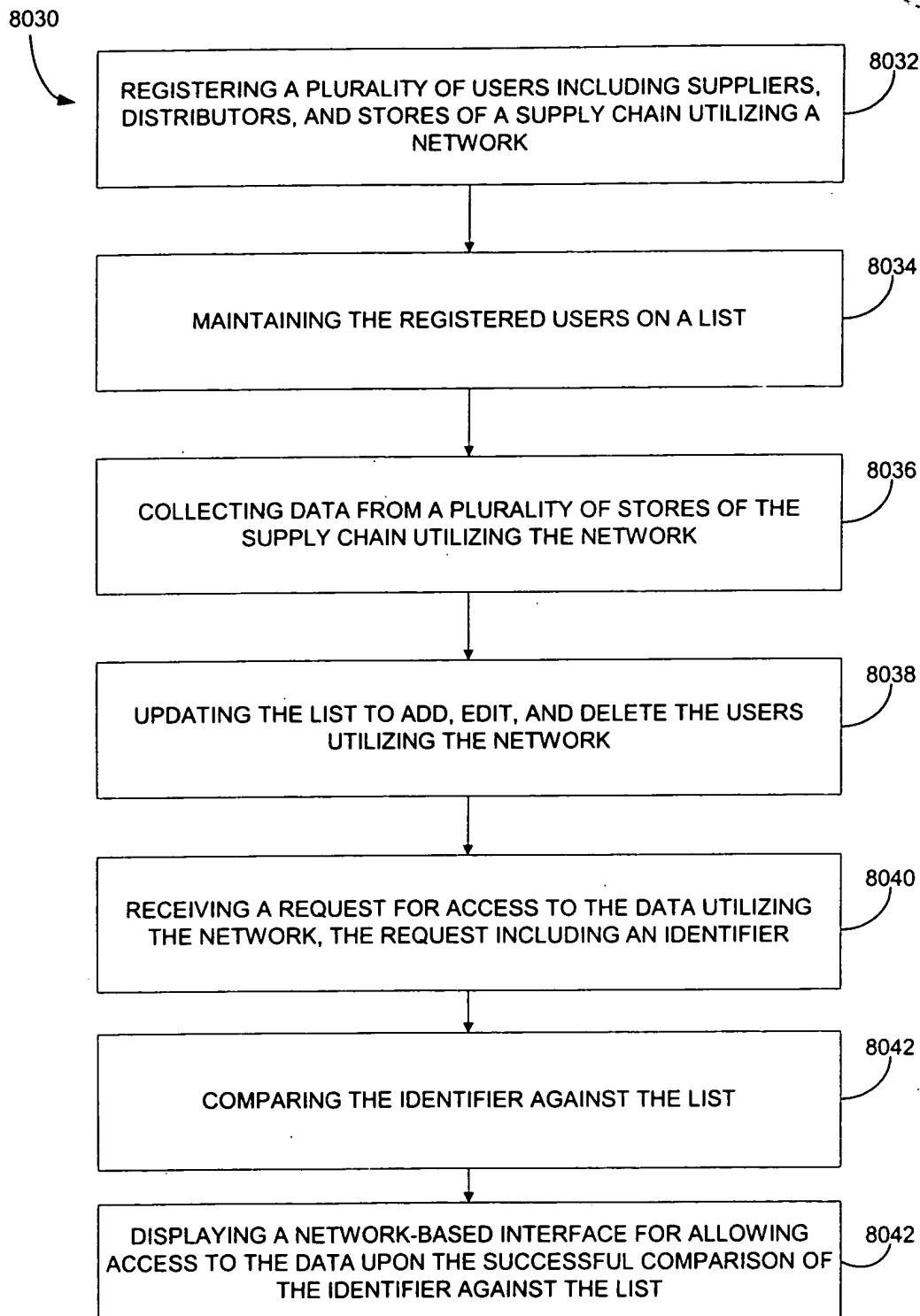


FIG. 80

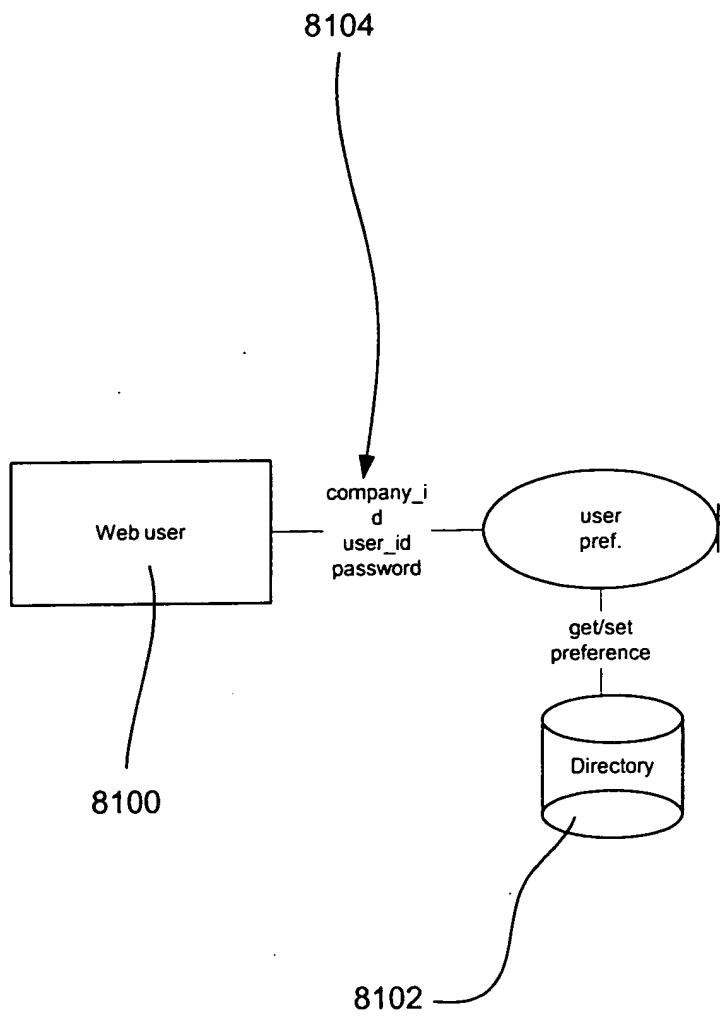


Fig. 81

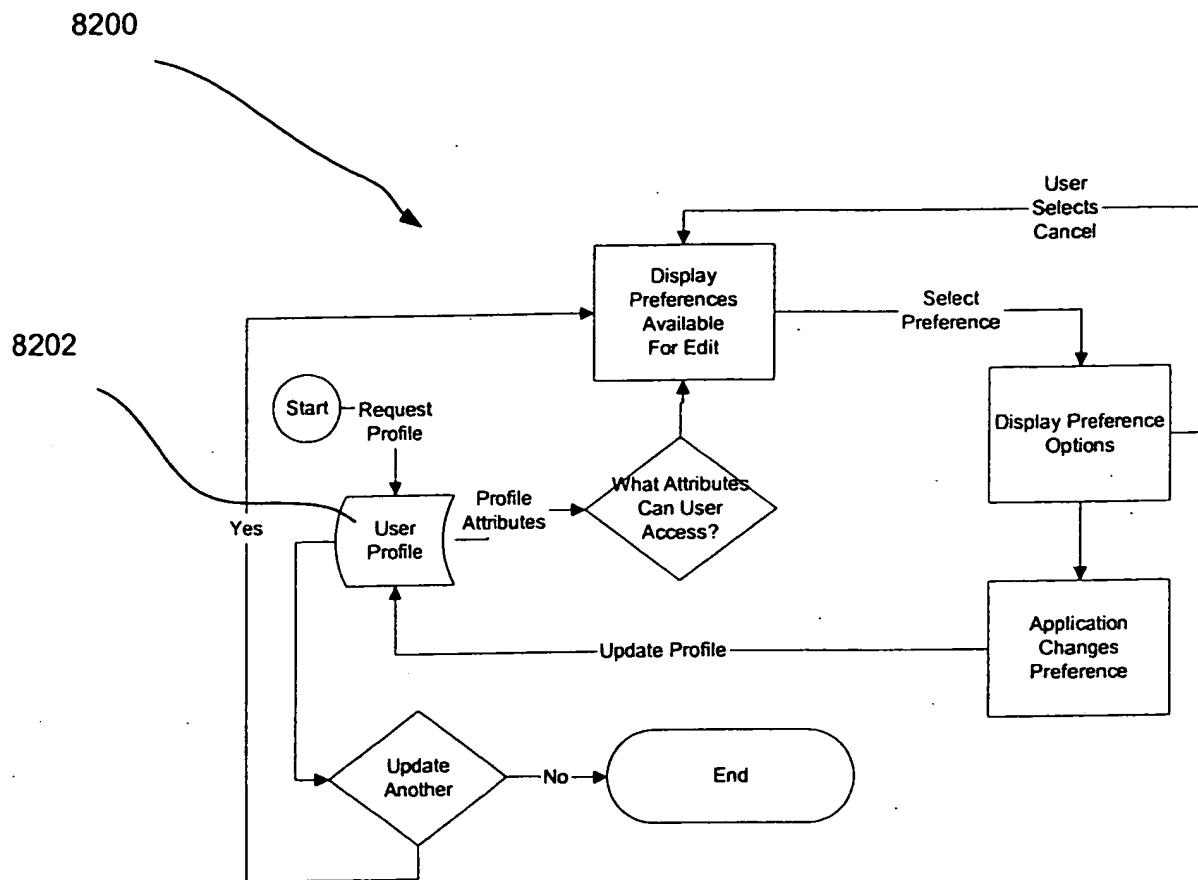


Fig. 82

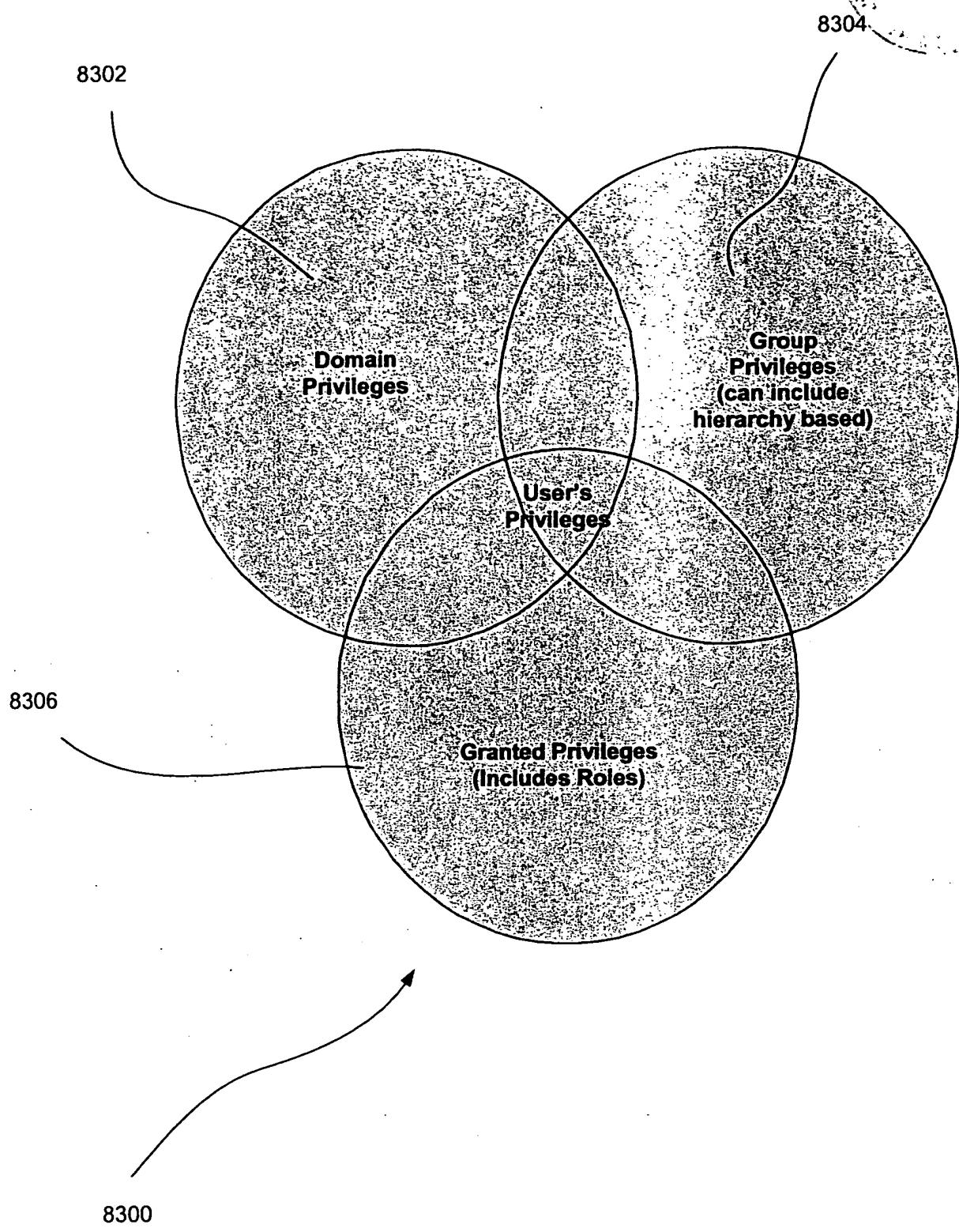


Fig. 83

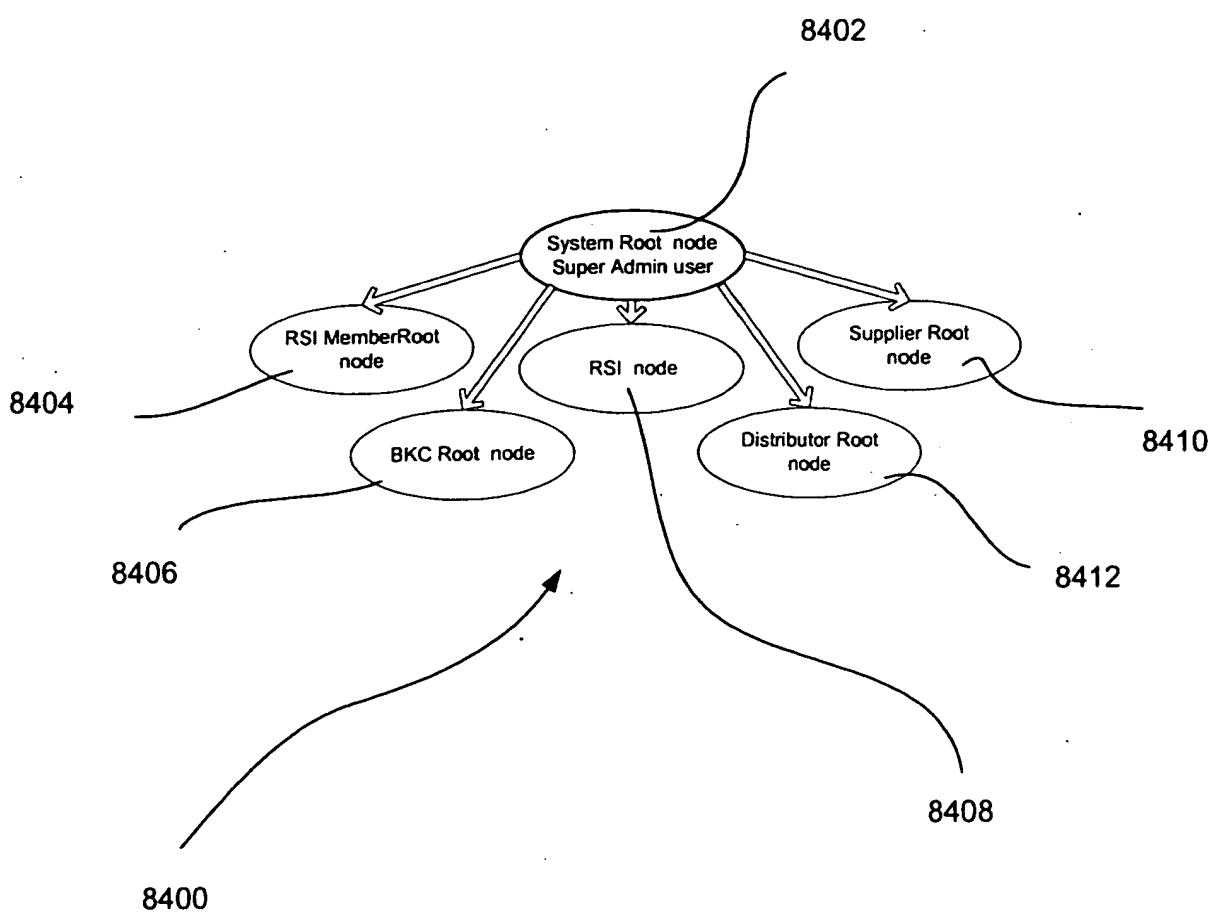


Fig. 84

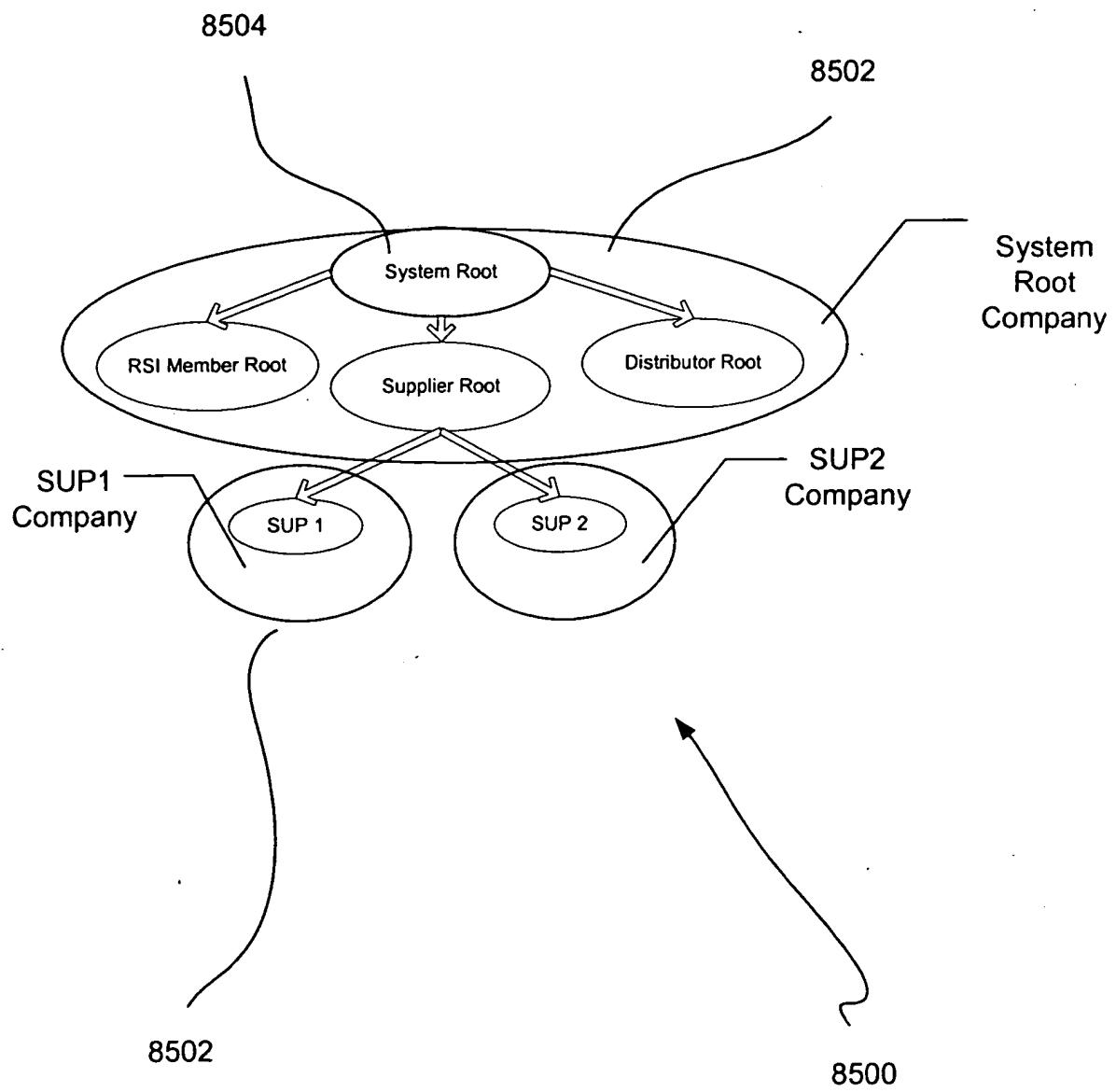


Fig. 85

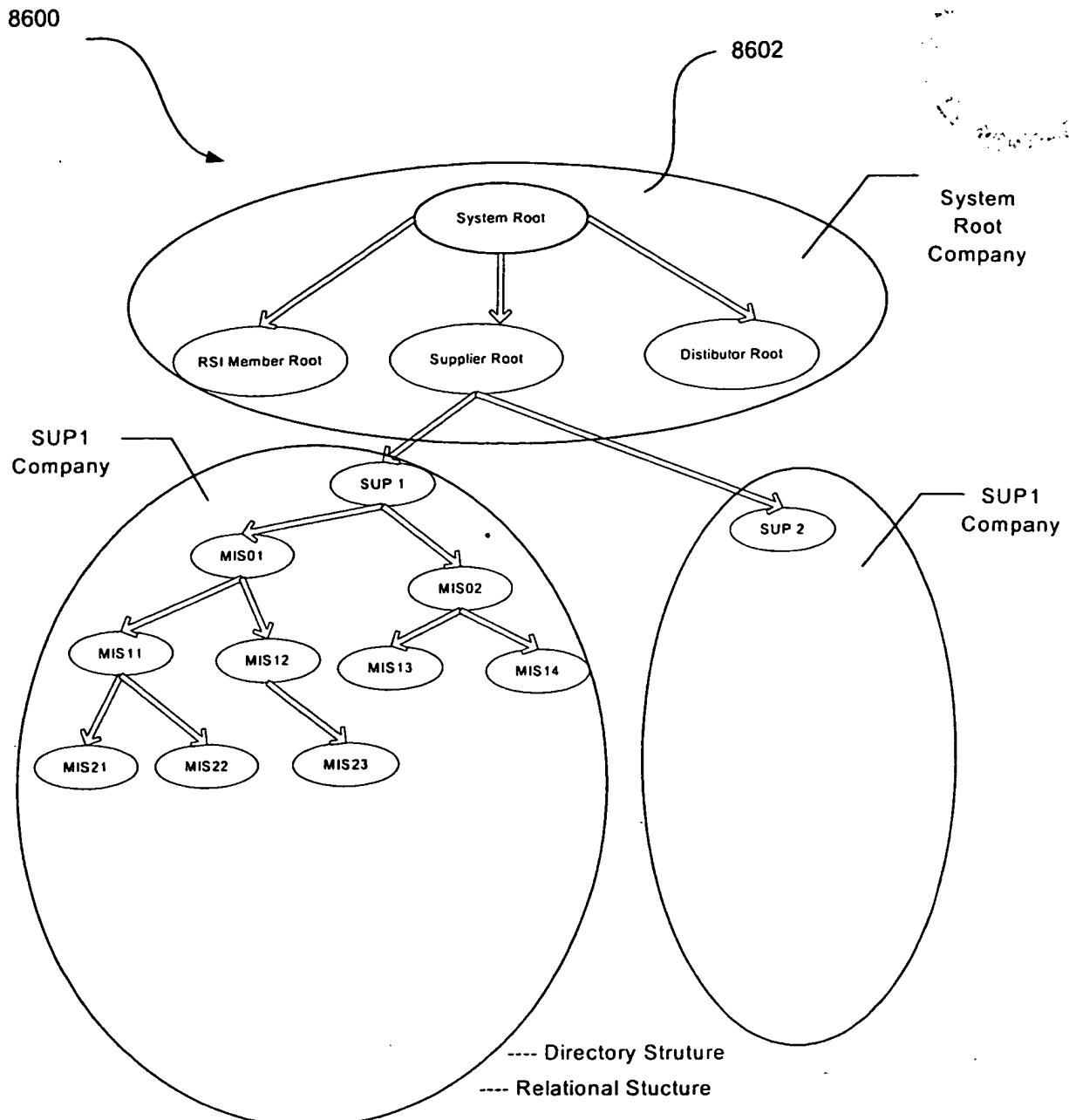


Fig. 86

8700

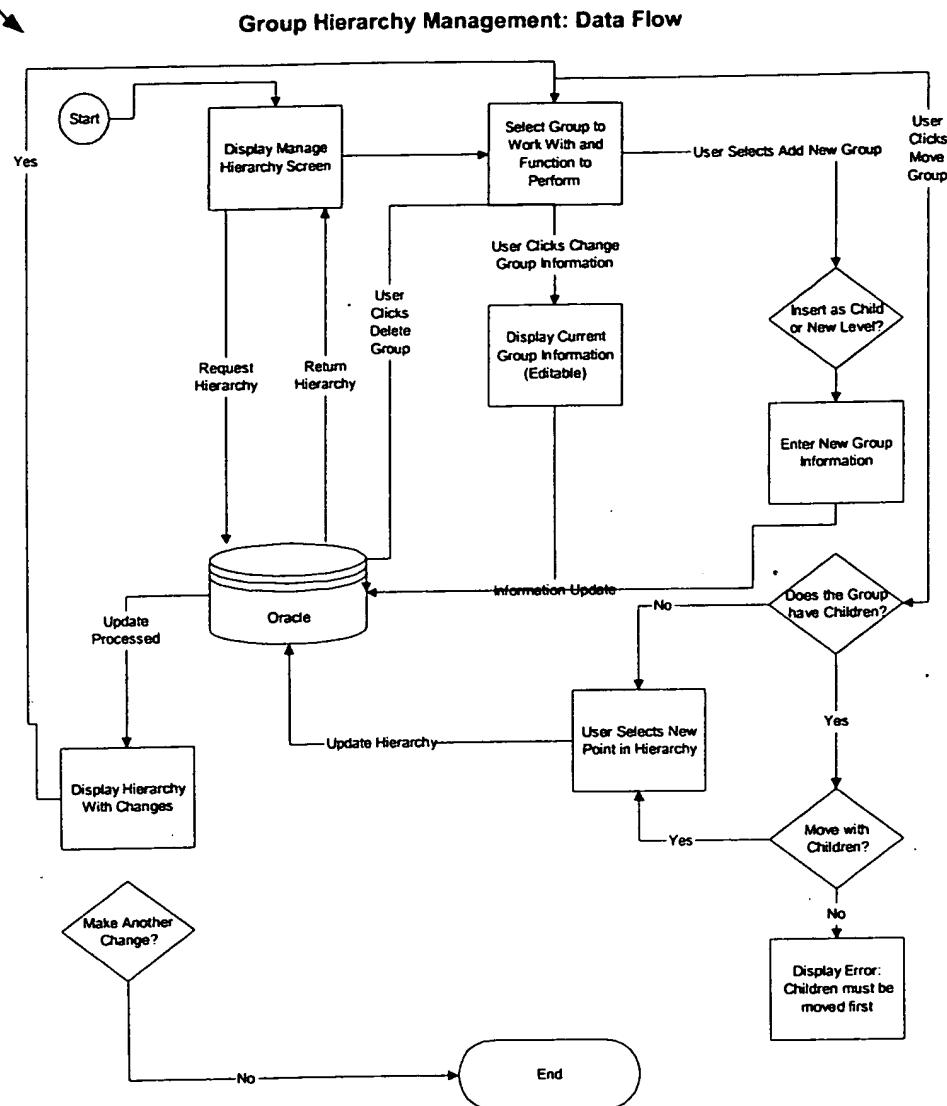


Fig. 87

8800

8804

8802

8800

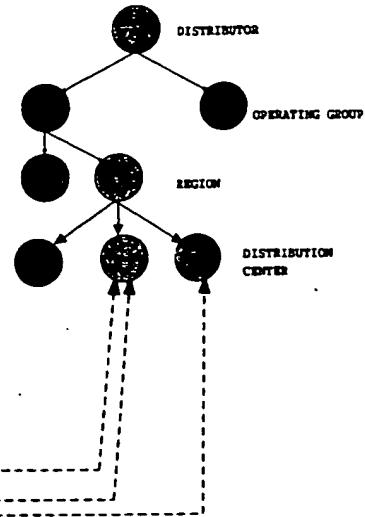
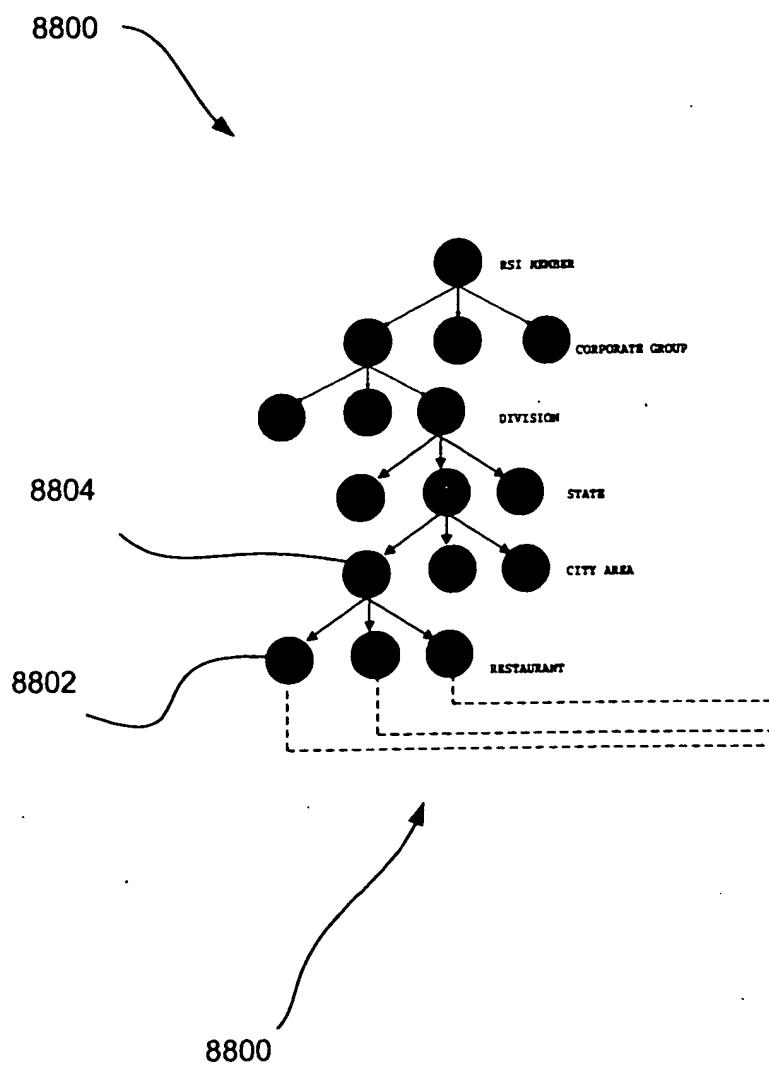


Fig. 88

8902

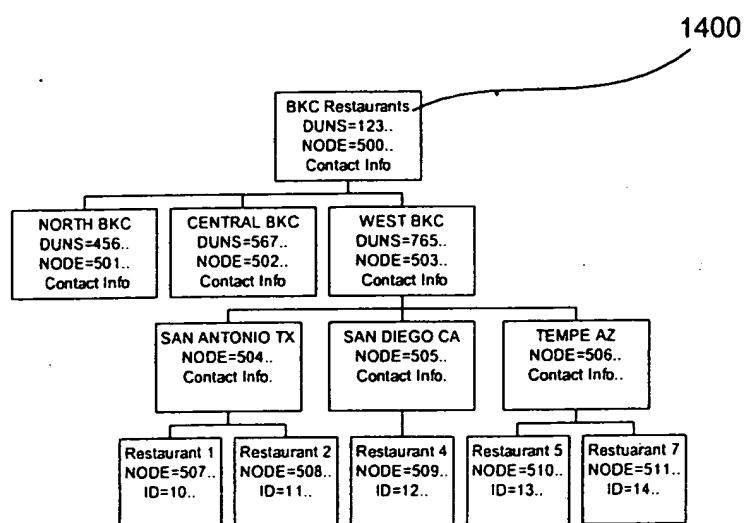


Fig. 89

65 64 63 62 61 60 59 58 57 56 55 54 53 52 51 50 49 48 47 46 45 44 43 42 41 40 39 38 37 36 35 34 33 32 31 30 29 28 27 26 25 24 23 22 21 20 19 18 17 16 15 14 13 12 11 10 9 8 7 6 5 4 3 2 1

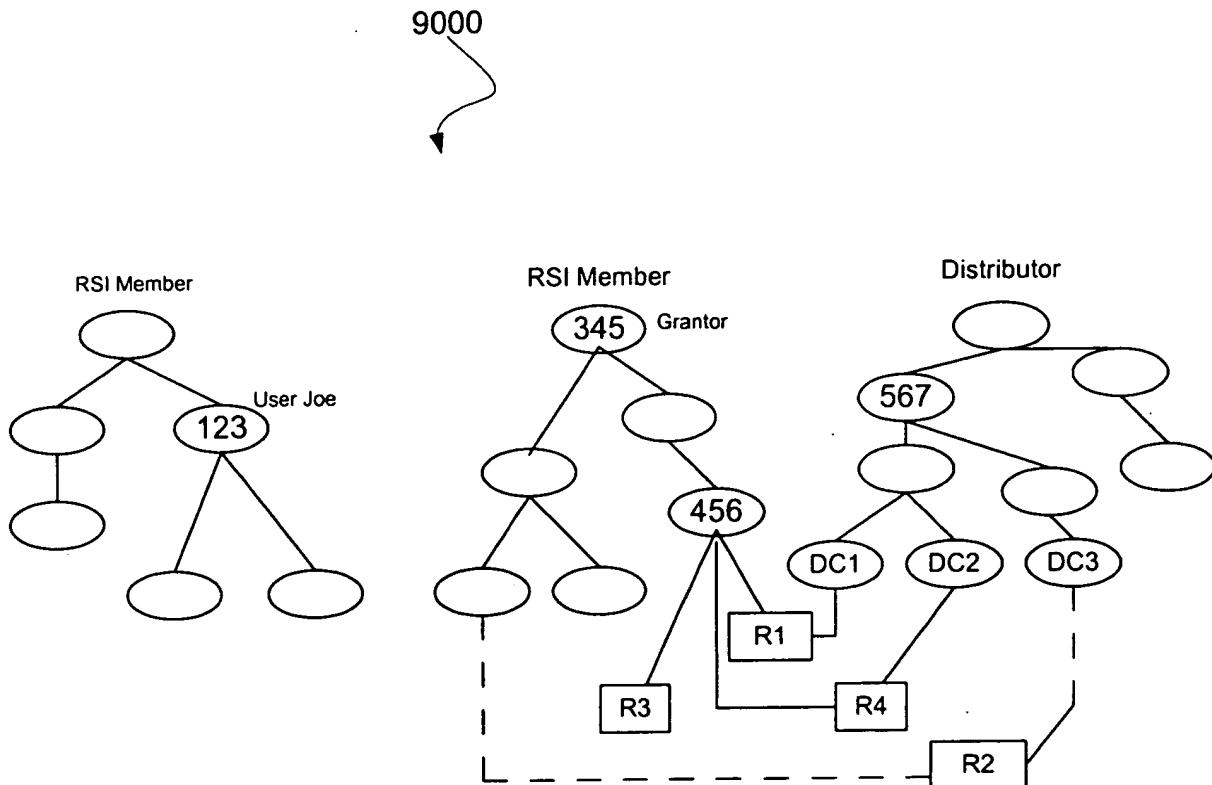


FIG. 90

9100

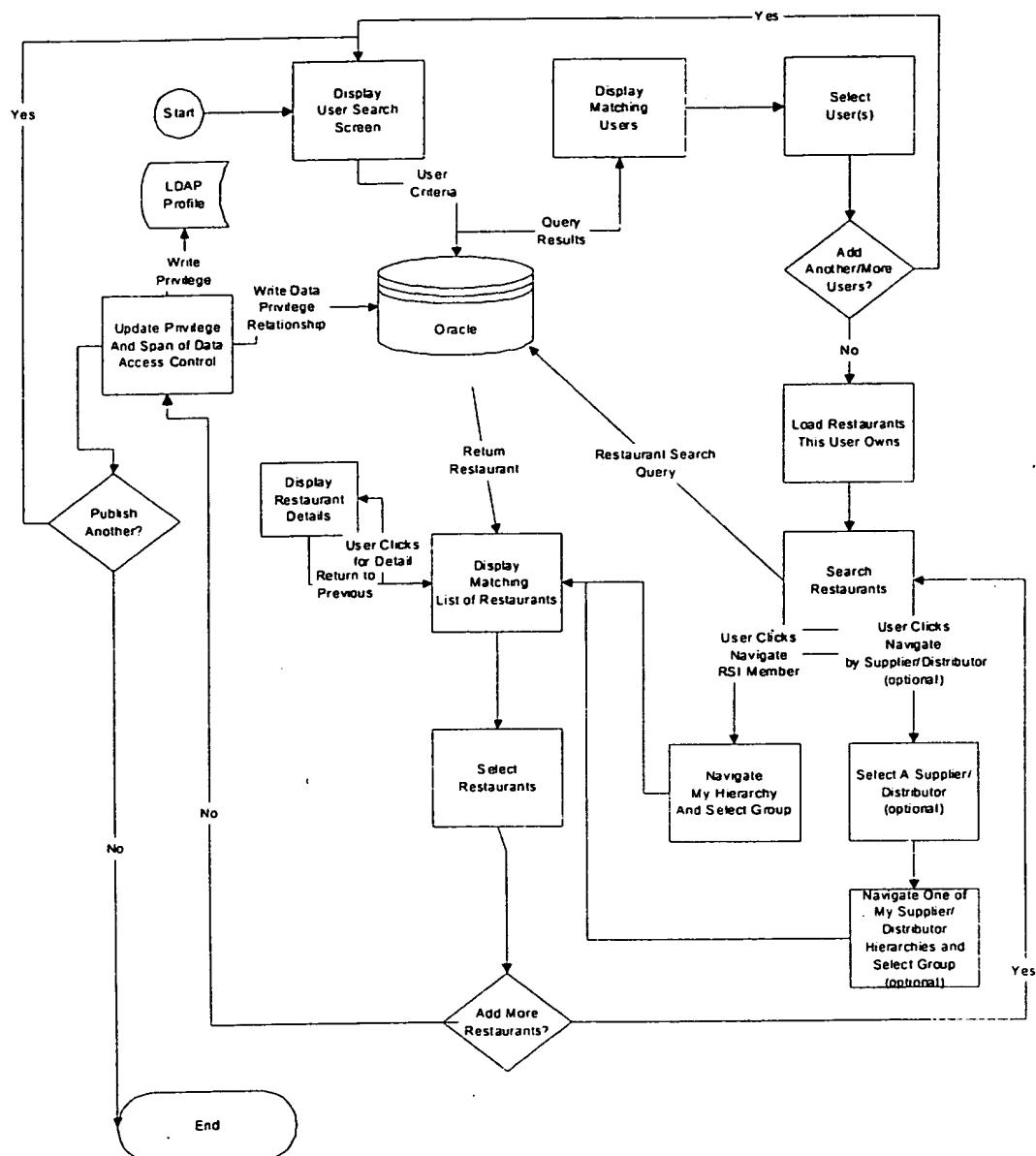


Fig. 91

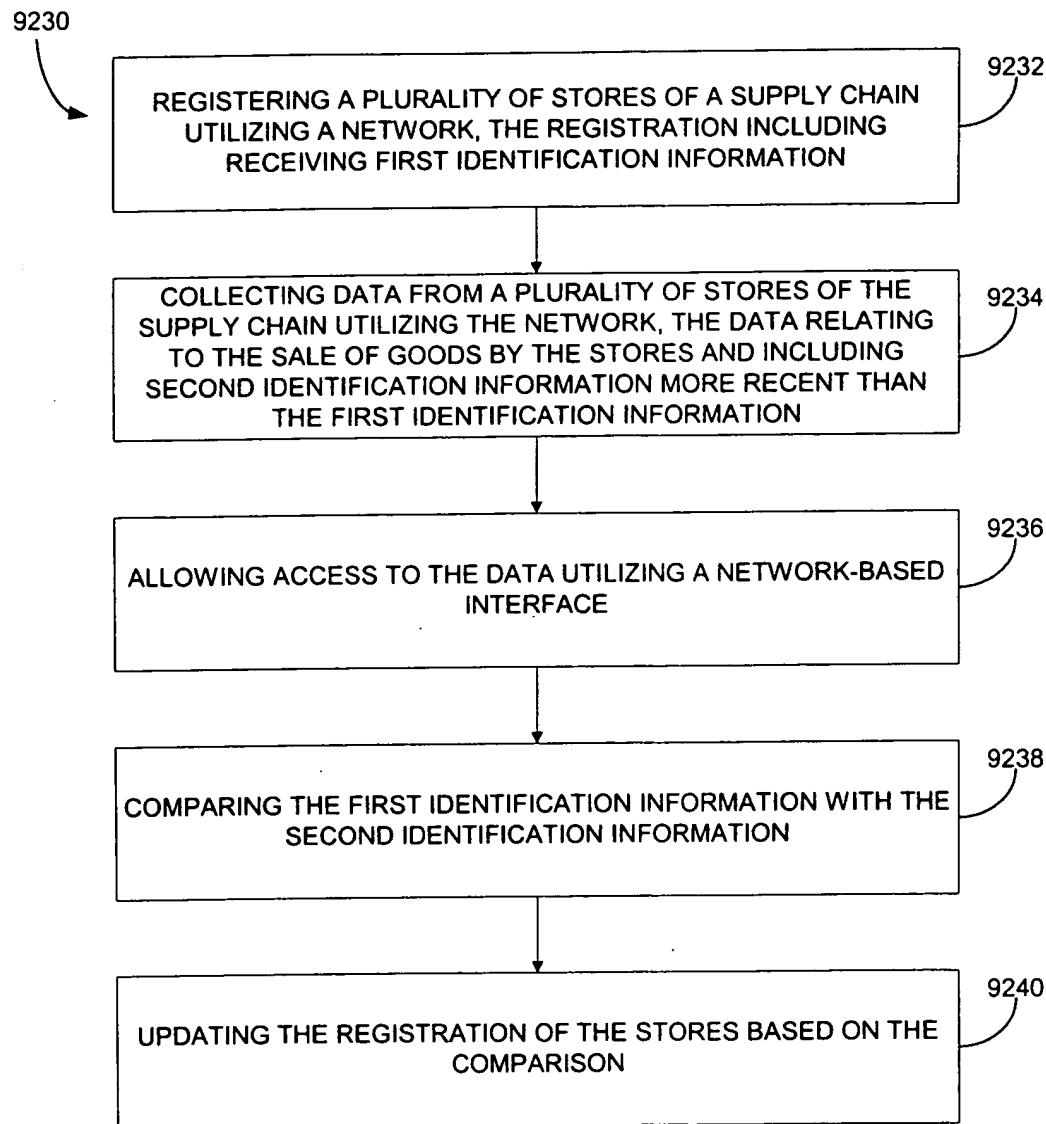


FIG. 92

00045230-002602

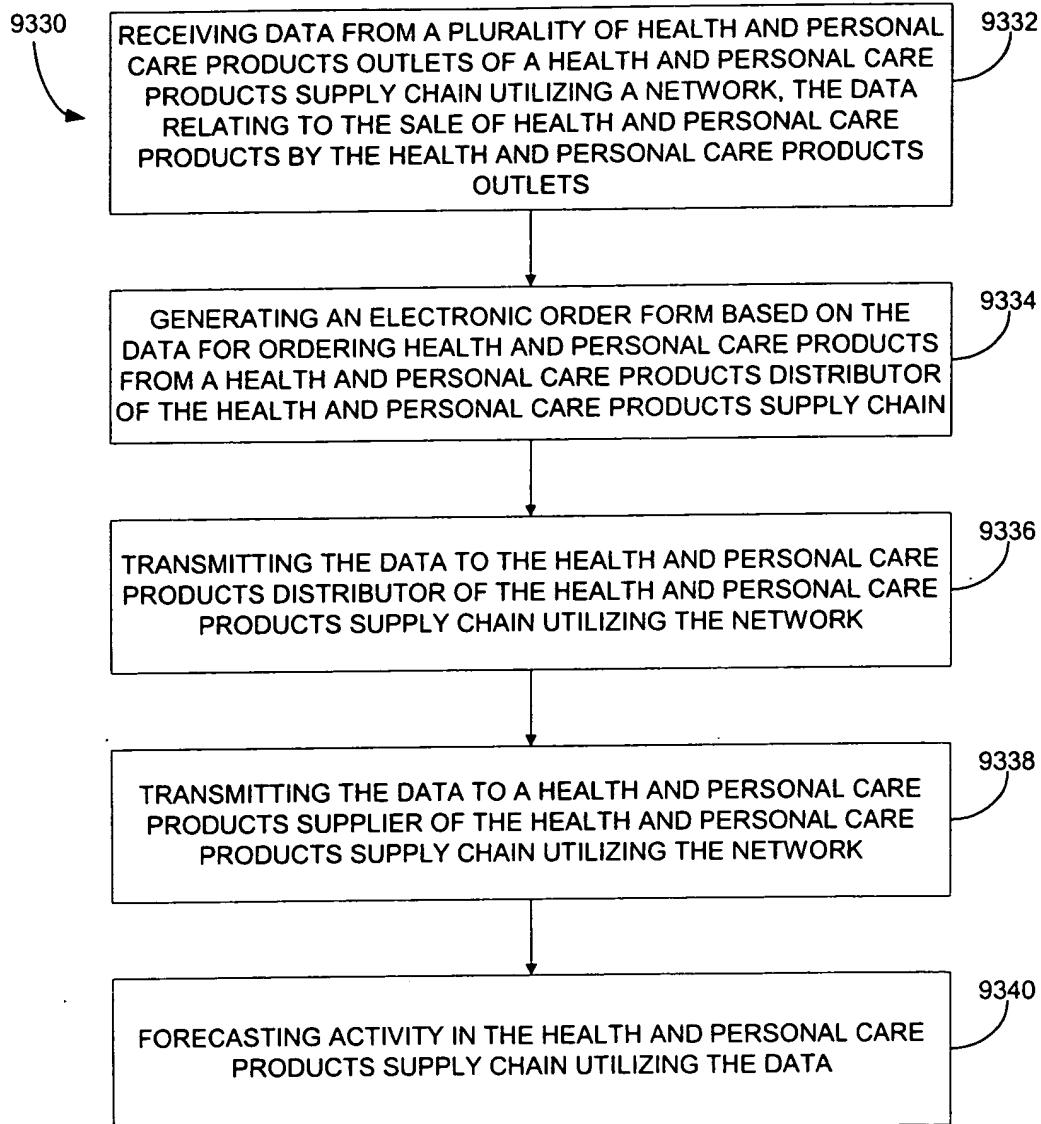


FIG. 93

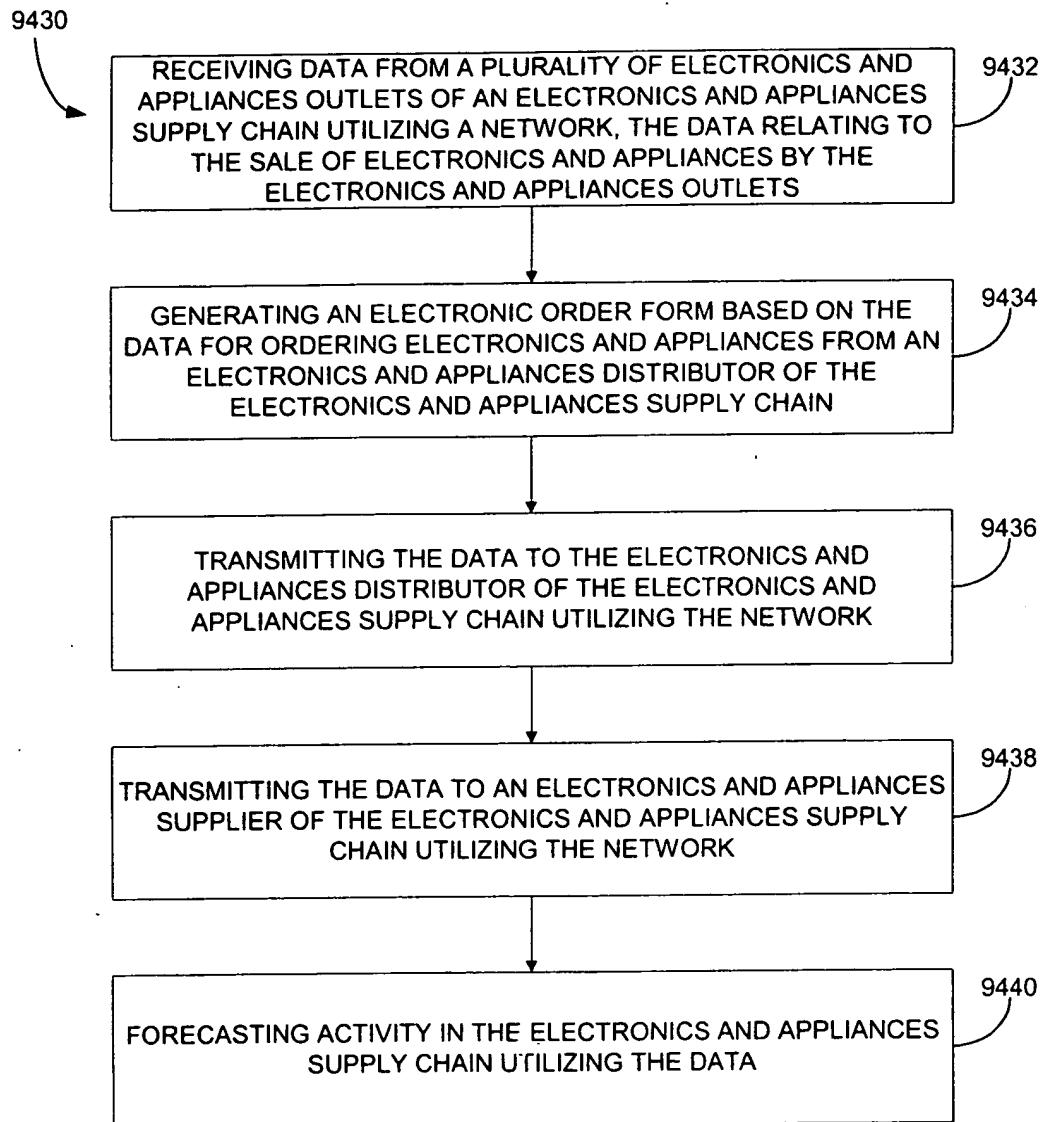


FIG. 94

00045830 - 028604

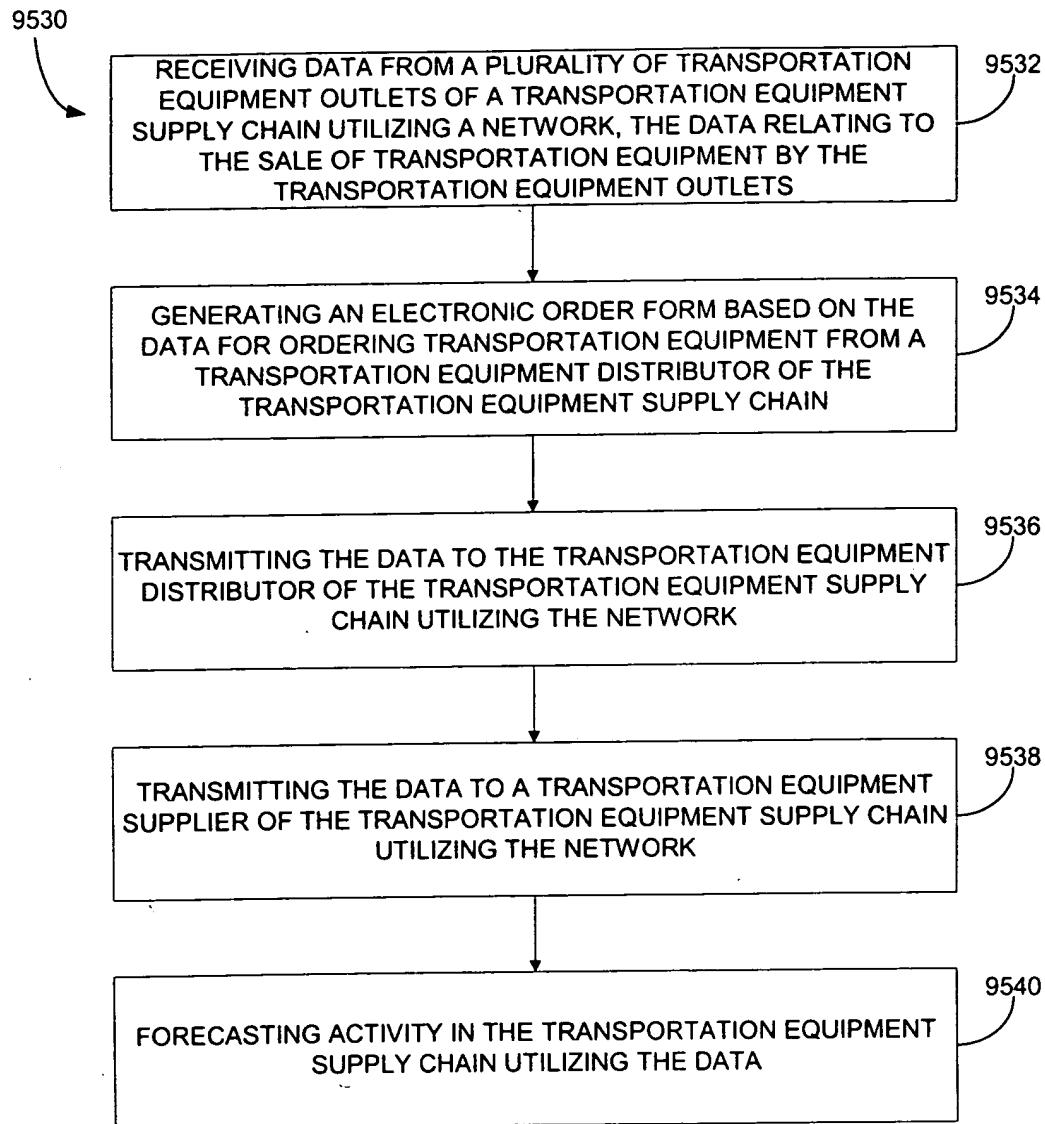


FIG. 95

00045620 - 020604

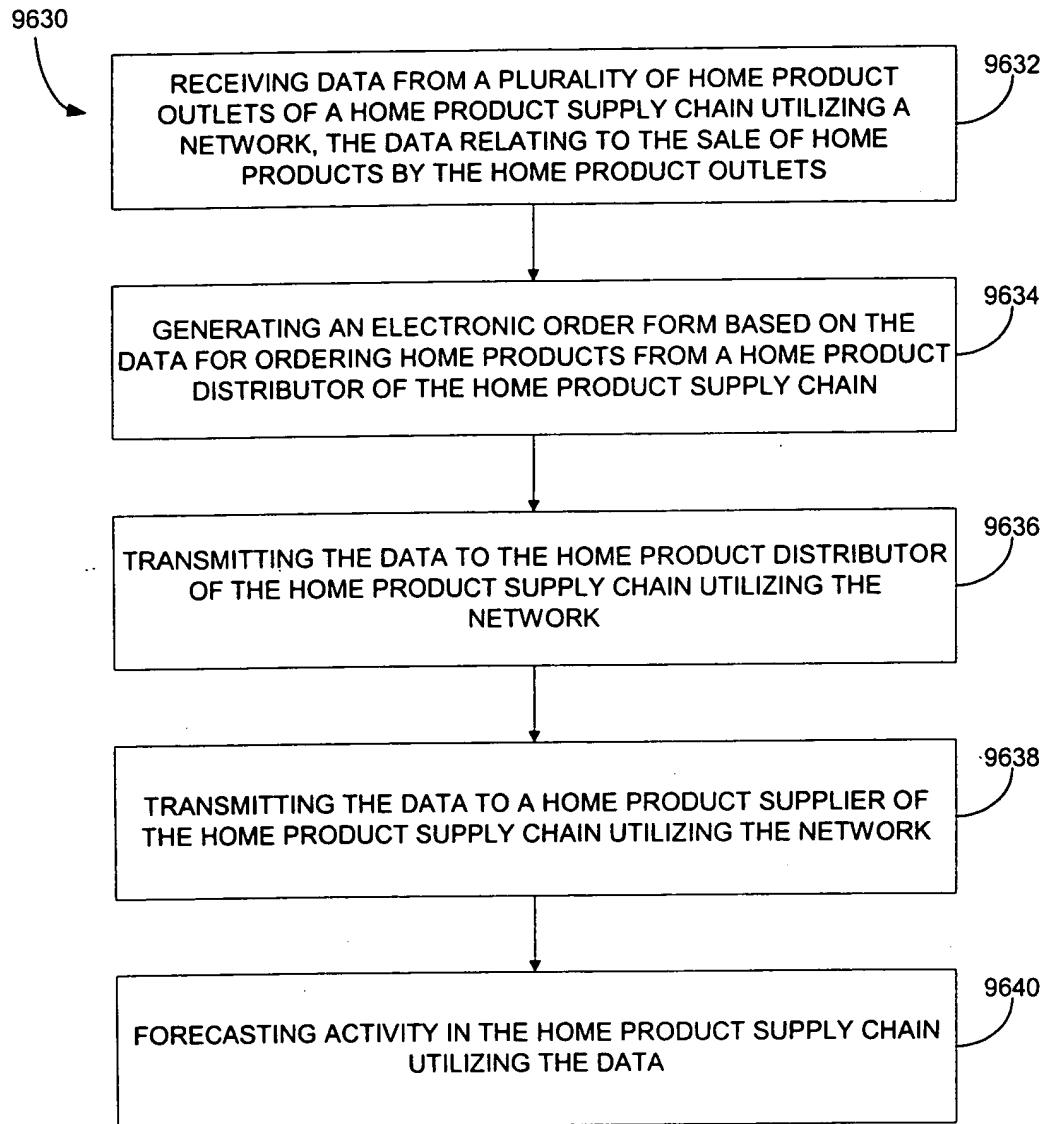


FIG. 96

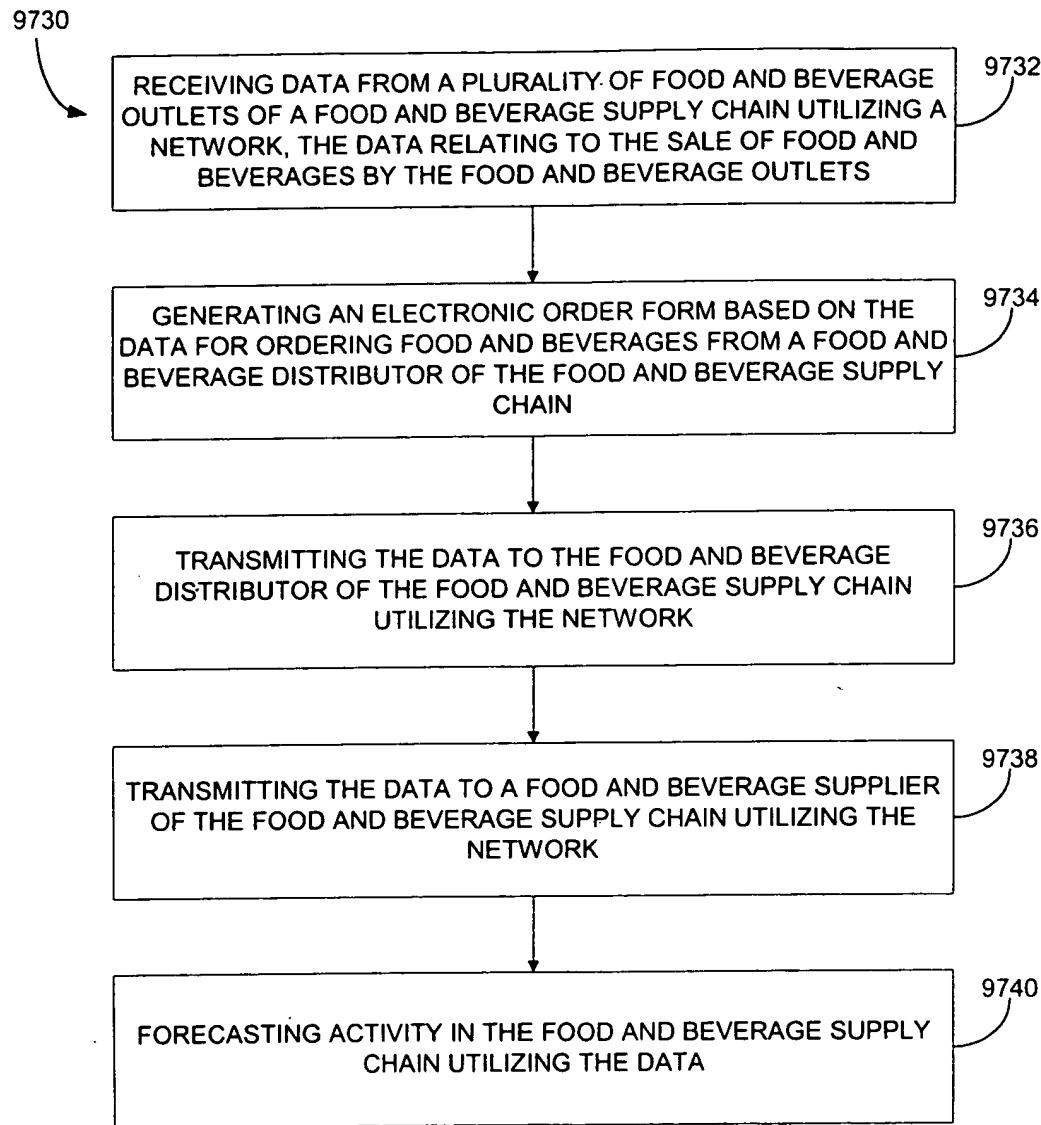


FIG. 97

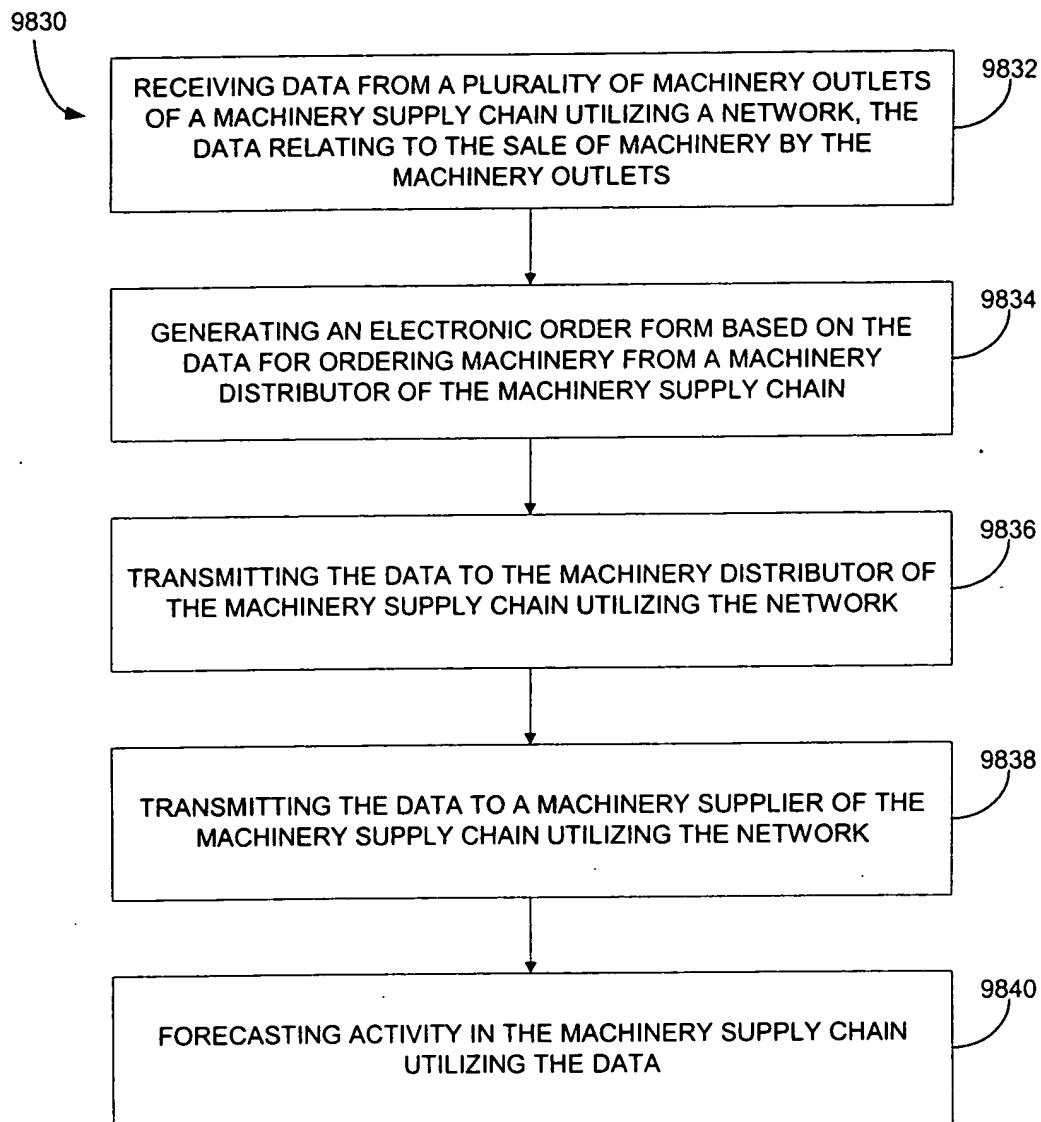


FIG. 98

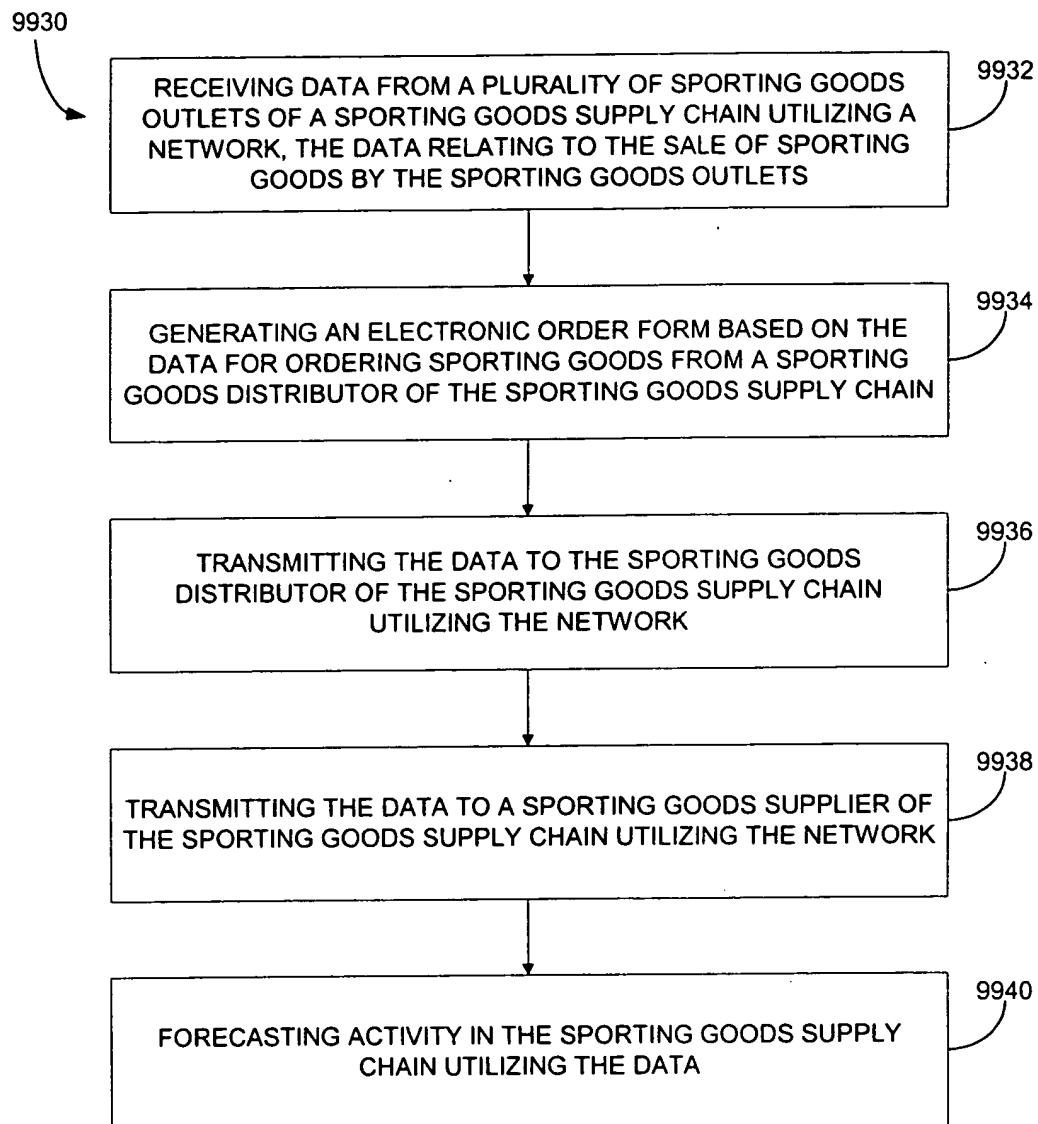


FIG. 99

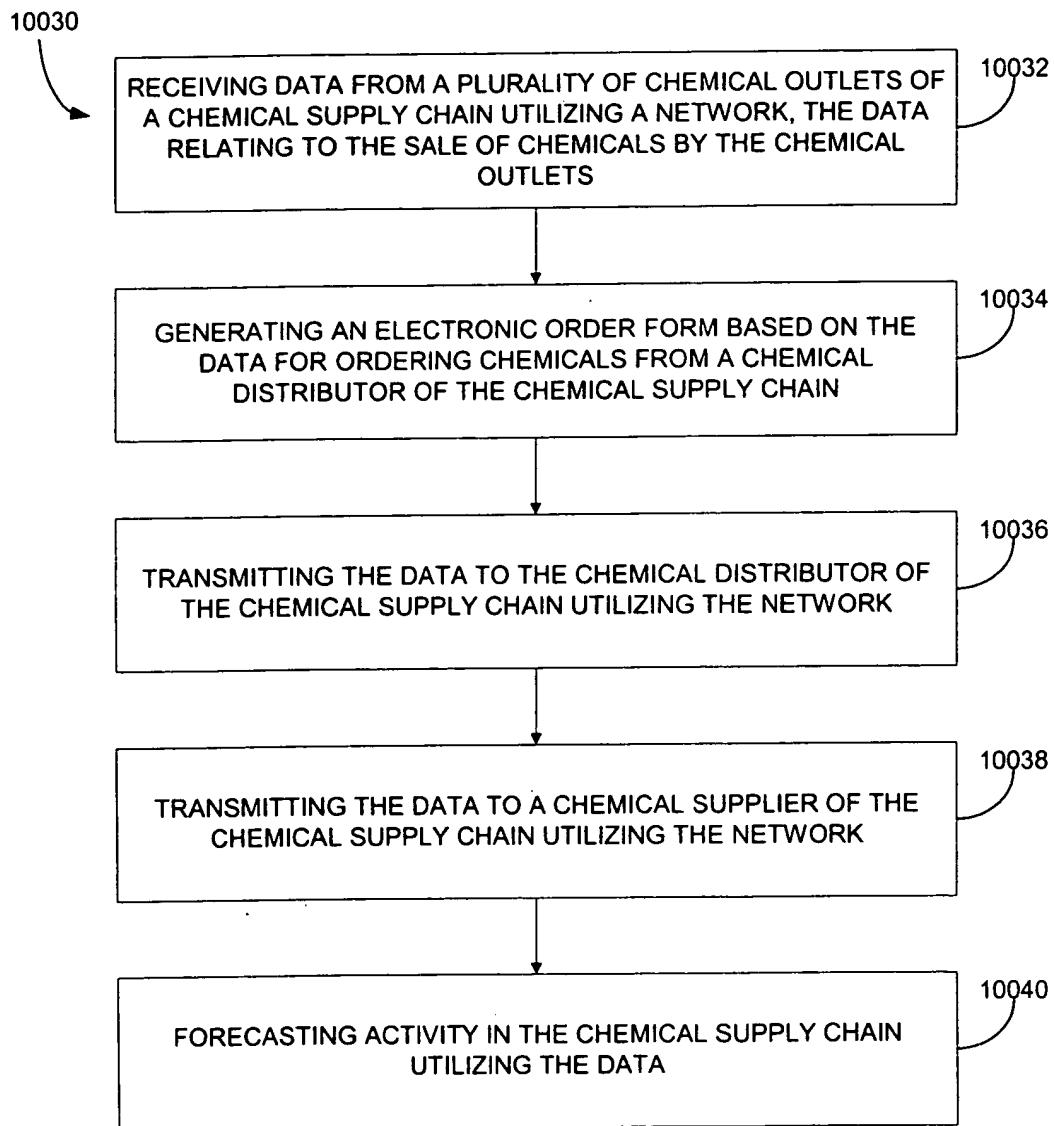


FIG. 100

0000000000-00000000

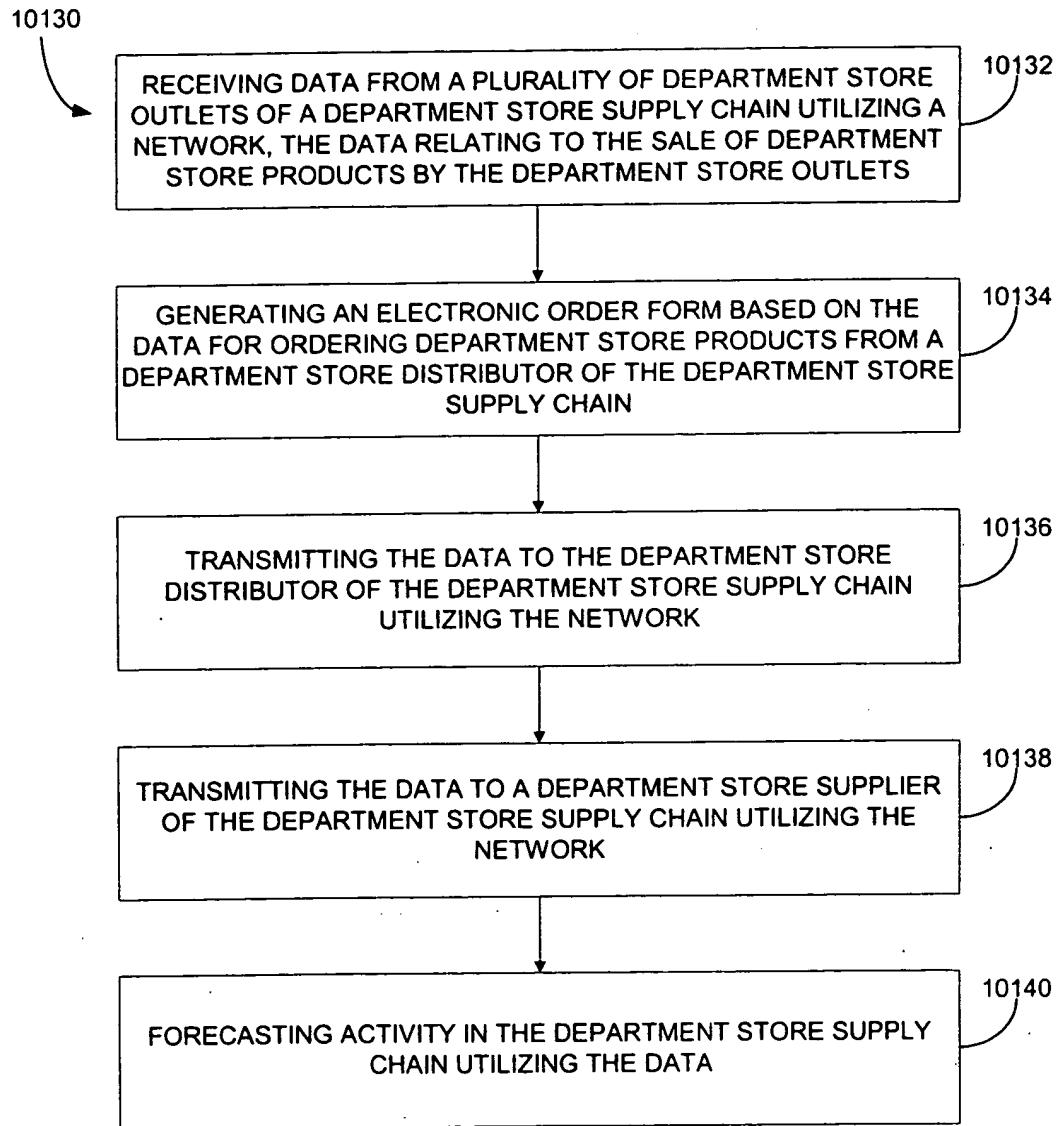


FIG. 101

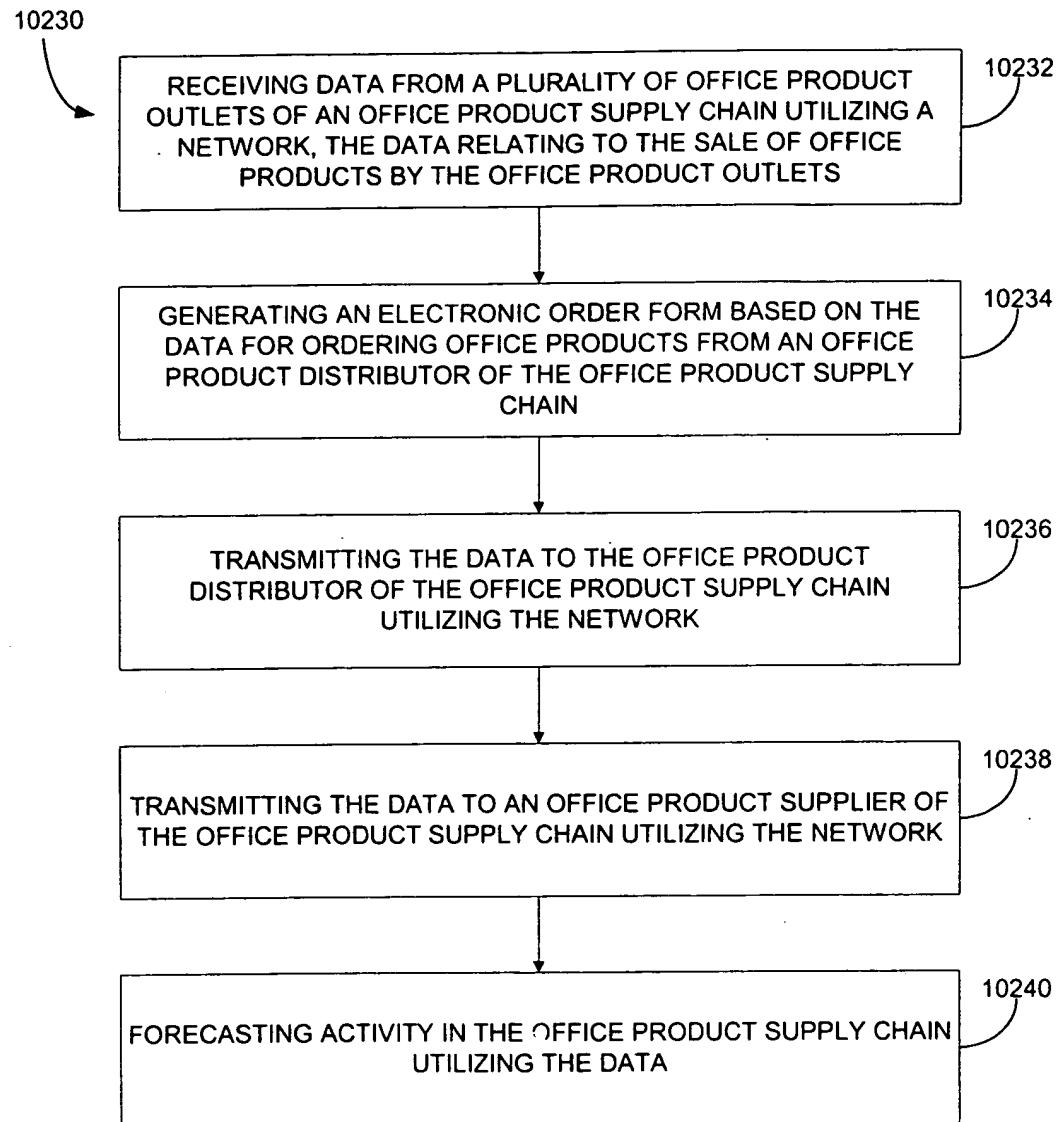


FIG. 102A

10260 10262 10264 10266 10268 10270

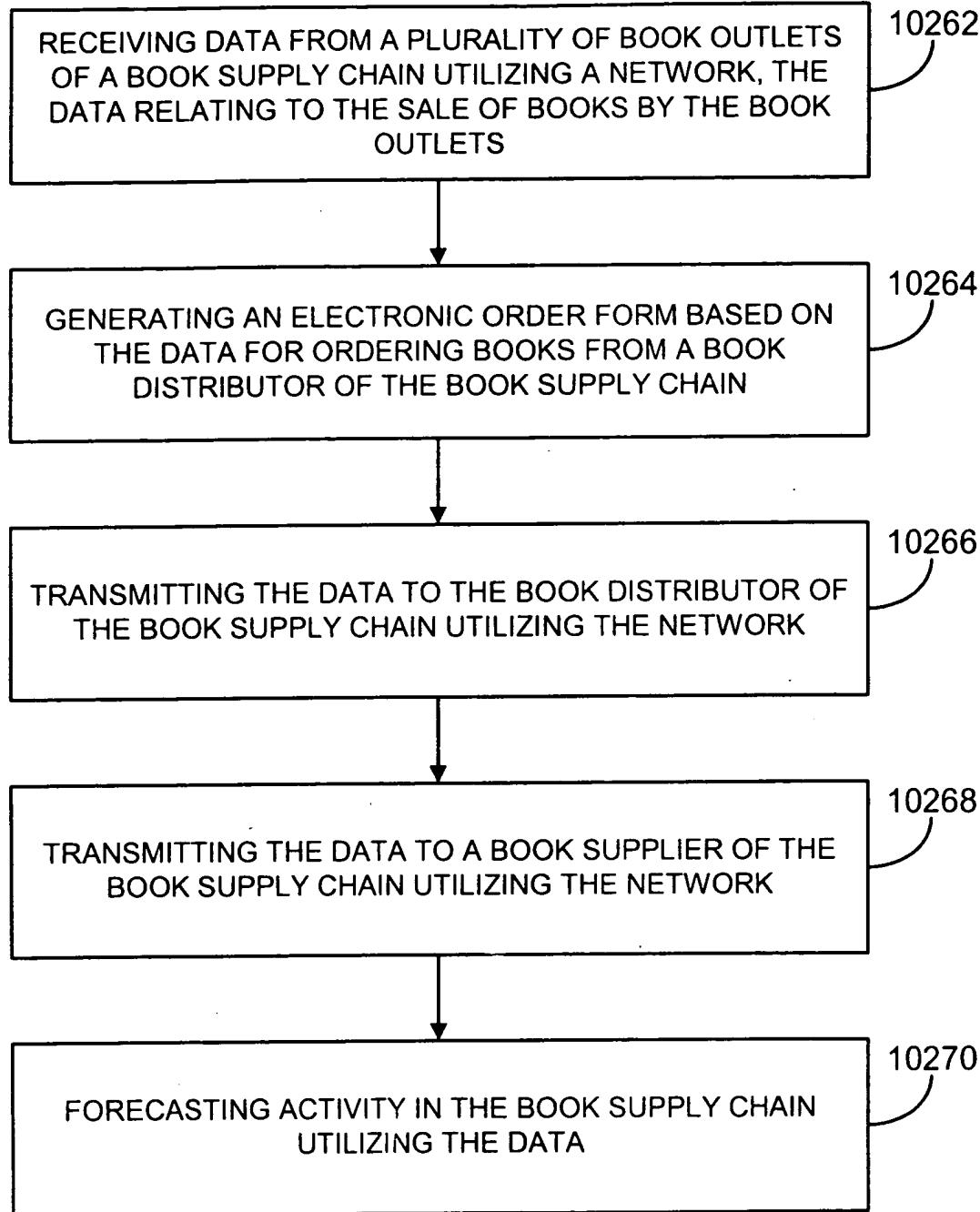


FIG. 102B

10330 10332 10334 10336 10338 10340

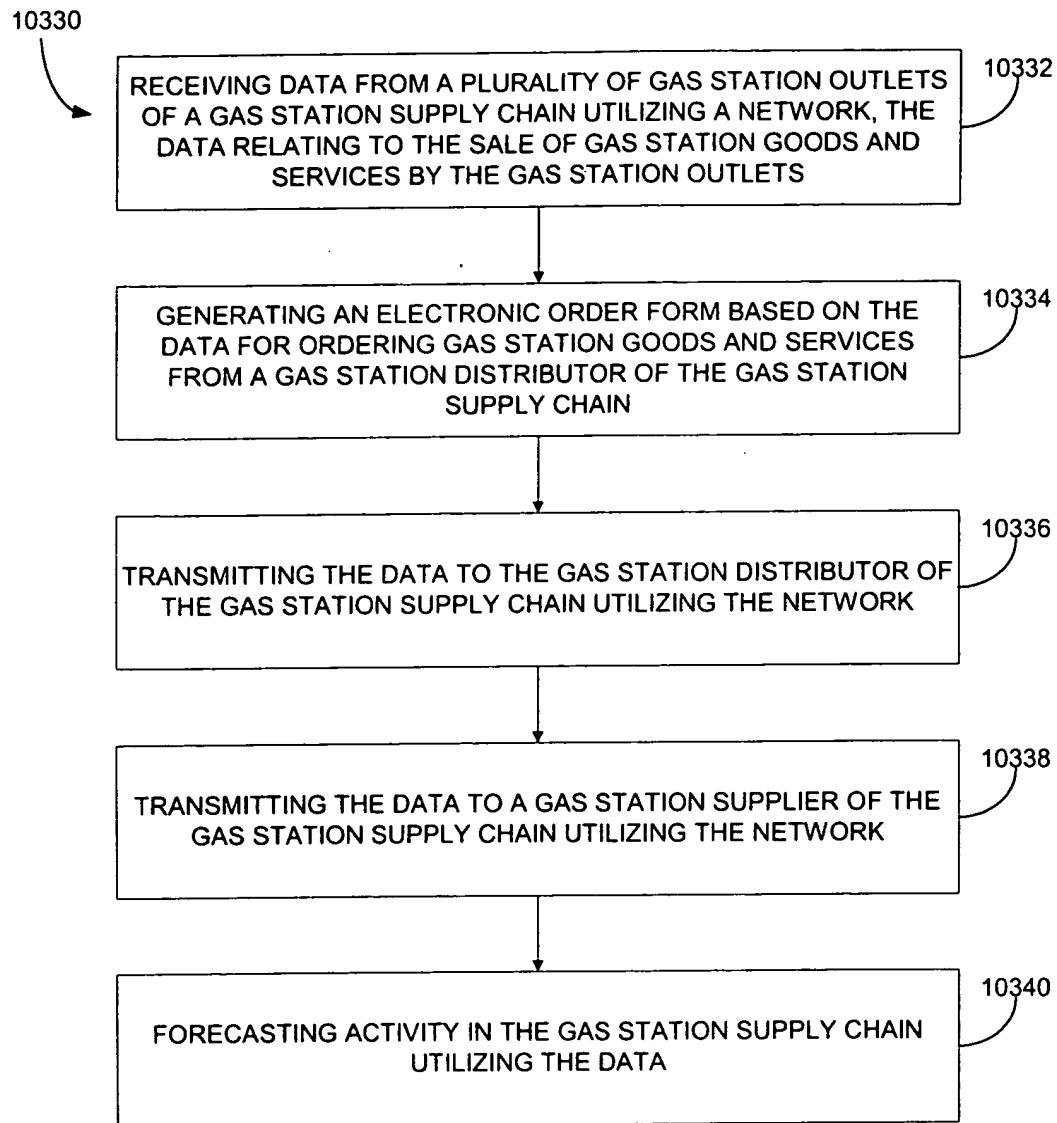


FIG. 103

10430 10432 10434 10436 10438 10440

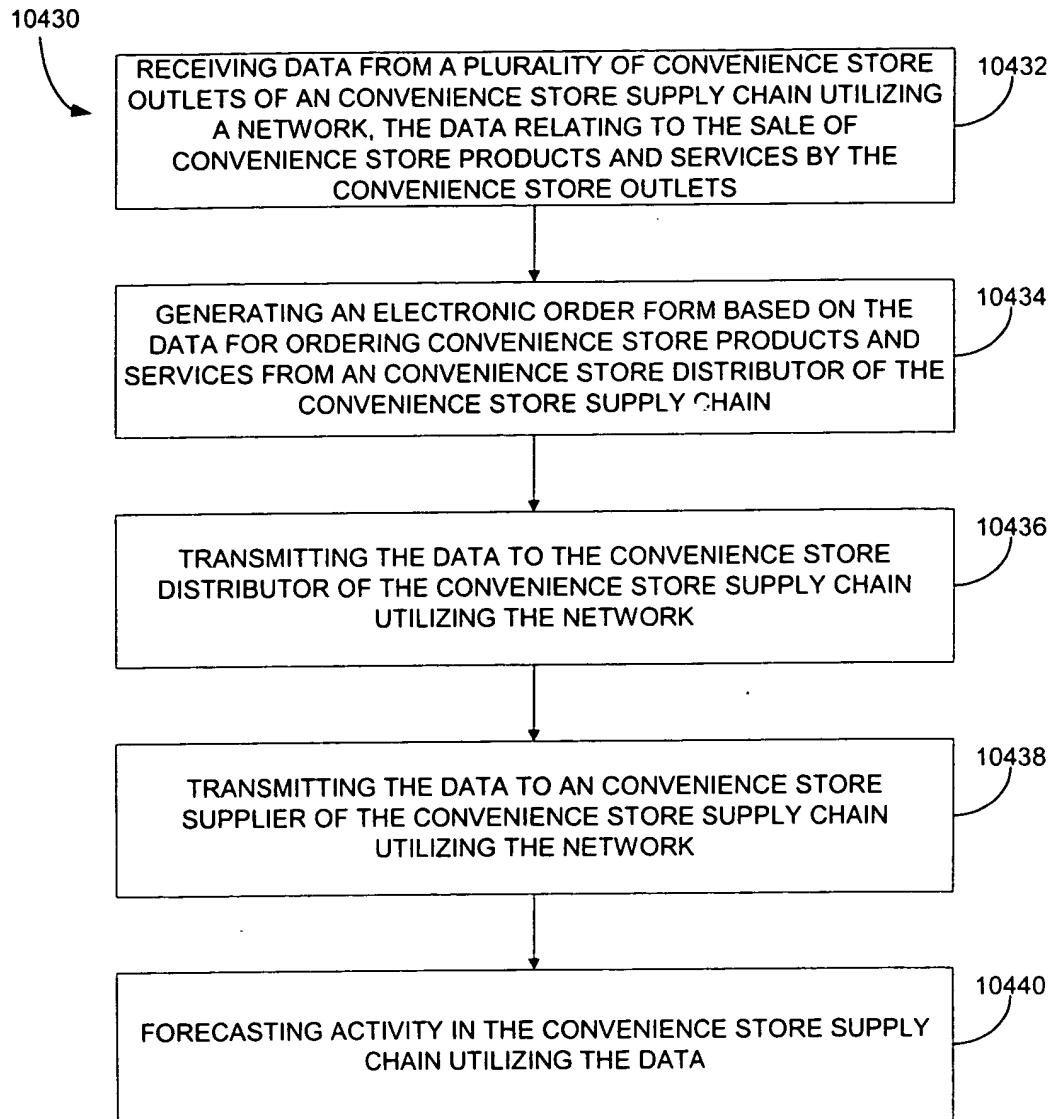


FIG. 104A

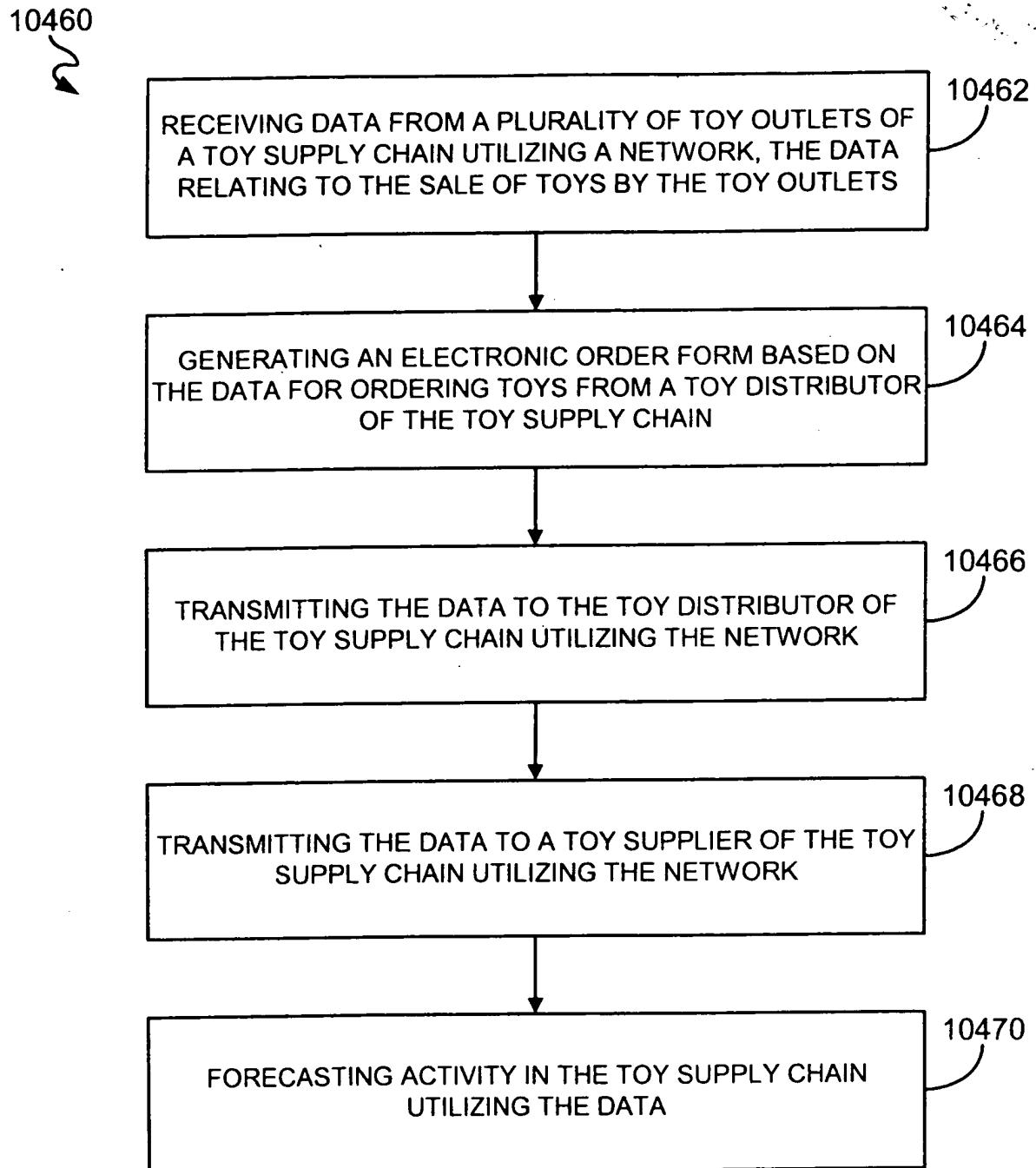


FIG. 104B

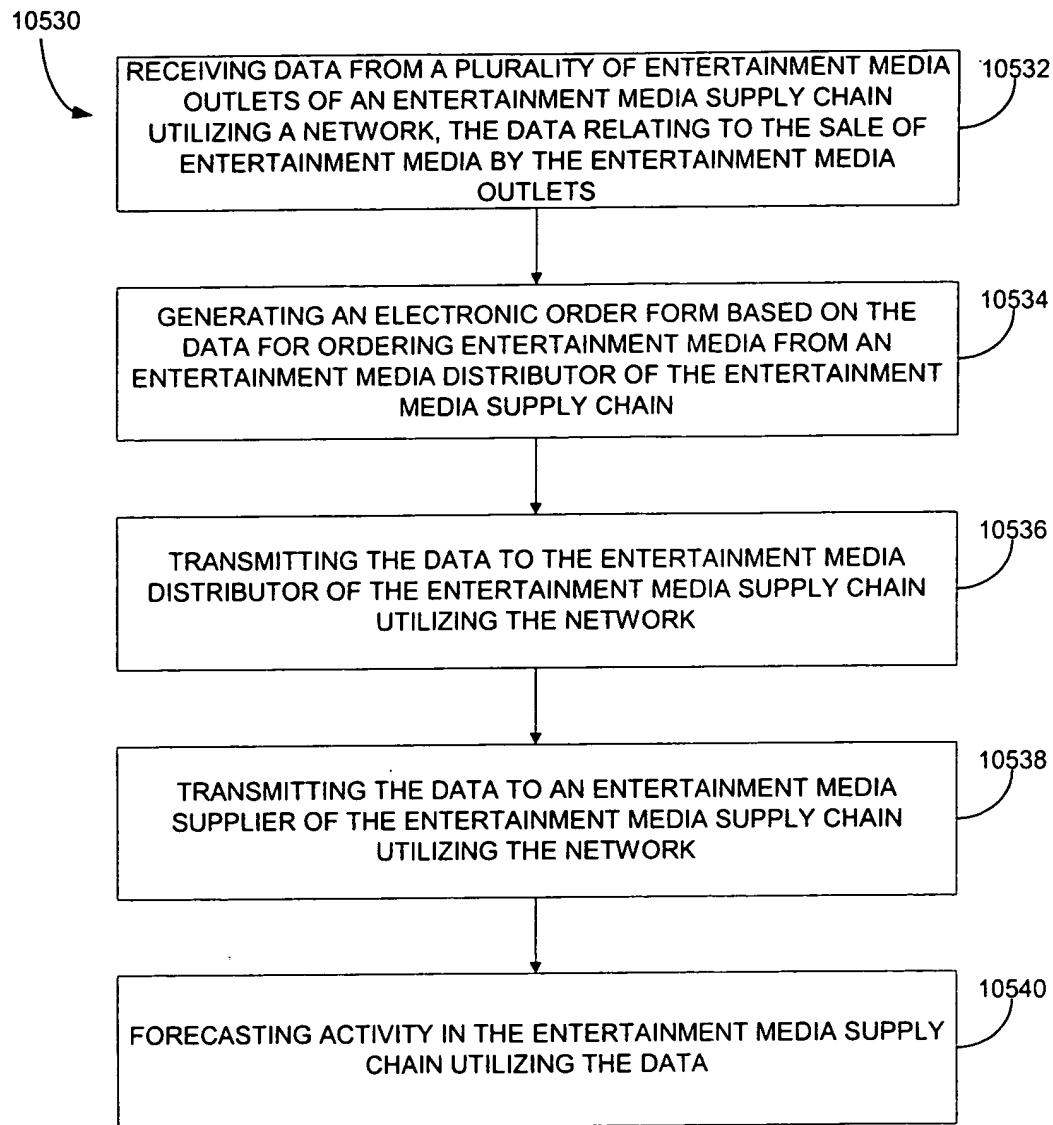


FIG. 105

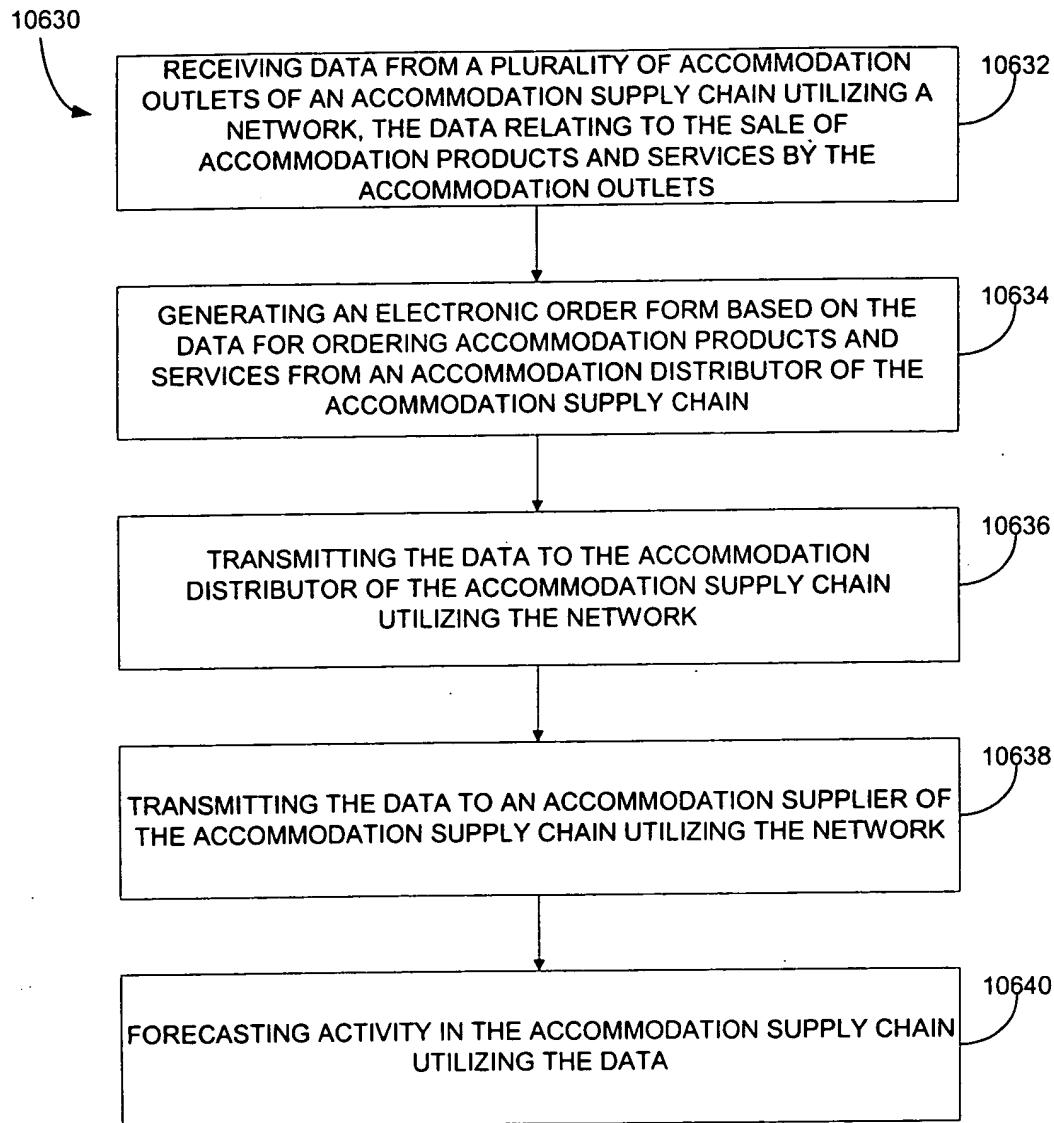


FIG. 106

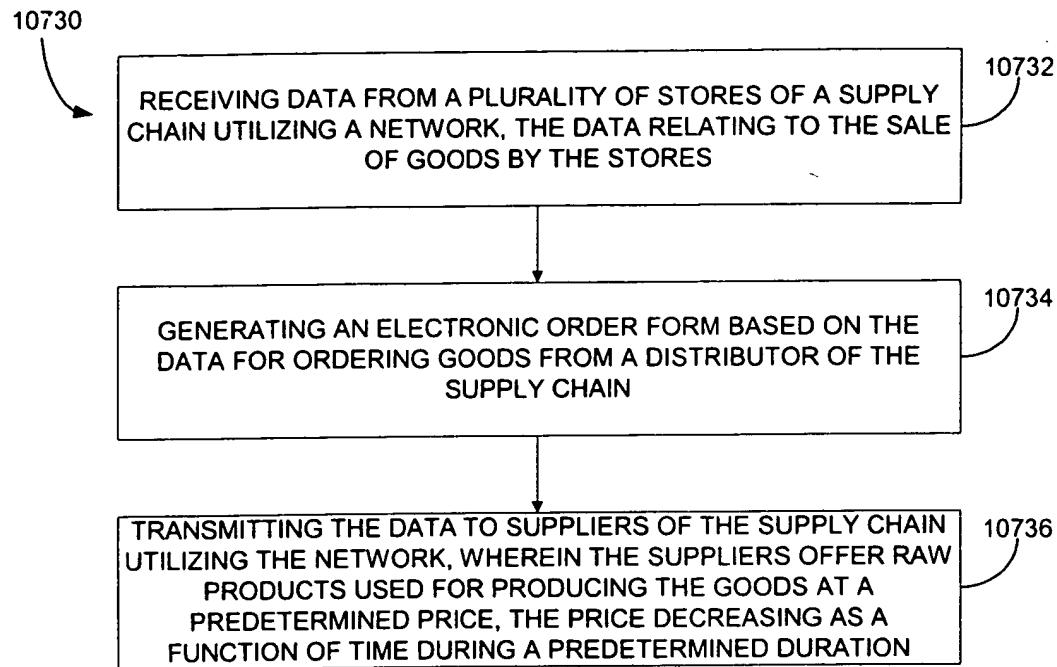


FIG. 107

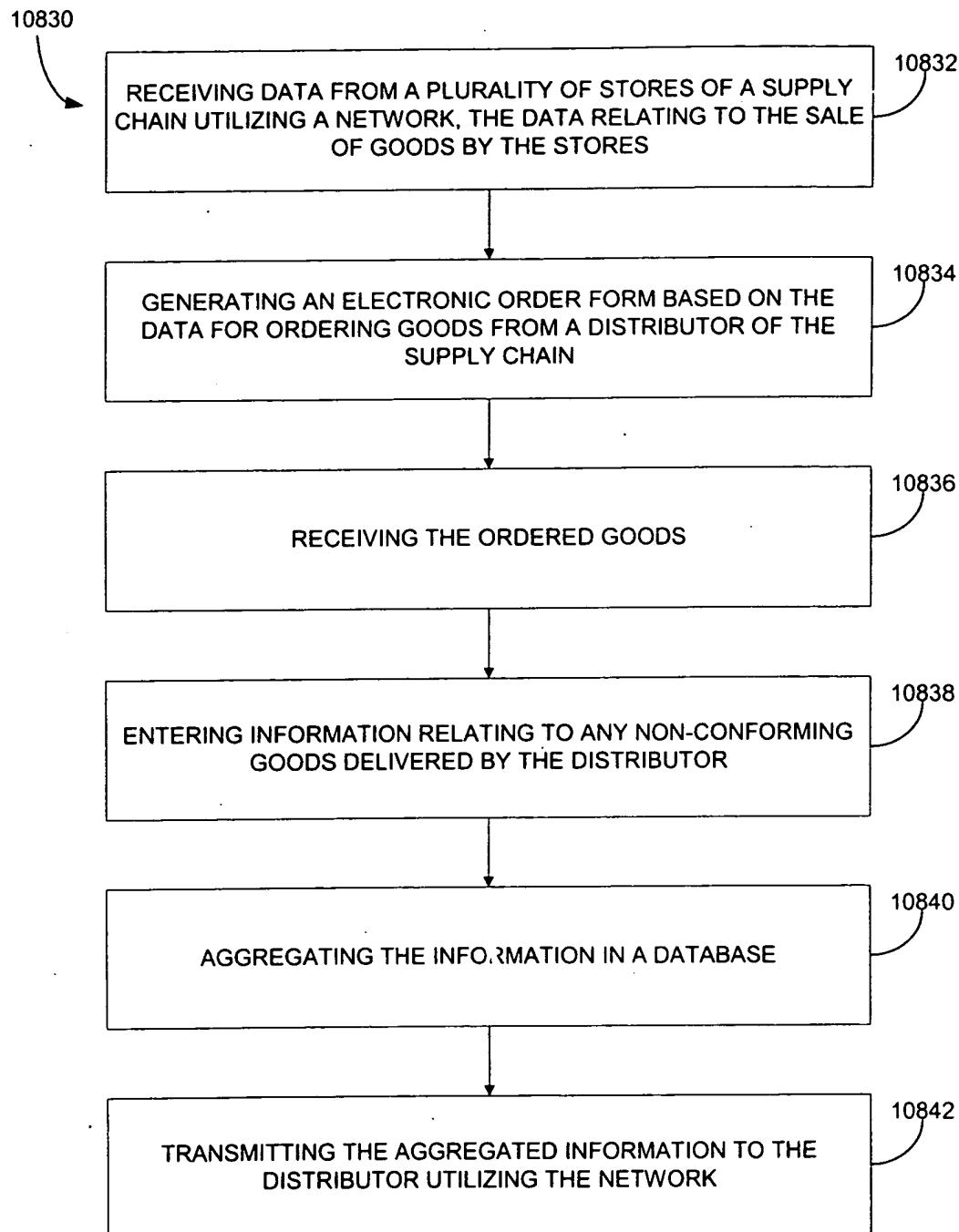


FIG. 108

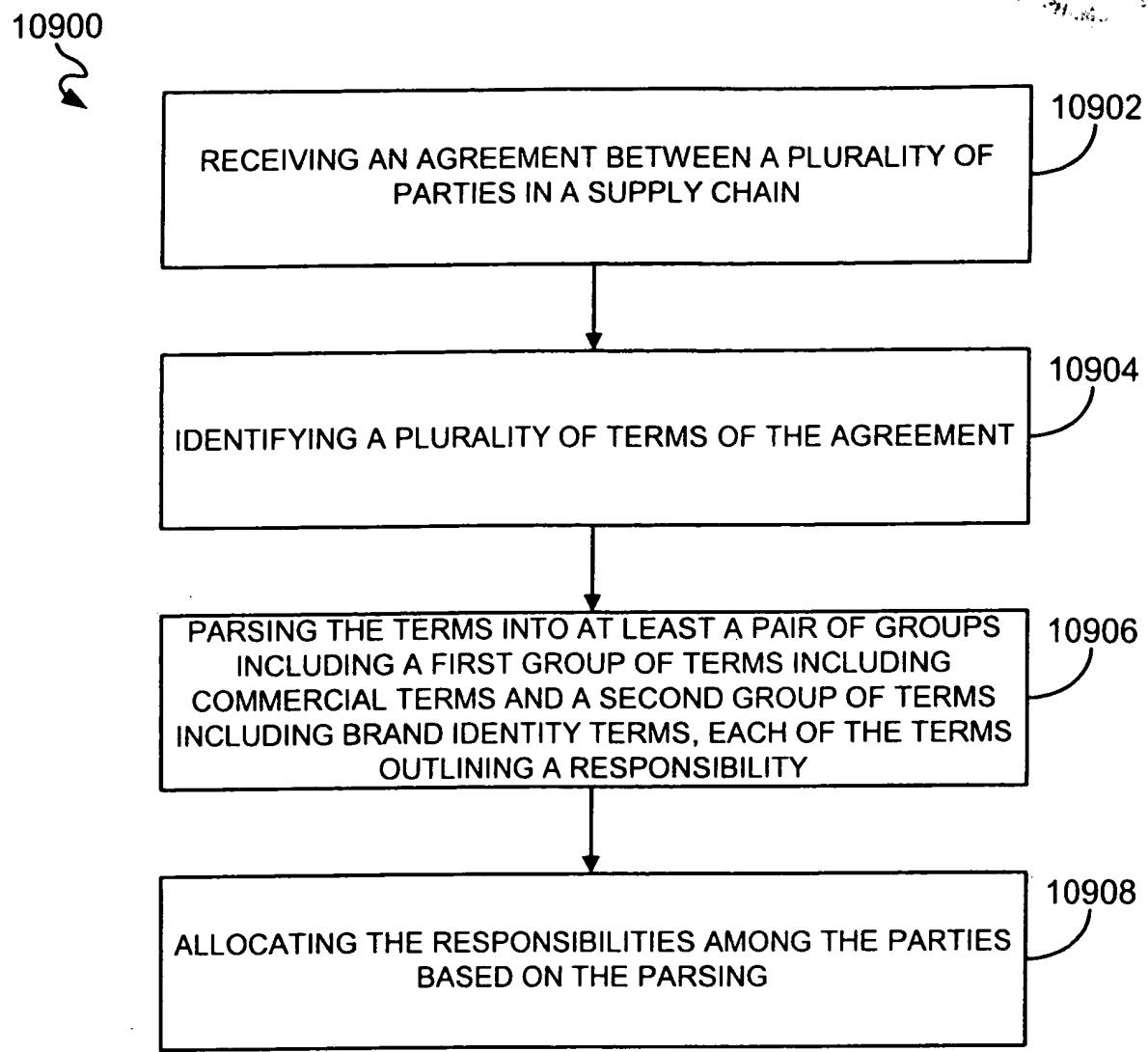


FIG. 109

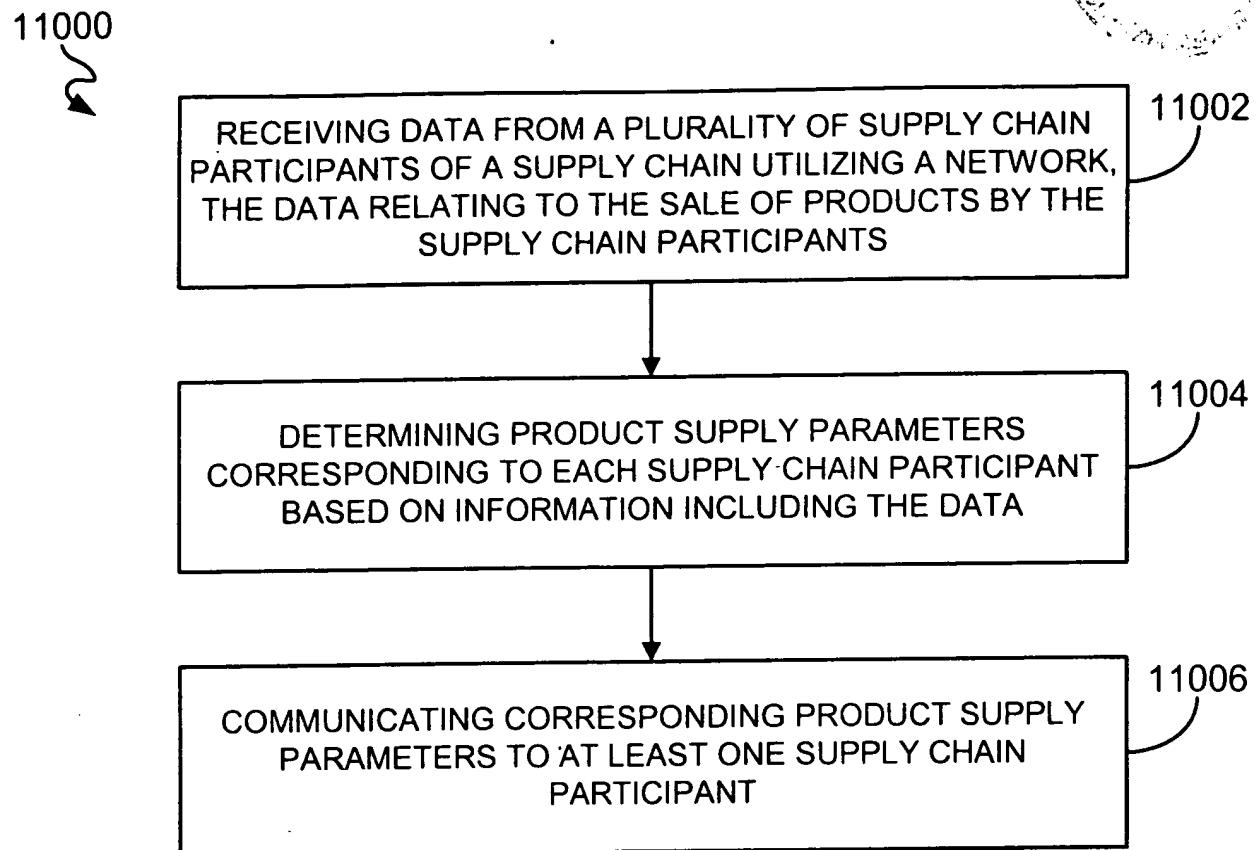


FIG. 110

11100

11102

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11104

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11106

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

FIG. 111

11200

SELECTING ONE OF A PLURALITY OF CONTRACTS

11202

TRANSMITTING THE SELECTED CONTRACT TEMPLATE TO A
SUPPLY CHAIN PARTICIPANT

11204

RECEIVING DATA FROM SUPPLY CHAIN PARTICIPANTS
UTILIZING A NETWORK, THE DATA RELATING TO THE SALE
OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11206

ENFORCING THE CONTRACT TEMPLATES IN ACCORDANCE
WITH THE DATA

11208

FIG. 112

11300

REGISTERING A PLURALITY OF DISTRIBUTORS OF A SUPPLY CHAIN

11302

ASSIGNING DISTRIBUTION MANAGEMENT RIGHTS TO A SUPPLY CHAIN MANAGER

11304

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF THE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

11306

MANAGING THE USE OF THE DATA DURING THE DISTRIBUTION OF PRODUCTS TO THE OUTLETS BY THE DISTRIBUTORS, WHEREIN THE MANAGING IS HANDLED BY THE SUPPLY CHAIN MANAGER

11308

FIG. 113

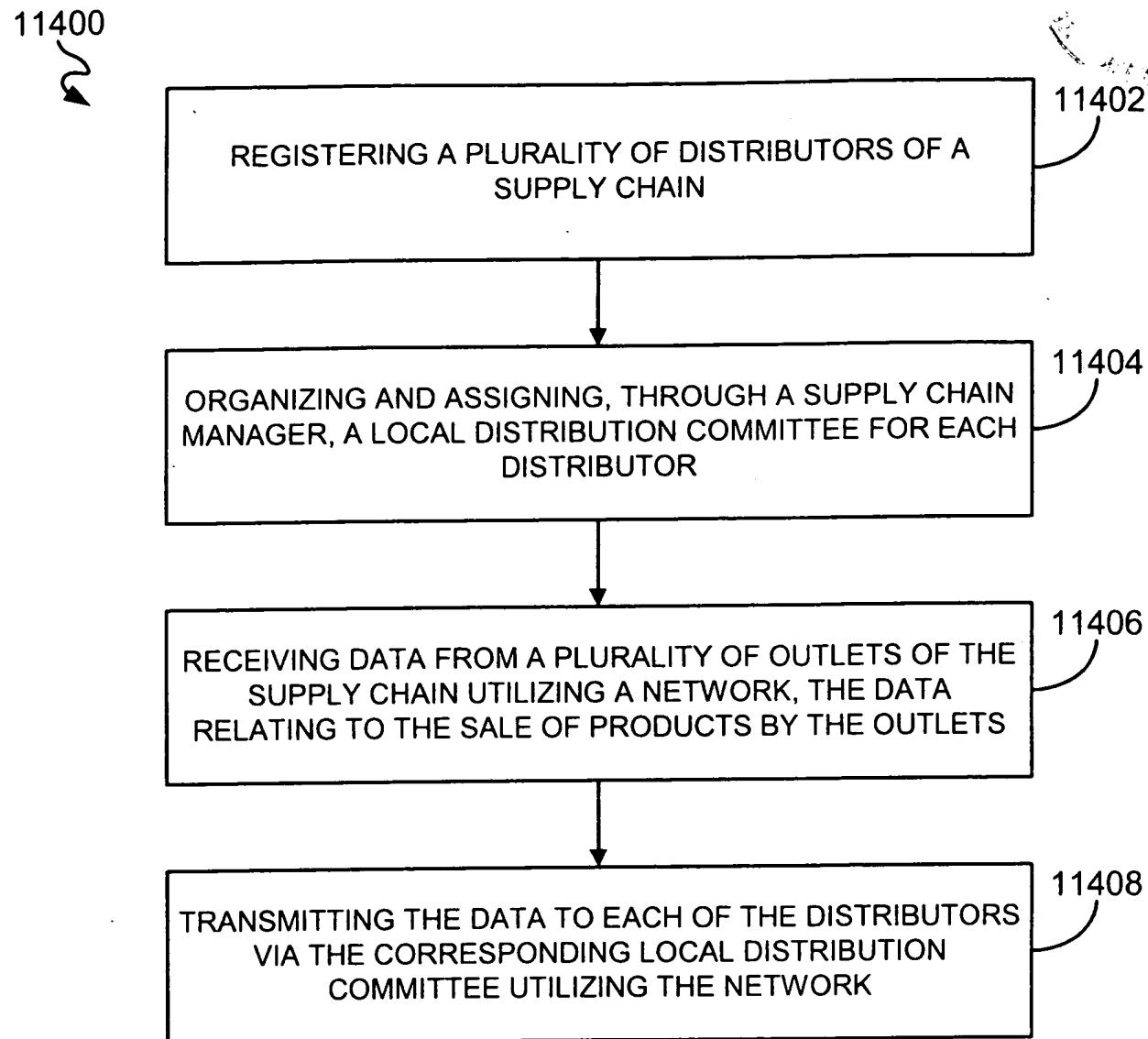


FIG. 114

11500 11502 11504 11506 11508 11510 11512

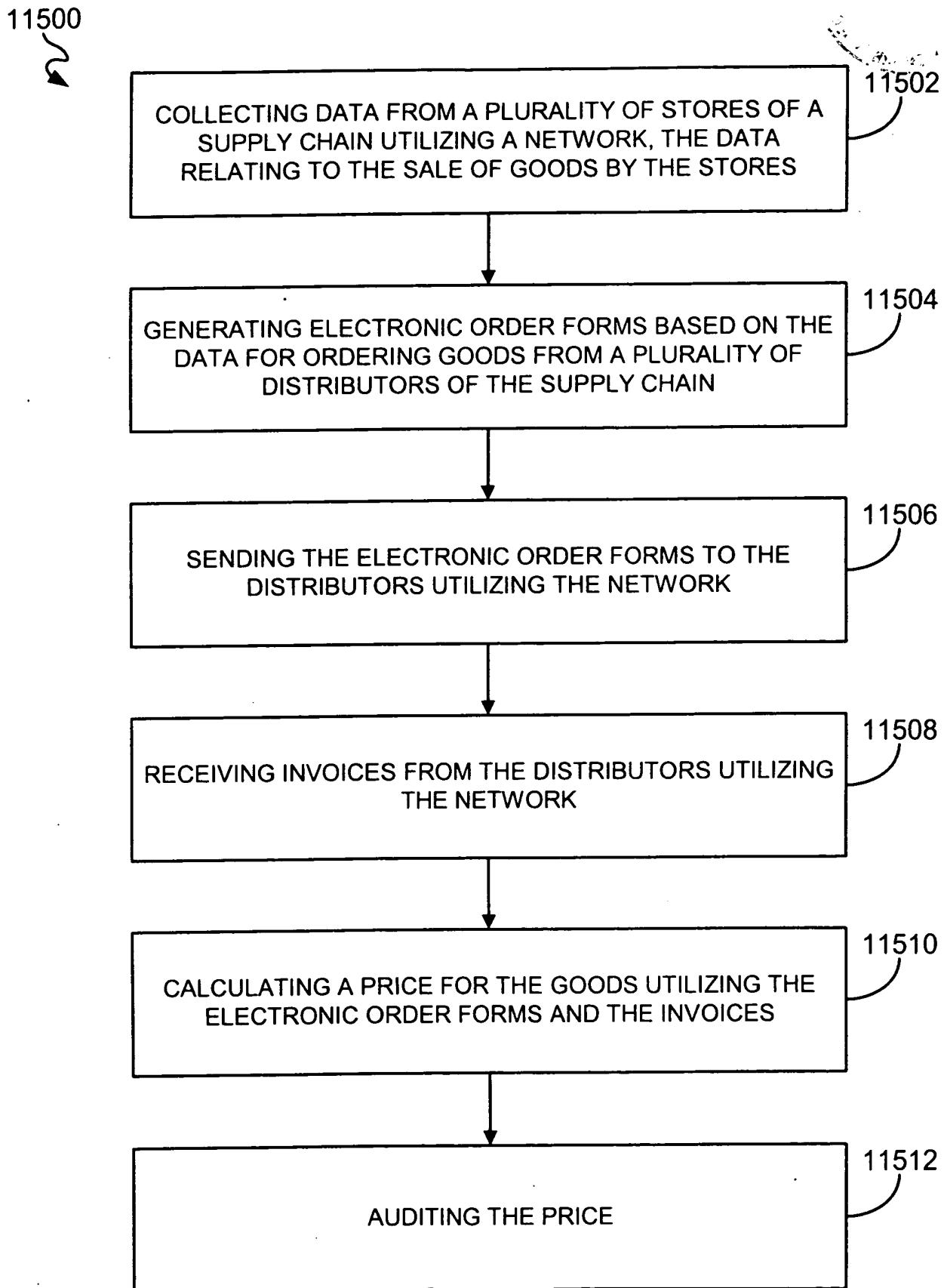


FIG. 115

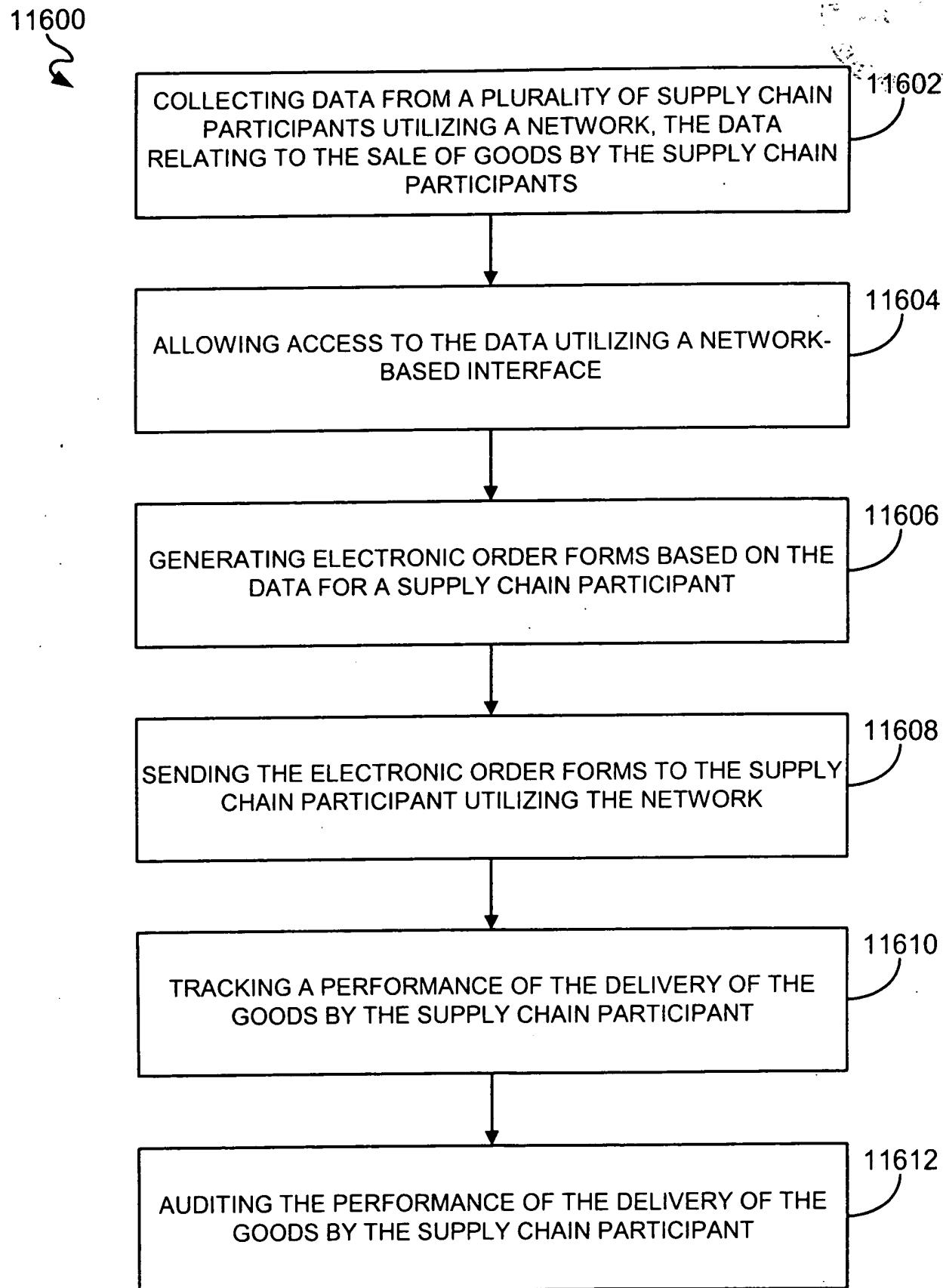


FIG. 116

11700

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A
SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE
SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED
OVER THE NETWORK

11708

FIG. 117

11800

NEGOTIATING AN AGREEMENT WITH A SUPPLIER OF A
SUPPLY CHAIN THAT SETS A FIRST PRICE FOR A
PREDETERMINED PRODUCT

11802

ORDERING THE PREDETERMINED PRODUCT FROM THE
SUPPLIER BY A PURCHASING SUPPLY CHAIN PARTICIPANT

11804

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN
PARTICIPANTS UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN
PARTICIPANTS

11806

RECEIVING AN INVOICE FROM THE SUPPLIER BY THE
PURCHASING SUPPLY CHAIN PARTICIPANT, WHEREIN THE
INVOICE REFLECTS A SECOND PRICE FOR THE
PREDETERMINED PRODUCT WHICH IS DIFFERENT FROM
THE FIRST PRICE

11808

FIG. 118

02042020-020604

11900

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

11902

DETERMINING A MAXIMUM ACCEPTABLE AMOUNT OF LOSS

11904

TRANSLATING THE MAXIMUM ACCEPTABLE AMOUNT OF LOSS TO ACCEPTABLE ORDERING STANDARDS

11906

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA AND THE ACCEPTABLE ORDERING STANDARDS FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

11908

FIG. 119

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER FORMS INDICATE AN AMOUNT OF THE PRODUCTS ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS, DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

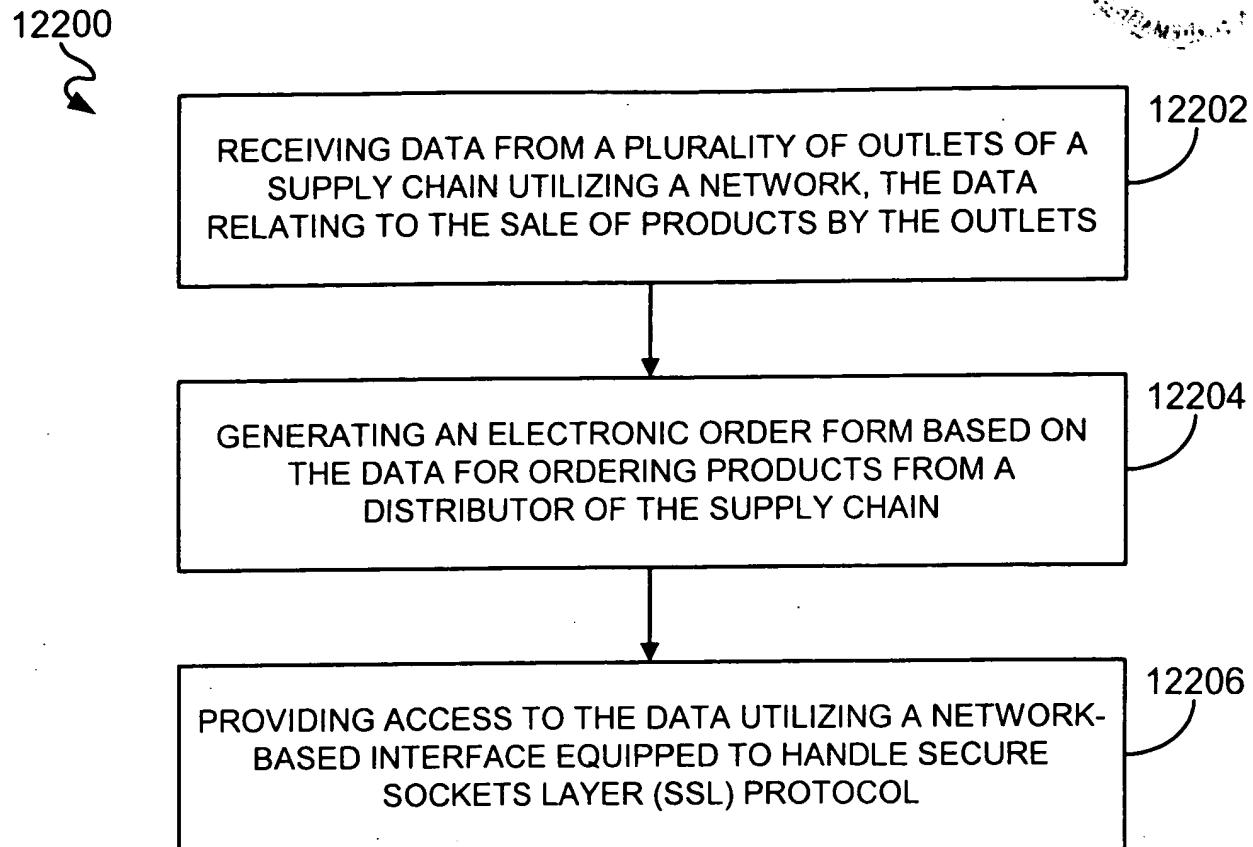


FIG. 122

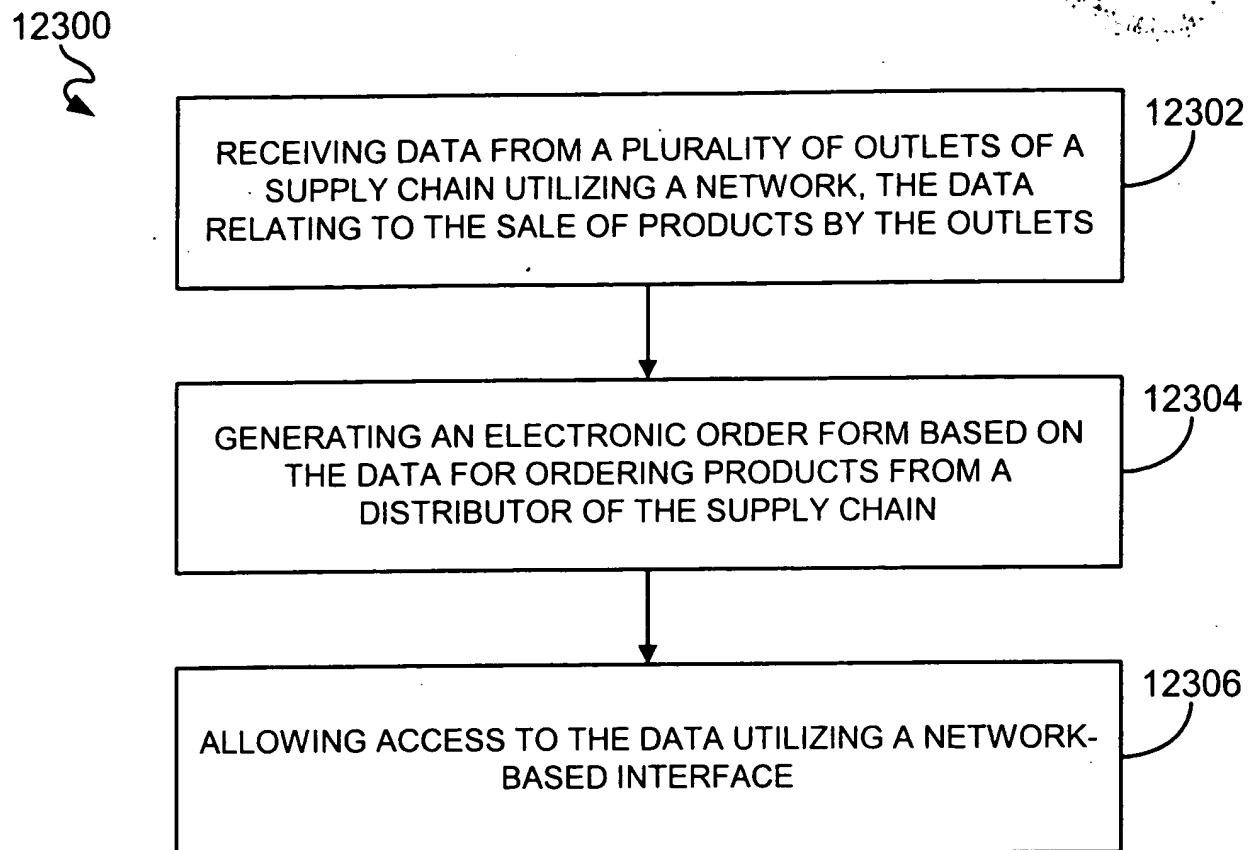


FIG. 123

12400

12402

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12404

GENERATING A CALENDAR OF EVENTS

12406

ALLOWING ACCESS TO THE CALENDAR OF EVENTS
UTILIZING A NETWORK-BASED INTERFACE

FIG. 124

12500

12502



FIG. 125

12600

12602



FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code:

Item Rank:

FIG. 127

"P G G G G G" DE G G G G

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

12900



FIG. 129

13000

Supplier Item Desc:	Item No:
Current: <input checked="" type="radio"/> Yes <input type="radio"/> No	
Items per Case: 5000	Tie Qty:
Innerpack Contents: 5/1000	High Qty:
Item Size:	Cases Per Pallet:
Case Length:	Stacking Allowed:
Case Width:	Universal Product Code:
Case Depth:	Cases Per Truckload: 1350
Case Dimension U.M: INCHES	Net Weight: 39.00
Item Cube: 0.95	Gross Weight: 39.00
Item Shelf Life:	Weight U.M: POUND(S)
White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier	

FIG. 130

13100

Site Information Site Id: 17355 Site Role: *FOB Shipping Point*

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

13200

Site Information Site Id: 16 Site Role: *FOB Shipping Point*

Name: AMERISERVE-FARMINGDALE, NY

Status: Active

Railroad Name:

Rail Sidings:

FIG. 132

13300

13302

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13304

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13306

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

FIG. 133

13400

Items: WRAP-BACON DOUBLE CHEESEBURGER,DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

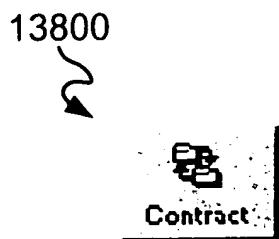


FIG. 138

13900

Min Ord'r	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol.
Truck	83,600
Truck	215,040

FIG. 140

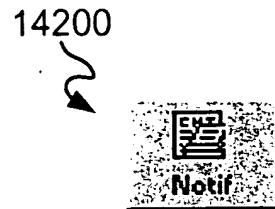


FIG. 142

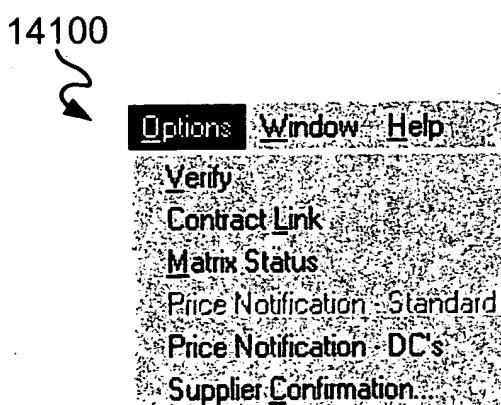


FIG. 141

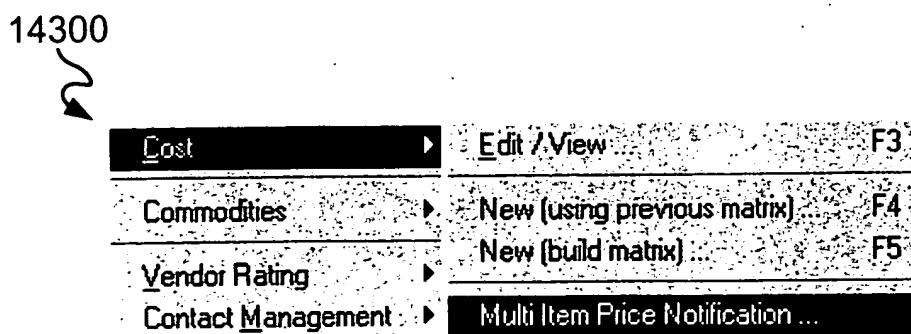


FIG. 143

14400

IDENTIFYING AT LEAST ONE ITEM TO BE DISTRIBUTED
UTILIZING A GRAPHICAL USER INTERFACE

14402

ASSOCIATING A COST MODEL WITH THE ITEM UTILIZING
THE GRAPHICAL USER INTERFACE

14404

DETERMINING A TIME FRAME DURING WHICH THE COST
MODEL IS VALID UTILIZING THE GRAPHICAL USER
INTERFACE, WHEREIN THE COST MODEL IDENTIFIES A
CONTRACT COST, AN INVOICE COST, AND A LANDED COST
ASSOCIATED WITH THE DISTRIBUTION OF THE ITEM

14406

FIG. 144

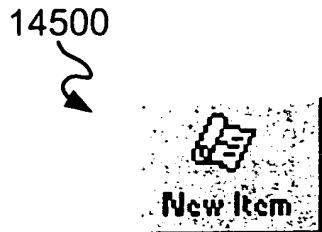


FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98
Contract End Date: 12/31/02
Execution Date: 5/15/98
Effective: Shipment Date
Payment Terms: Net 10

FIG. 147

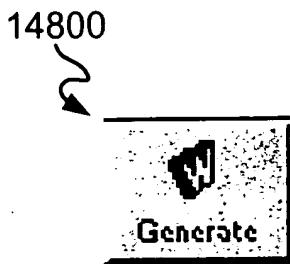


FIG. 148

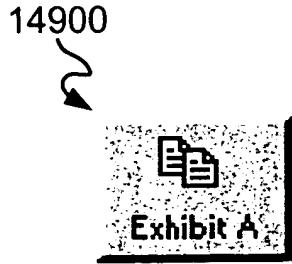


FIG. 149

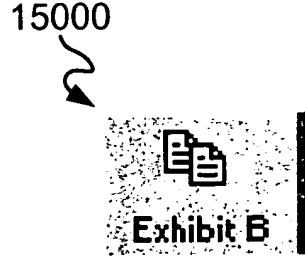


FIG. 150

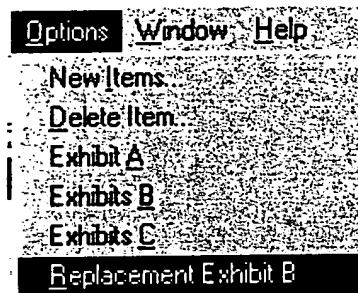
15100

Select the End Dates to Use on the Exhibit

Item	Cost Matrix	Contract	No End
BEEF .77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200



15300



FIG. 153

FIG. 152

03043620 03043620

15400

IDENTIFYING A CONTRACT UTILIZING A GRAPHICAL USER INTERFACE

15402

ASSOCIATING THE CONTRACT WITH AN ITEM TO BE DISTRIBUTED UTILIZING THE GRAPHICAL USER INTERFACE

15404

PREVENTING THE ITEM FROM BEING ASSOCIATED WITH MORE THAN ONE CONTRACT

15406

FIG. 154

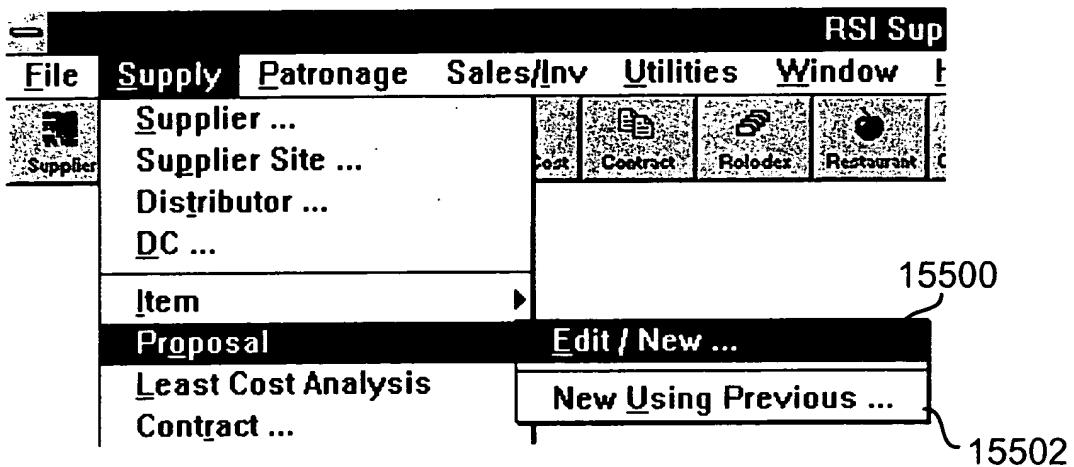


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information

Proposal ID: 1021 | Proposal Due Date: 06/12/97

Proposal Name: Foam Hot Cups & Polystyrene Lids | Contract Begin Date: 07/01/97

Buyer Name: Dennis Clabby | Contract End Date: 06/30/98

Actions

#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

15700



FIG. 157

15800

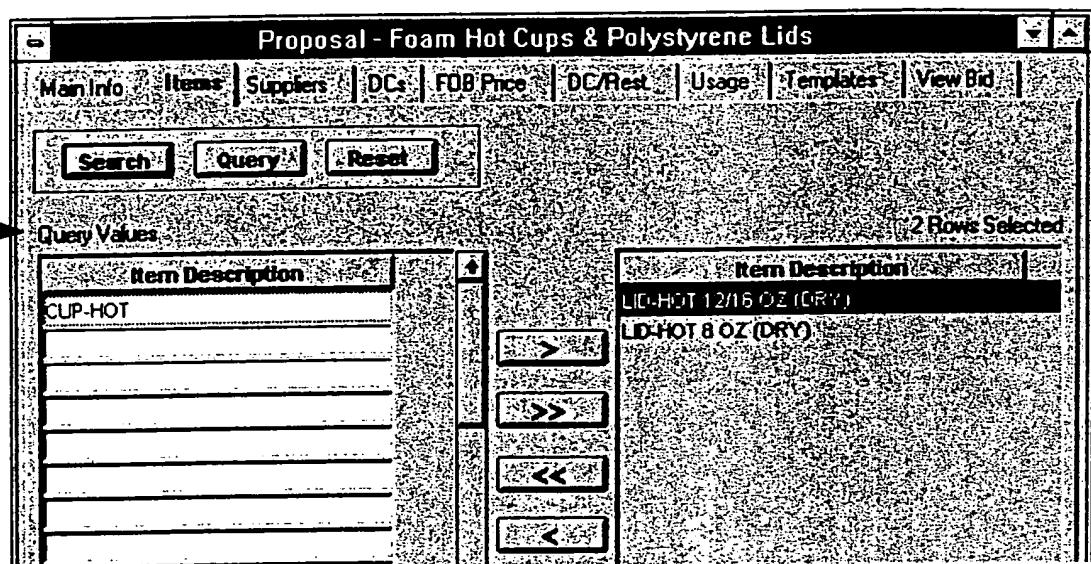


FIG. 158

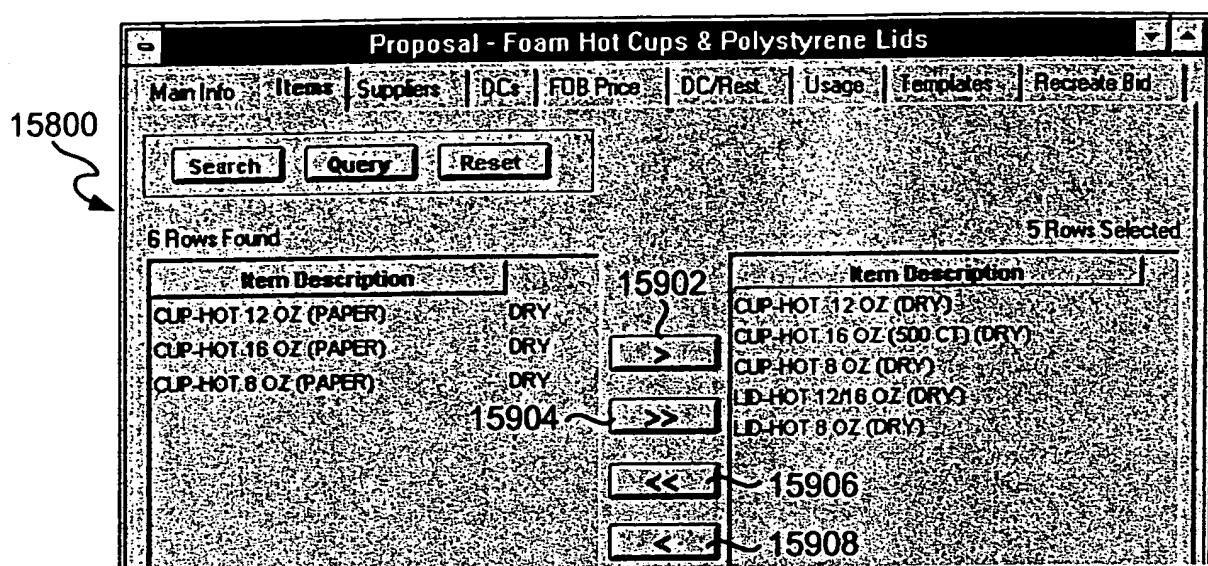


FIG. 159

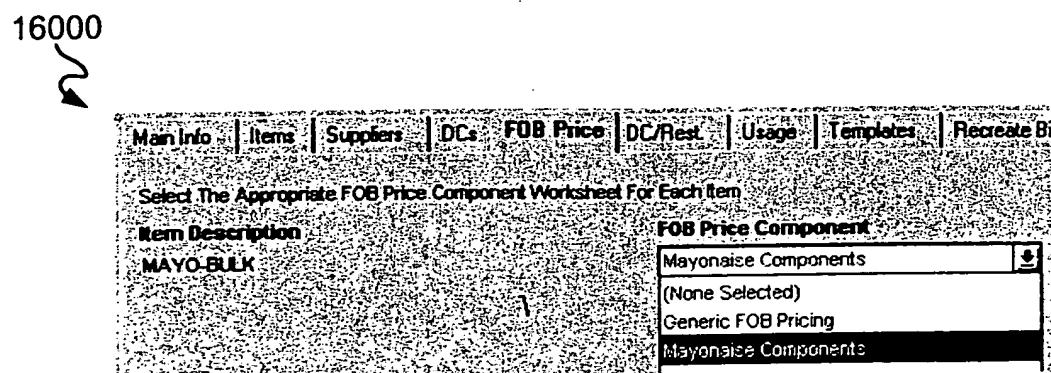


FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period		
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97		
CHICKEN-PATTY	7.00%	37.00	1.09			
CHICKEN-TENDERS	0.00%	25.00	1.06			
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

0324525420 • 0324525421

16200

16202

DISPLAYING A GRAPHICAL USER INTERFACE IN RESPONSE
TO A REQUEST TO CREATE A BID PROPOSAL

16204

RECEIVING INFORMATION UTILIZING THE GRAPHICAL USER
INTERFACE

16206

GENERATING A BID PROPOSAL USING THE INFORMATION,
WHEREIN THE INFORMATION IS SELECTED FROM THE
GROUP CONSISTING OF A BUYER NAME, A DUE DATE, A
CONTRACT BEGIN DATE, AND A CONTRACT END DATE

FIG. 162

16300 16400

16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal Cover Letter	2	Y	
General Terms and Conditions	2	N	
Usage Estimates	2	N	
Supplier Facility Worksheets	2	N	
Item Information Worksheets	2	N	
Sample Supply Agreement	2	N	
BK Specification Request	2	N	
FOB Price Component	2	Y	
Truckload Freight Worksheet	2	N	
LTL Freight Worksheet	2	N	

FIG. 164

16500

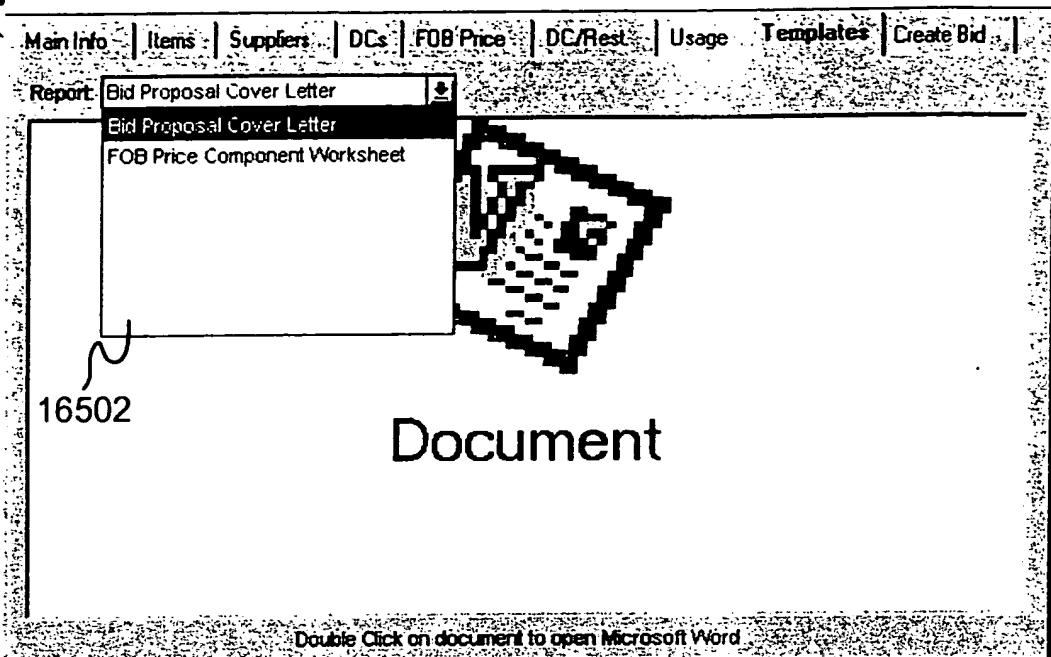


FIG. 165

16600

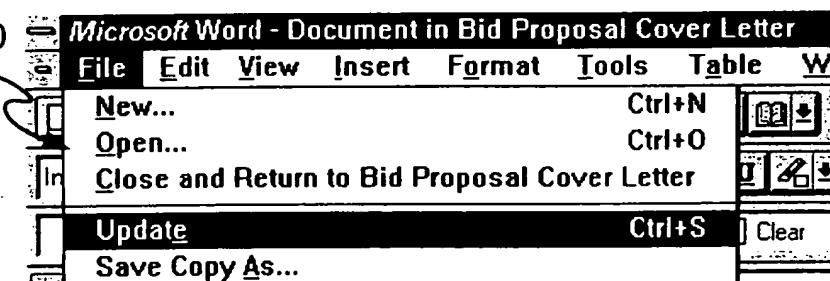


FIG. 166

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid | **Bid Proposal Sent**

Bid Proposal Will Include Checked Documents

General		Cost	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>	Truckload Freight Worksheet	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>	LTL Freight Worksheet	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>	Blank Sheets	
Item Information Worksheet	<input checked="" type="checkbox"/>	Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>	Item Information Worksheet	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet will be printed by system if necessary			
Truckload Freight Worksheet			
LTL Freight Worksheet			

FIG. 167

16800

Create Bid

16900

Report: **Item Information Worksheet**

7/2/97

Supplier: (all)

Restaurant Services, Inc.
Item Information Worksheet

ATTY

DS

FIG. 169

17000

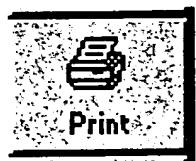


FIG. 170

17100



FIG. 171

09845830 "023694

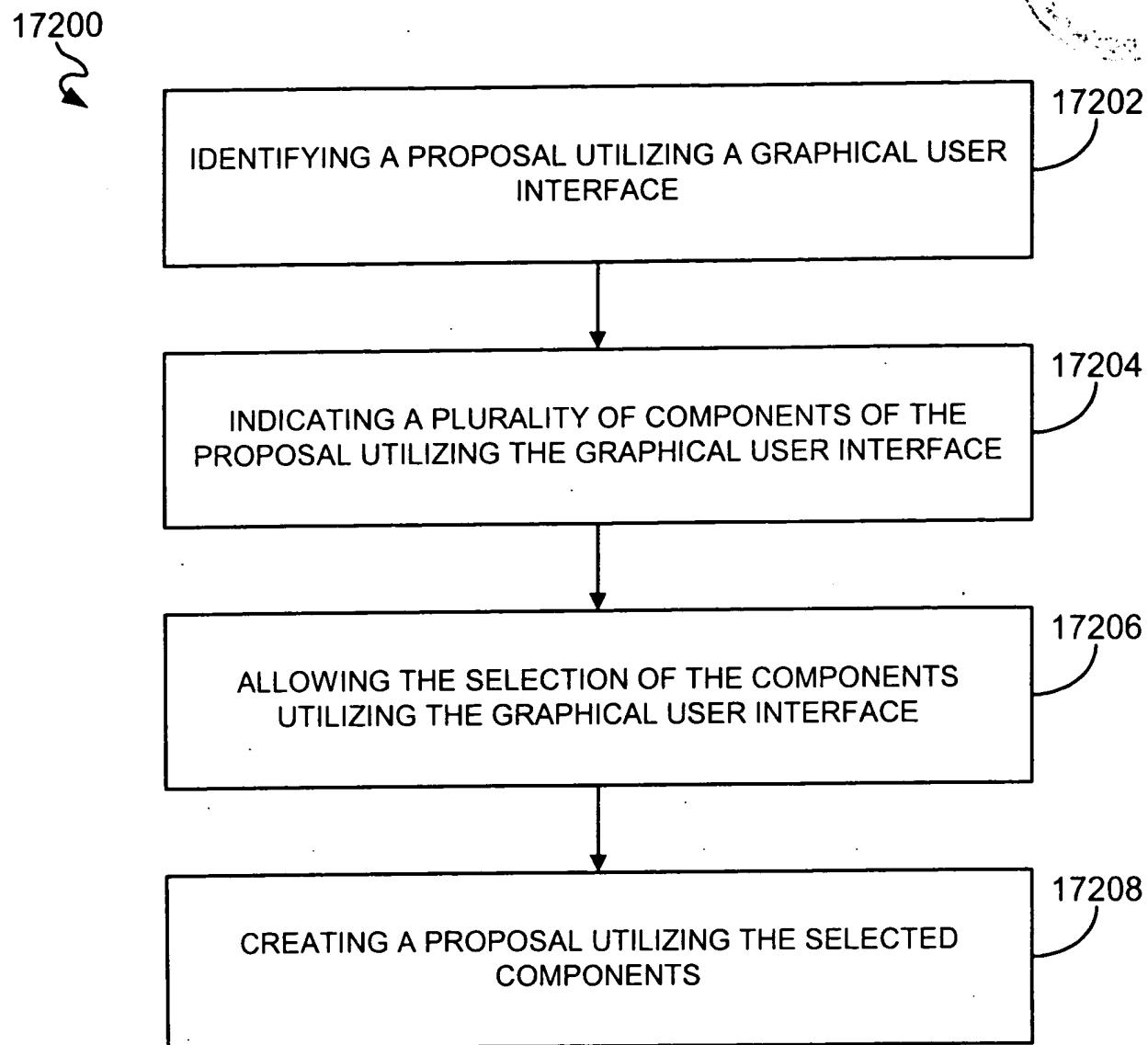


FIG. 172

17300



FIG. 173

17400

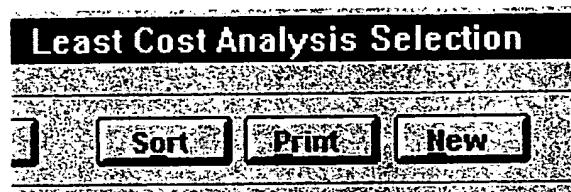


FIG. 174

17500

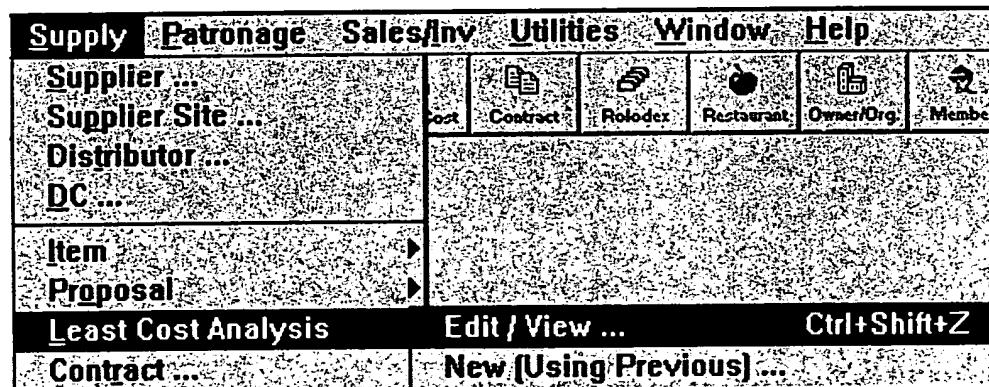


FIG. 175

17600

Bid Proposal Name: (None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

FIG. 176

17700

SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING
A GRAPHICAL USER INTERFACE, EACH OPTION
CORRESPONDING TO A SEPARATE TECHNIQUE OF
CREATING AN ANALYSIS

17702

GENERATING A NEW ANALYSIS UPON THE SELECTION OF A
FIRST OF THE OPTIONS

17704

EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF
A SECOND OF THE OPTIONS

17706

INTEGRATING A BID PROPOSAL WITH AN INTEGRATED
ANALYSIS UPON THE SELECTION OF A THIRD OF THE
OPTIONS

17708

FIG. 177

020204252300-60205604

17800

Analysis Name: Hash Brown Actual

Analysis ID: 1036

Buyer: Dennis Clabby

Period of Agreement: 10/1/97 THRU 9/30/98

Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC? One FOB

What is pricing method for this version? FOB + Freight

What is the RSI Invoice FOB Upcharge (Downcharge)? 0.0000

Override RDC Truckload Validation? No

Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

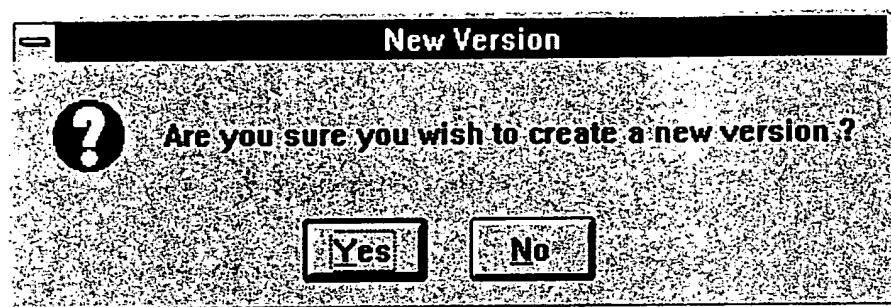


FIG. 181

18200

MAINTAINING A PLURALITY OF SEPARATE VERSIONS OF AN ANALYSIS IN A DATABASE

18202

RECEIVING A REQUEST FOR AN ADDITIONAL VERSION OF THE ANALYSIS UTILIZING A GRAPHICAL USER INTERFACE

18204

GENERATING THE ADDITIONAL VERSION OF THE ANALYSIS IN RESPONSE TO THE REQUEST

18206

ALLOWING A PLURALITY OF PARAMETERS OF THE ADDITIONAL VERSION TO BE CHANGED UTILIZING THE GRAPHICAL USER INTERFACE, WHEREIN THE PARAMETERS ARE SELECTED FROM THE GROUP CONSISTING OF A MAXIMUM NUMBER OF SUPPLIER SOURCES, A PRICING METHOD, AND AN INVOICE ADJUSTMENT

18208

FIG. 182

2000-02-25 1830

18300

18300

Supplier FOB
DOP

Query Values

Search Query Reset

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN

>>>

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18500

DISPLAYING A GRAPHICAL USER INTERFACE INDICATING A PLURALITY OF ITEMS

18502

ALLOWING THE SELECTION OF ONE OF THE ITEMS UTILIZING THE GRAPHICAL USER INTERFACE

18504

DEPICTING A SUPPLIER ASSOCIATED WITH THE ITEM IN RESPONSE TO THE SELECTION

18506

ALLOWING A PLURALITY OF PARAMETERS OF THE SUPPLIER TO BE CHANGED UTILIZING THE GRAPHICAL USER INTERFACE

18508

FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No.:	CP2942
Items per Case:		Min Qty:	5
Innerpack Content:	1200	Max Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory:	
Case Width:	15.125	Case Cube:	3.43 CUBIC FEET
Case Depth:	17.75	Cases Per Truckload:	769
Case U/M INCHES)		Gross Weight:	29.28 POUNDS)
		Net Weight:	27.28 POUNDS)

FIG. 186

18700



FIG. 187

18800

18802

ENTERING A QUERY IN A SEARCH FIELD OF A GRAPHICAL
USER INTERFACE FOR SEARCHING FOR A PLURALITY OF
SUPPLY CHAIN COMPONENTS

18804

LISTING RESULTS OF THE SEARCH IN A RESULTS FIELD OF
THE GRAPHICAL USER INTERFACE

18806

SELECTING THE RESULTS FROM THE RESULTS FIELD FOR
INCLUSION IN A SUPPLY CHAIN ANALYSIS

FIG. 188

2025 RELEASE UNDER E.O. 14176

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS LTD-PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS LTD-PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS INC-OHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102

DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104

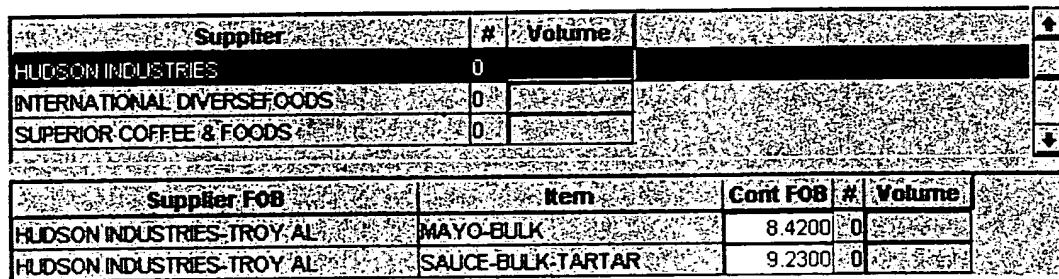
CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

0000158201-070600

19200



Supplier	FOB	#	Volume
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300



Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

0 0 0 4 5 6 8 0 0 2 3 5 6 7 8

19400



Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description	Supplier FOB
FRIES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES-COATED	LAMB-WESTON, INC.-PASCO, WA

FIG. 195

ପାତା ୧୫୫

19600

RECEIVING A SELECTION OF AT LEAST ONE OF A PLURALITY OF TYPES OF PRICING SCHEMES UTILIZING A GRAPHICAL USER INTERFACE

19602

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING THE GRAPHICAL USER INTERFACE

19604

DEPICTING AT LEAST ONE OF A PLURALITY OF PRICING FIELDS ADJACENT THE SUPPLIER SITES BASED ON THE SELECTION UTILIZING THE GRAPHICAL USER INTERFACE

19606

FIG. 196

19600
19602
19604
19606

19700



Total Rest. Growth Amount		Usage Period	
5.00%		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800



Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

DISPLAYING A PLURALITY OF SUPPLY CHAIN
DISTRIBUTORS UTILIZING A GRAPHICAL USER INTERFACE

19902

ALLOWING THE ENTRY OF A GROWTH VALUE UTILIZING
THE GRAPHICAL USER INTERFACE

19904

CALCULATING A PROJECTED PARAMETER AMOUNT
ASSOCIATED WITH THE SUPPLY CHAIN DISTRIBUTORS
BASED ON THE GROWTH VALUE

19906

FIG. 199

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC. -AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
		Honor TL Rate
		<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC. -AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded
		Honor TL Rate
		<input type="checkbox"/>

FIG. 201

20200

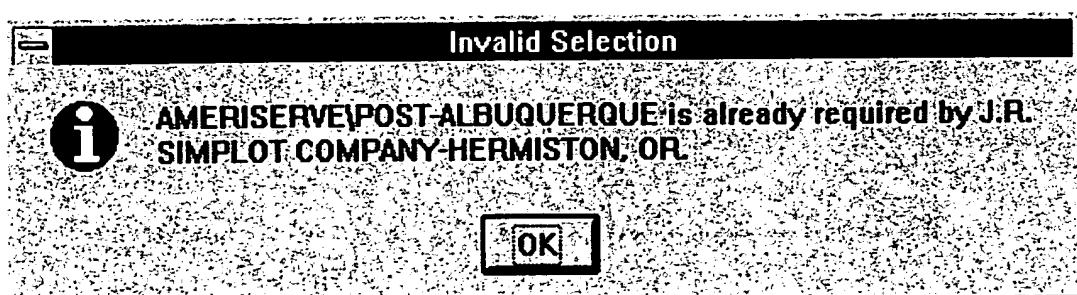


FIG. 202

20300

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302

DESIGNATING A LANE RESTRICTION OF EACH OF THE DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER INTERFACE

20304

CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS IN A SUPPLY CHAIN ANALYSIS BASED ON THE DESIGNATION

20306

FIG. 203

20400

Supplier FOB	Address	Address
CAVENSH FARM	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

20500

Supplier/FOB	Address	Address					
O.K. FOODS-FORT SMITH AR	Fort Smith	AR 72904					
TYSON FOODS-GREEN FORREST AR	Green Forest	AR 72638					
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR 72601					
Distribution Center	Weight Minimum	LTL	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

20600

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

RECEIVING A TRUCKLOAD FREIGHT VALUE IN AN INPUT FIELD OF THE GRAPHICAL USER INTERFACE

CONVERTING THE TRUCKLOAD FREIGHT VALUE

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE CONVERTED TRUCKLOAD FREIGHT VALUE

20602

20604

20606

20608

FIG. 206

098458300 - 0220504

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/NW-ANCHORAGE	<input type="radio"/> Yes <input checked="" type="radio"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207

20800

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20802

IDENTIFYING A FREE ON BOARD (FOB) POINT ASSOCIATED WITH A REGION IN WHICH THE DISTRIBUTION CENTERS RESIDE

20804

FORCING THE DISTRIBUTION CENTERS TO USE THE FOB IN RESPONSE TO A USER ACTION UTILIZING THE GRAPHICAL USER INTERFACE

20806

FIG. 208

02045830-020502

20900

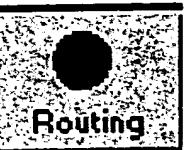


FIG. 209

21000

Report Selection

Report Type:

Report Parameters

Supplier:

Supplier FOB:

Distribution Center:

Version:

Report Name:

Freight Information Provided

LTL Routing Grid By Lane

Routing Results By Lane

Routing Results By Lane, Item

Routing Results w/ RDC Breakout By Lane

Routing Results w/ RDC Breakout By Lane, Item

TL Freight Variance Analysis

FIG. 210

21100

21102

IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN

21104

DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES

21106

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

FIG. 211

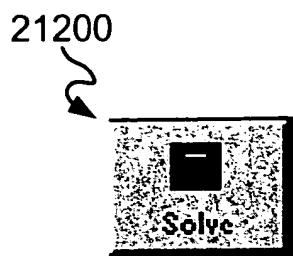


FIG. 212

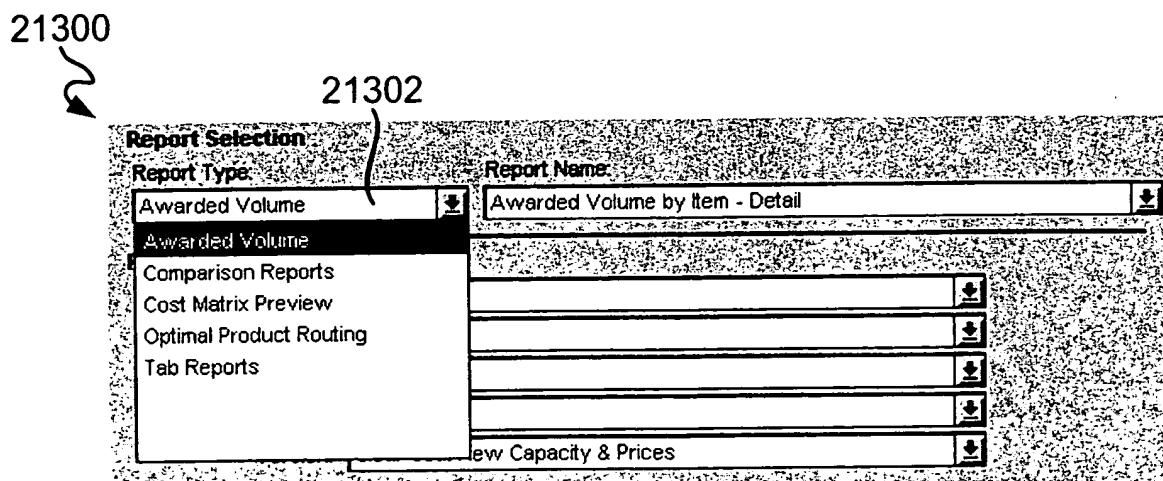


FIG. 213

21400

Awarded Volume by Item - Detail
Awarded Volume by Item - Detail
Awarded Volume by Item - Freight
Awarded Volume by Item - Summary
Competing DC Freight Analysis by Item
Lane Assignment Matrix
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item:	HASH BROWNS(ROUND)	▼
Comparison Versions:	Base version With LTL riding with CCF, forced TL LTL moving with CCF, no Cavendish	▼
Include Cost Matrices:	<input checked="" type="radio"/> Yes <input type="radio"/> No	▼

FIG. 218

విశ్వాస వ్యాపారములు

21900



FIG. 219

22000

SELECTING A PLURALITY OF SUPPLY CHAIN ANALYSES

22002

LOCATING RESULTS OF THE SELECTED SUPPLY CHAIN ANALYSES

22004

COMPARING THE RESULTS OF THE SUPPLY CHAIN ANALYSES

22006

GENERATING A REPORT ON THE COMPARISON

22008

FIG. 220

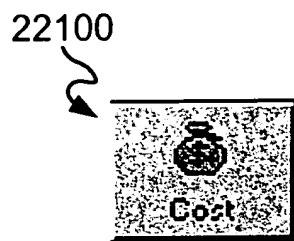


FIG. 221

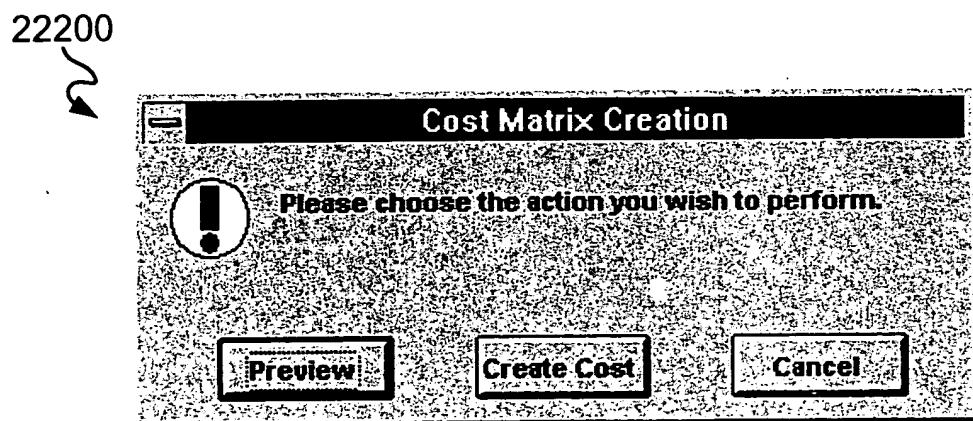


FIG. 222

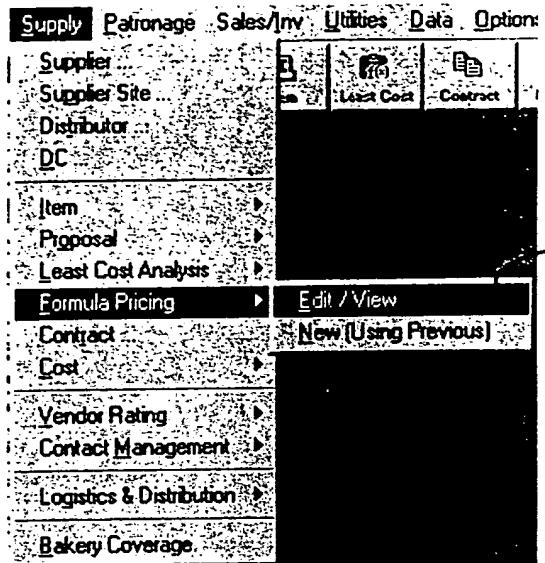


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info Pricing Freight Formulas Block Cost Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Date	FRSH DOM 50%	FRSH DOM 65%	FRSH DOM 75%	FRSH DOM 85%	FRSH DOM 90%	FRSH DOM 95%	FRSH DOM 99%	FRSH DOM 99% LEAN	FRZIN DOM 50%	IMP AUS 50% LEAN	Lean Beef
	TRIM	TRIM	TRIM	LEAN	LEAN	LEAN	LEAN	LEAN TW	LEAN BL		
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500 0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600 0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9500 0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500 1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800 0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650 0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870 0.9000
04/01/98	0.9700	0.9200	0.9383	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630 0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870 0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870 0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659 0.8760

FIG. 225

22600

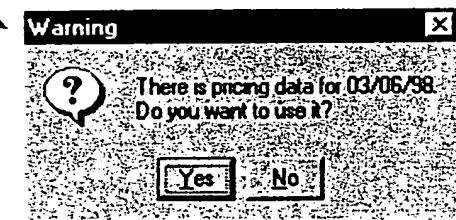


FIG. 226

22700

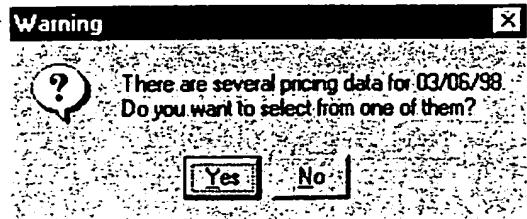


FIG. 227

22800

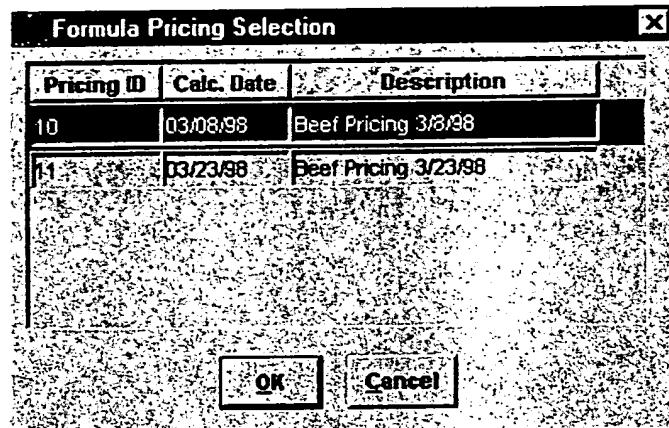


FIG. 228

22900

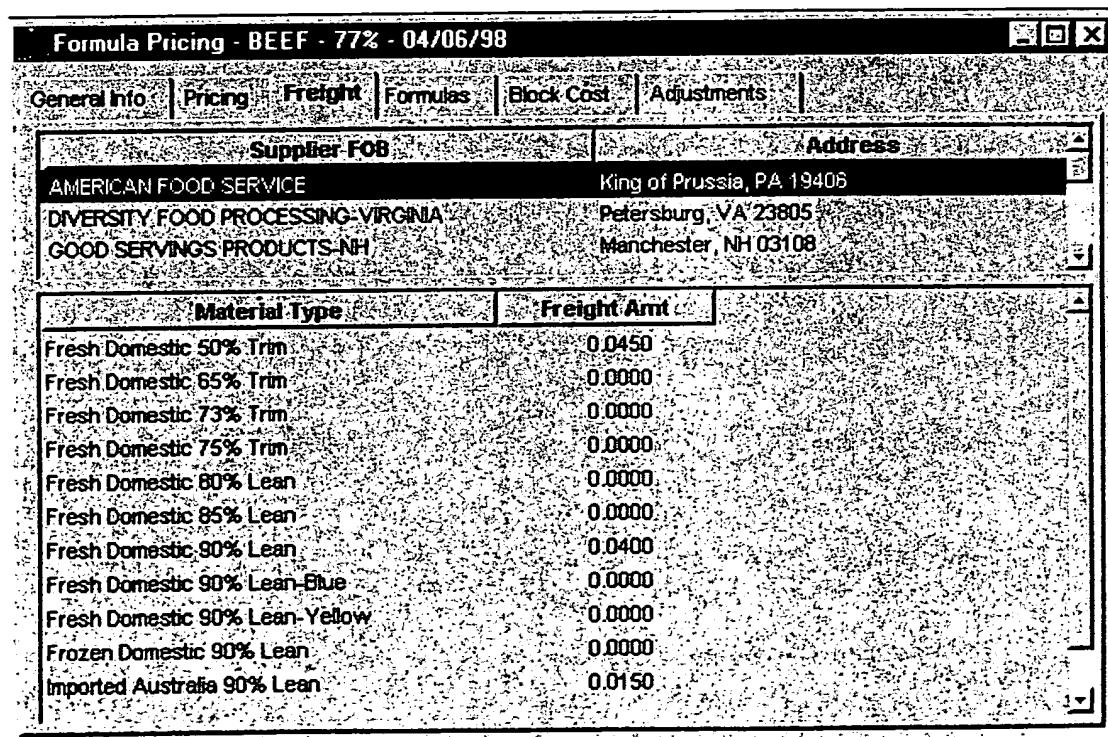


FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

Formula	FOBTR		FOASTR		FOB3TC		FOBLC		FOBLL		FDSLC		DMAIRB		LFTB		Total
	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	
AFS-1	0.3120	0.2671			0.2000	0.1949	0.1400	0.1368			0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	0.8849
DIV-1	0.1400	0.1295									0.2000	0.2190	0.3200	0.3139			0.8941
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3549	0.1400	0.1303	0.8868
S&C-1	0.2414	0.2200							0.2179	0.2026	0.2178	0.2153	0.2179	0.2386			0.8721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.8864
TEX-1	0.3050	0.2766									0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.8916
WH-1	0.3250	0.2955									0.1750	0.1969	0.3650	0.3609	0.1350	0.1230	0.8765
WS-1	0.3325	0.2977									0.4675	0.5165	0.1000	0.0956	0.1000	0.0890	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WH-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WS-1	1.0018	0.99	\$1.0202	0.1334	\$1.1453	<input checked="" type="checkbox"/>

FIG. 231

23200

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9930	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
SAC-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

FIG. 232

23200-028547360

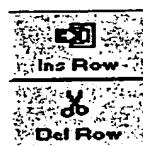


FIG. 233

23400



FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

FIG. 235

20040320 - 020601

23600

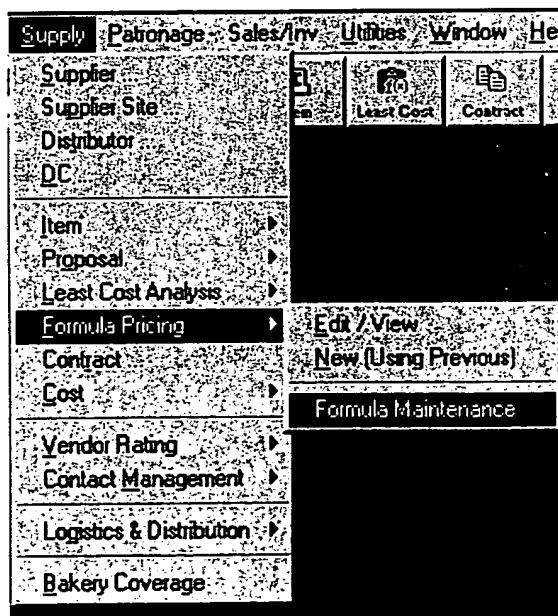


FIG. 236